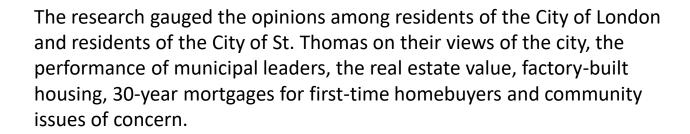


Survey | Summary
Conducted by Nanos for LSTAR and OREA, October 2025
Submission 2025-2871





Nanos conducted an RDD dual frame (land- and cell-lines) random telephone survey of 410 residents of the City of London and 300 residents of the City of St. Thomas, 18 years of age or older, between August 27<sup>th</sup> and September 23<sup>rd</sup>, 2025.

The margin of error for a random survey of 410 residents of London is  $\pm 4.9$  percentage points, 19 times out of 20 and the margin of error for a random survey of 300 residents of St. Thomas is  $\pm 5.7$  percentage points, 19 times out of 20.

The statistical tabulations including the unweighted and weighted number of interviews can be accessed here: London: <u>By region, age and gender</u>; St. Thomas: <u>By region, age and gender</u>

The research was commissioned by the Ontario Real Estate Association and the London and St. Thomas Association of Realtors and was conducted by Nanos Research.

# **KEY FINDINGS**

1

SHIFTS IN RATINGS SINCE PREVIOUS WAVE

TOP RATINGS IN LONDON AND ST. THOMAS

7

In both London and St. Thomas, residents who rate the overall quality of life as good (score of 8-10 out of 10) ( $\underline{42\%}$  in London and  $\underline{65\%}$  in St. Thomas) increased compared to the previous wave ( $\underline{36\%}$  in London and  $\underline{57\%}$  in St. Thomas in 2023). Moreover, in St. Thomas, good ratings (score 8-10 out of 10) for the job market in St. Thomas decreased compared to the previous wave ( $\underline{27\%}$  compared to  $\underline{36\%}$  in 2023). Ratings for both St. Thomas as a place to raise a family ( $\underline{72\%}$  compared to  $\underline{64\%}$  in 2023) and St. Thomas as a place where one can afford to buy a home ( $\underline{28\%}$  compared to  $\underline{20\%}$  in 2023) have increased since last wave.

Residents of both London and St. Thomas gave top rating (score of 8-10 out

72% in St. Thomas), the quality of healthcare (44% in London, and 61% in St.

good rating (score 8-10 out of 10) to St. Thomas as a safe place to live (56%).

of 10) to their community as a place to raise a family (44% in London and

Thomas). Additionally, more than half of St. Thomas residents also give a

Thomas) and the overall quality of life (42% in London and 65% in St.

3

### POTENTIAL IMPACT OF VOLKWAGEN PLANT IN LONDON ST. THOMAS

A majority of London residents think that the new Volkswagen plant will have a positive (57%) or somewhat positive (25%) impact on their local economy. Similarly, about four in five St. Thomas residents think that the new Volkswagen plant will also have a positive (65%) or somewhat positive (17%) impact on their local economy.

4

### PERFORMANCE OF MUNICIPAL LEADERS

In London, residents rate the job done by municipal leaders more positively when it comes to investing in roads to improve traffic (4% very good; 26% good), building a strong public transit system (3% very good; 23% good) and helping attract jobs to London (3% very good; 20% good) than they do for addressing the issue of homelessness (two percent very good; seven percent good). In St. Thomas, residents are more likely to say that municipal leaders do a very good (25%) or good job (35%) helping attract jobs to St. Thomas and more than half say that they do a very good (17%) or good job (38%) investing in roads to improve traffic.

5

### COMMUNITY ISSUES OF CONCERN AND ADVICE TO IMPROVE THE CITY

When asked to rank their biggest issue of concern, London and St. Thomas residents most often rank homelessness first as their biggest community issue of concern (44% each). This was followed by housing affordability (24% each) which has decreased since pervious wave (down from 36% London and 31% St. Thomas in 2023), and jobs for local residents (20% each) which has increased since previous wave (up from 12% London and 10% St. Thomas in 2023). One in five London residents mostly mention "solutions for homelessness/support for low-income persons" as their piece of advice to improve their city (20%), followed by "Improved infrastructure/roadways" (17%). In St Thomas, about one in four residents also mostly mention "solutions for homelessness/support for low-income persons" as their piece of advice to improve their city (27%).





6

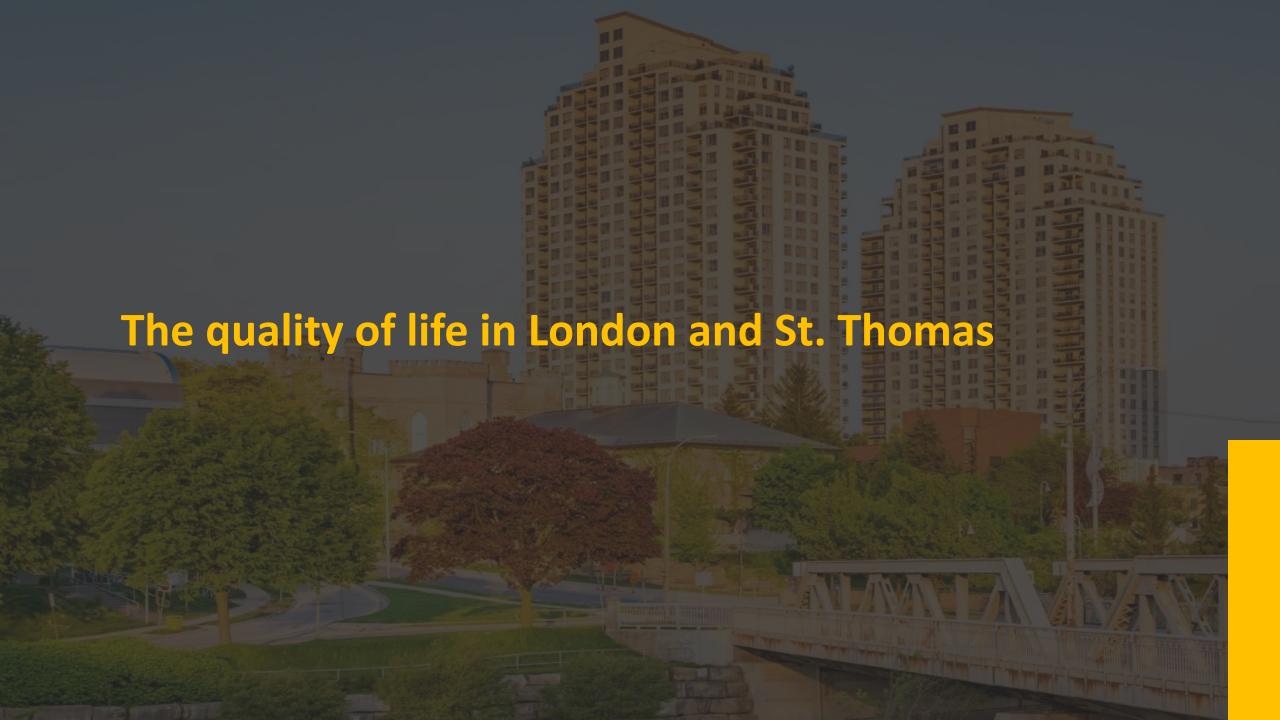
### **FACTORY-BUILT HOUSING AND HOUSING POLICIES**

Majority of residents in both London and St. Thomas feel comfortable (52% London; 62% St. Thomas) or somewhat comfortable (12% both in London and St. Thomas) living in a factory-built home. Additionally, residents of both cities have a positive (42% London; 48% St. Thomas) or somewhat positive (11% each) impression of the new rule that allows 30-year mortgages for first-time homebuyers. When asked about the new GST rebate, over four in ten think that the GST rebate will have no impact on housing affordability (43% London; 46% ST. Thomas). About two in five residents think that it will make it more affordable (40% London; 42% St. Thomas) compared to fewer than one in ten who say it will make it less affordable (seven percent London; six percent St. Thomas).

### VALUE OF REAL ESTATE

In London, about one in four residents believe that the value of real estate in their neighborhood will increase in the next six months ( $\frac{27\%}{}$ ), an all-time low since tracking began in 2019. Similarly, over three in ten St. Thomas residents ( $\frac{34\%}{}$ ) share this view, marking the lowest level since tracking began in 2021.







# Making London and St. Thomas a better place

Q – If you had one piece of advice to make the City of London/City of St. Thomas a better place, what would that advice be? [OPEN]

	London (n=405)	St. Thomas (n=290)
Solutions for homelessness/supporting low-income persons	19.6%	26.8%
Improved infrastructure/roadways	16.7%	8.9%
Improved public transit	7.4%	2.4%
A better construction schedule/better construction management	6.5%	2.7%
Increased law enforcement	6.2%	4.7%
Improved local government	5.4%	1.8%
Improved housing/more affordable housing	5.1%	4.3%
Improvements to downtown area	3.5%	2.4%
Improved cleanliness/better waste management	3.4%	0.6%
Ensure the City grows at a manageable rate/manage immigration	3.3%	6.6%
Support for those with mental health/addiction issues	2.7%	3.1%
More green space/parks/recreational activities	2.9%	4.2%
Unsure	4.6%	4.8%





2019



# Making the City of London a better place – Tracking

Q – If you had one piece of advice to make the City of London a better place, what would that advice be? [OPEN]

2023

2021

	(n=405)	(n=400)	(n=403)	(n=501)
Solutions for homelessness/supporting low-income persons	19.6%	21.6%	6.7%	8.7%
Improved infrastructure/roadways	16.7%	19.1%	14.8%	25.1%
Improved public transit	7.4%	10.6%	8.0%	16.6%
Better construction schedule/better construction management	6.5%	5.4%	-	-
Increased law enforcement	6.2%	2.7%	2.6%	2.4%
Improved local government	5.4%	3.1%	2.7%	7.4%
Improved housing/more affordable housing	5.1%	9.4%	6.2%	1.8%
Unsure	4.6%	3.5%	25.7%	16.1%

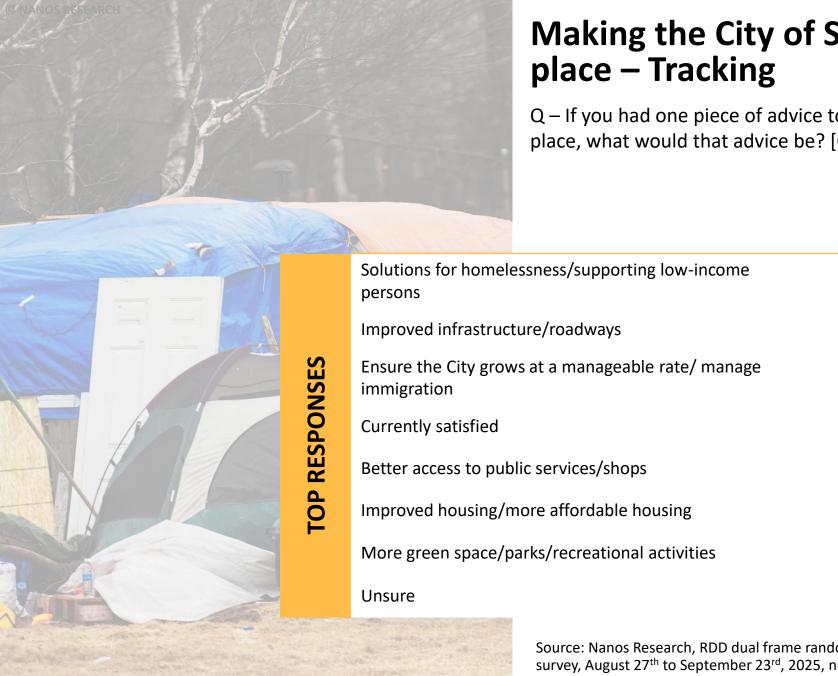
2025

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=405 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20.



2021

(n=300)



# Making the City of St. Thomas a better

Q – If you had one piece of advice to make the City of St. Thomas a better place, what would that advice be? [OPEN]

2025

(n=290)

2023

(n=291)

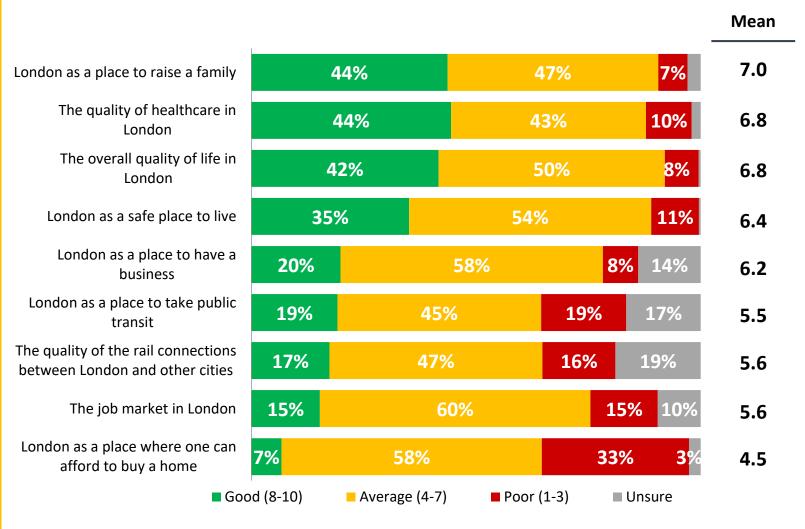
	( /	- /	(,
Solutions for homelessness/supporting low-income persons	26.8%	22.9%	16.2%
Improved infrastructure/roadways	8.9%	9.6%	6.3%
Ensure the City grows at a manageable rate/ manage immigration	6.6%	4.0%	2.4%
Currently satisfied	4.9%	6.1%	-
Better access to public services/shops	4.5%	3.0%	3.8%
Improved housing/more affordable housing	4.3%	7.1%	3.1%
More green space/parks/recreational activities	4.2%	7.1%	5.9%
Unsure	4.8%	7.9%	29.0%

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=290 residents of St. Thomas, accurate 5.8 percentage points plus or minus, 19 times out of 20.



# Q - How would you rate the City of London on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE]

### Rating aspects of the City of London



<sup>\*</sup>Weighted to the true population proportion.

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup> 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20.



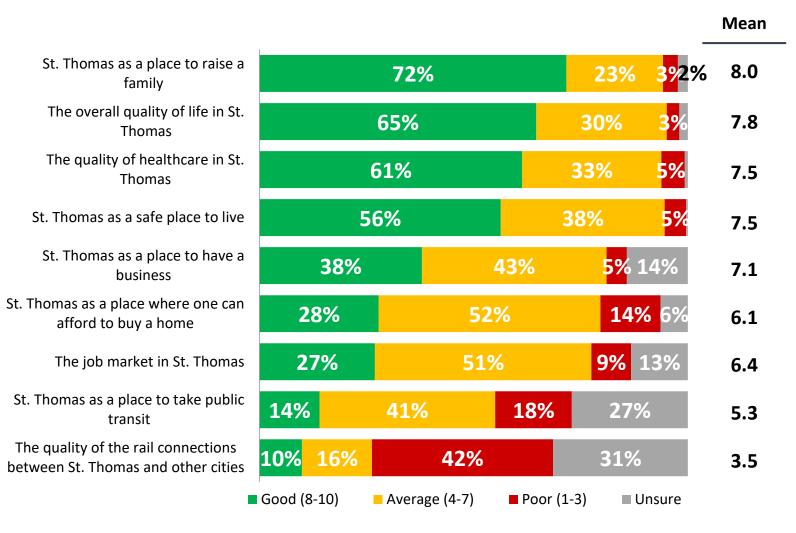


<sup>\*</sup>Charts may not add up to 100 due to rounding.

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# Q - How would you rate the City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE]

## Rating aspects of the City of St. Thomas



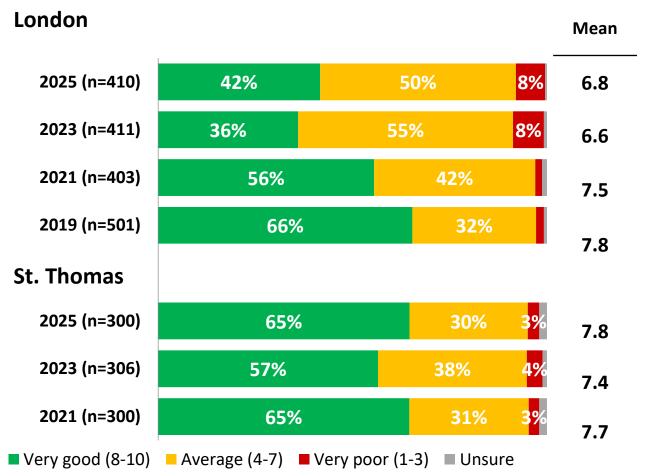
<sup>\*</sup>Weighted to the true population proportion.

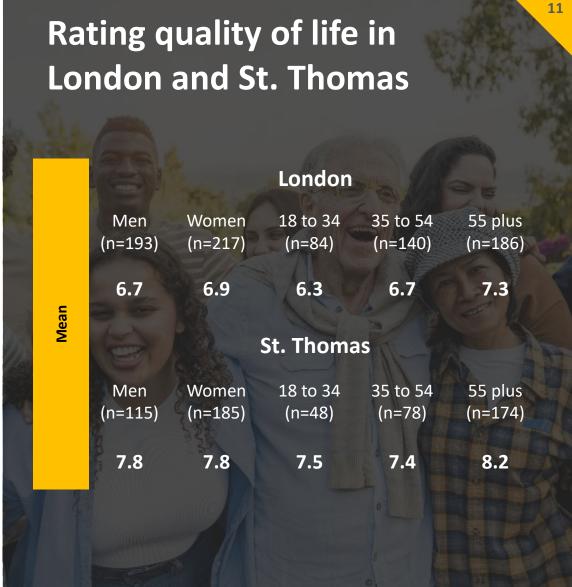
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.





<sup>\*</sup>Charts may not add up to 100 due to rounding.





Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] **The overall quality of life in London/St. Thomas** 



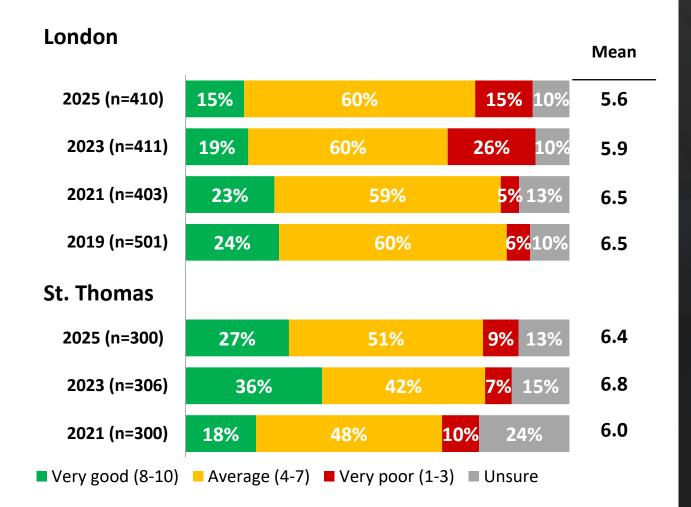




<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.





# Rating the job market in **London and St. Thomas**

			London		
	Men (n=193)	Women (n=217)	18 to 34 (n=84)	35 to 54 (n=140)	55 plus (n=186)
Vicali	5.6	5.6	5.1	5.5	6.2
<u>&gt;</u>					
		A =	St. Thoma	as	
	Men (n=115)	Women (n=185)	<b>St. Thoma</b> 18 to 34 (n=48)	35 to 54 (n=78)	55 plus (n=174)

**Thomas** 

Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] The job market in London/St.



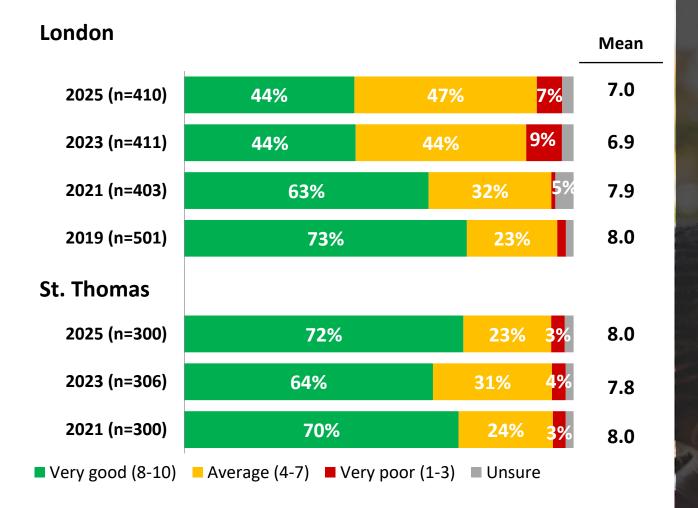




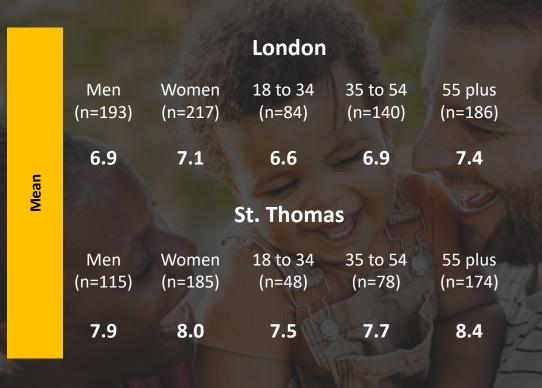
<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.





# Rating London and St. Thomas as a place to raise a family



Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] **London/St. Thomas as a place to raise a family** 

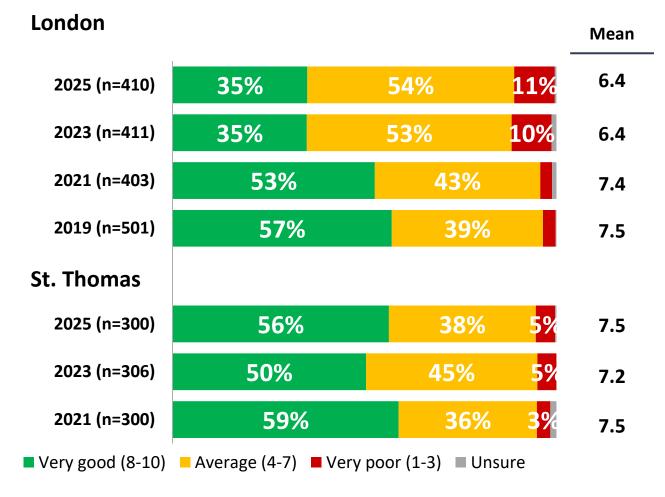






<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.



<sup>\*</sup>Weighted to the true population proportion.

Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] London/St. Thomas as a safe place to live

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20 and n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.





35 to 54

(n=140)

6.3

35 to 54

(n=78)

6.9



55 plus

(n=186)

6.6

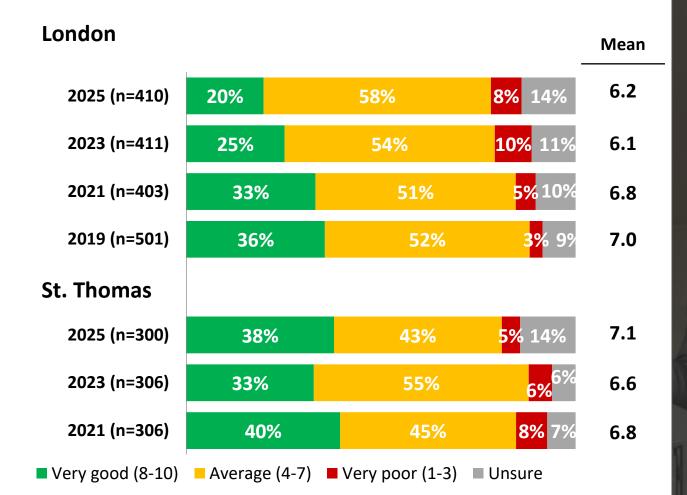
55 plus (n=174)

7.9

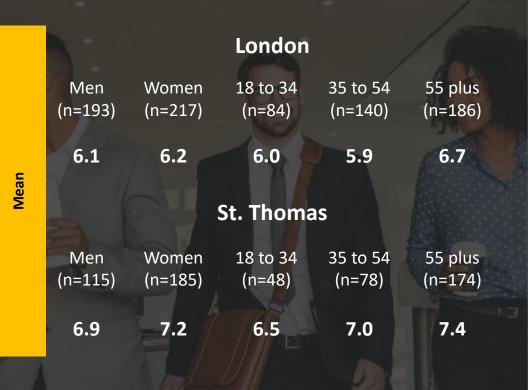
14

<sup>\*</sup>Charts may not add up to 100 due to rounding.





# **Rating London and St. Thomas** as a place to have a business



Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] London/St. Thomas as a place to have a business

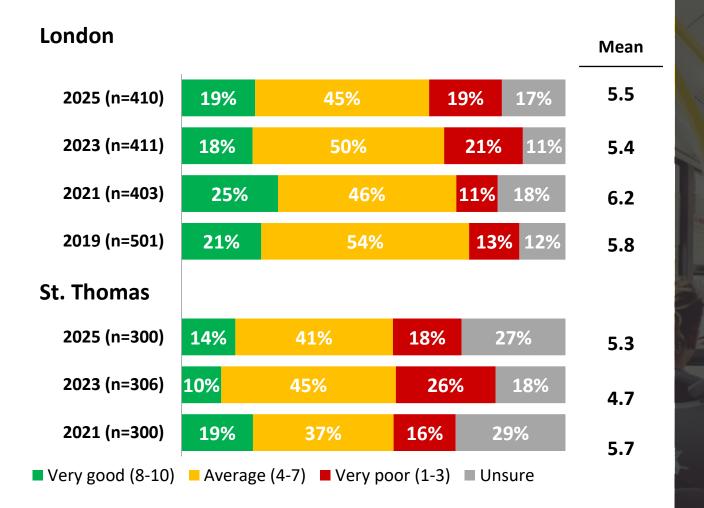






<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.



# Rating London and St. Thomas as a place to take public transit



Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] **London/St. Thomas as a place to take public transit** 

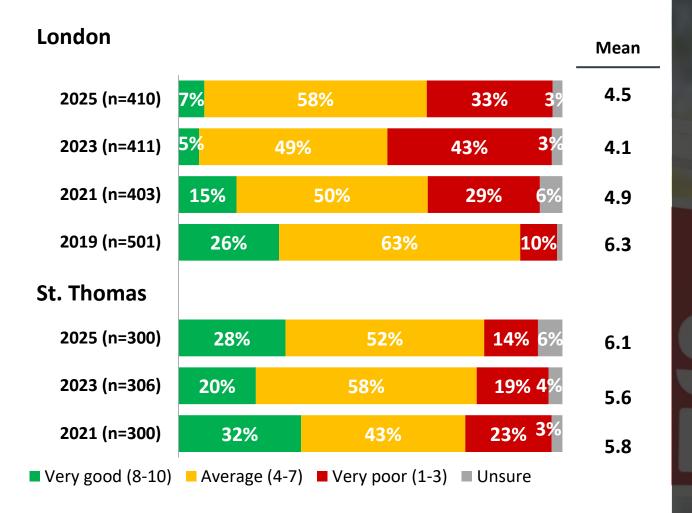




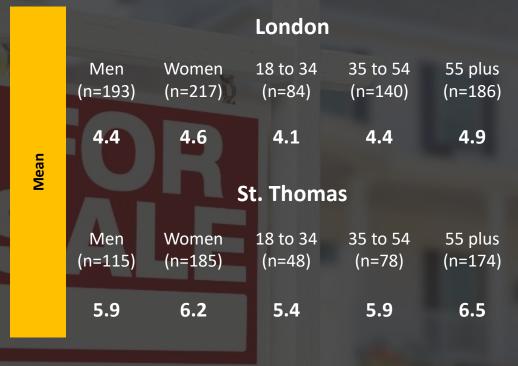


<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.



# Rating London and St. Thomas as a place where one can afford to buy a home



Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] London/St. Thomas as a place where one can afford to buy a home



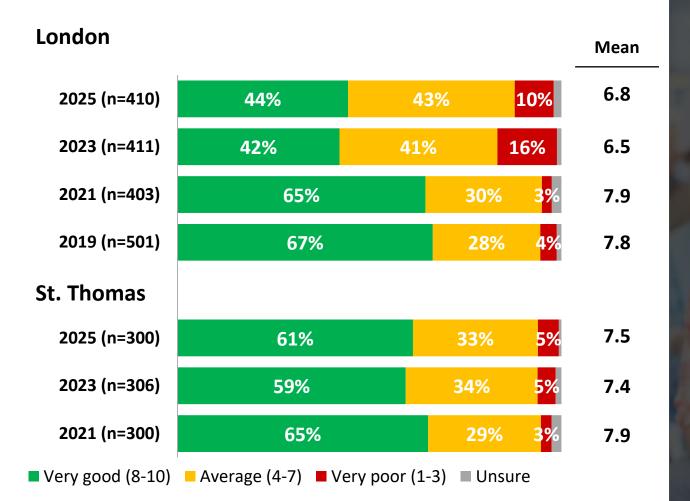




<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.





# Rating the quality of healthcare in London and St. Thomas



Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] **The quality of healthcare in London/St. Thomas** 

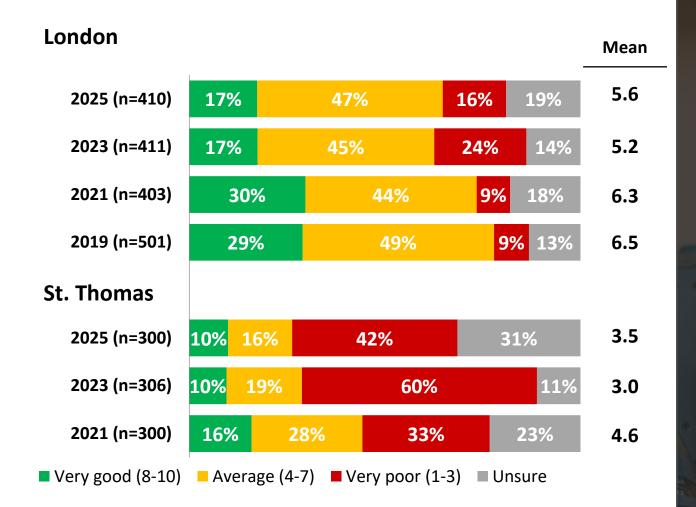






<sup>\*</sup>Weighted to the true population proportion.

<sup>\*</sup>Charts may not add up to 100 due to rounding.



# Rating the quality of rail connections between London and St. Thomas and other cities

			London		
	Men (n=193)	Women (n=217)	18 to 34 (n=84)	35 to 54 (n=140)	55 plus (n=186)
ue	5.5	5.7	5.6	5.5	5.6
Mean		:	St. Thoma	is	
	Men (n=115)	Women (n=185)	18 to 34 (n=48)	35 to 54 (n=78)	55 plus (n=174)
	3.5	3.4	4.0	3.1	3.5

Q - How would you rate the City of London/City of St. Thomas on the following where 1 is a very poor rating and 10 is a very good rating. [RANDOMIZE] The quality of rail connections between London/St. Thomas and other cities







<sup>\*</sup>Weighted to the true population proportion.

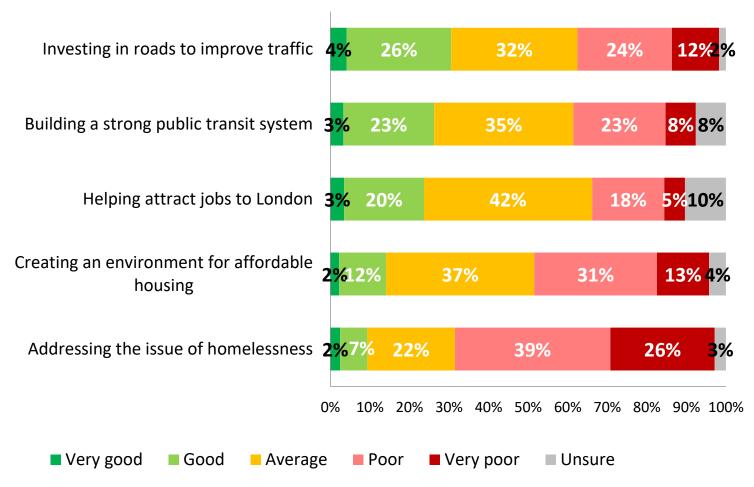
<sup>\*</sup>Charts may not add up to 100 due to rounding.



Among the different scenarios tested, London residents are more likely to say that municipal leaders do a very good or good job investing in roads to improve traffic (30%), building a strong public transit system (26%) and helping attract jobs to London (24%). Fewer residents say that they do a very good or good job creating an environment for affordable housing (14%) or addressing the issue of homelessness (nine percent).

Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE]

# Rating the performance of municipal leaders in London



<sup>\*</sup>Weighted to the true population proportion.

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20.

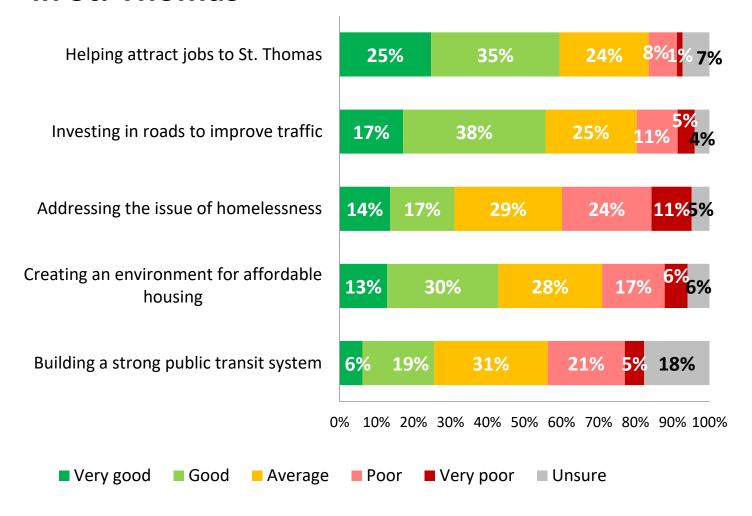


<sup>\*</sup>Charts may not add up to 100 due to rounding.

Three in five St. Thomas residents say that municipal leaders do a very good or good job helping attract jobs to St. Thomas (60%) and more than half say that they do a very good or good job investing in roads to improve traffic (56%).

# Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE]

# Rating the performance of municipal leaders in St. Thomas



<sup>\*</sup>Weighted to the true population proportion.

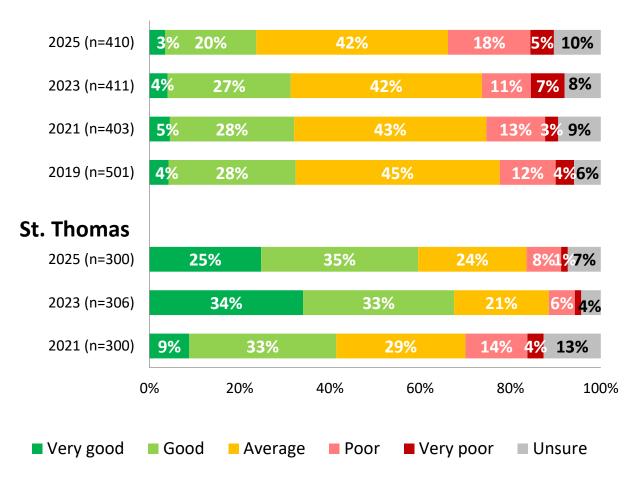
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.

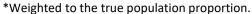


<sup>\*</sup>Charts may not add up to 100 due to rounding.

### 23

### London





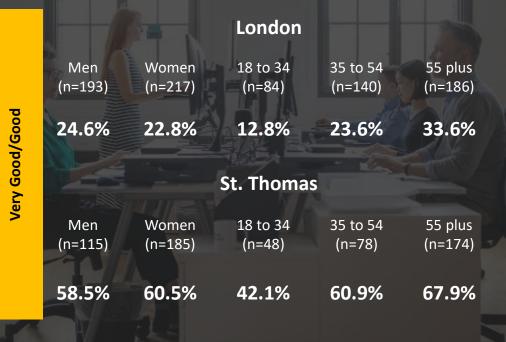
<sup>\*</sup>Charts may not add up to 100 due to rounding.

Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE] **Helping attract jobs to London/St. Thomas** 

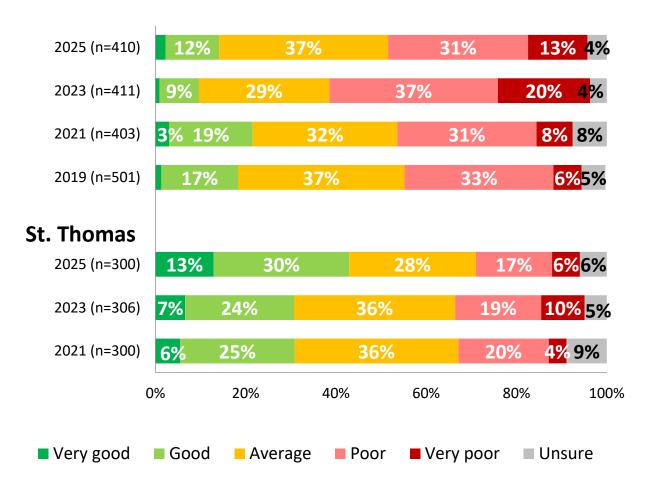


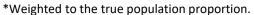






### London





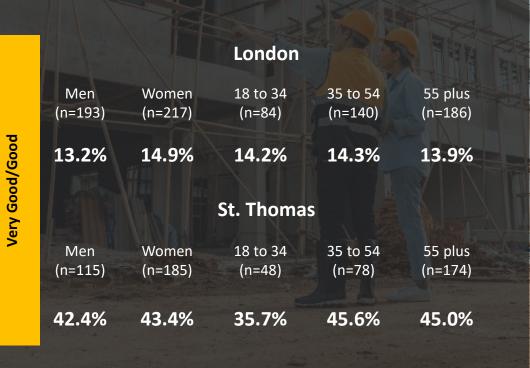
<sup>\*</sup>Charts may not add up to 100 due to rounding.

Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE]

Creating an environment for affordable housing

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20 and n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.

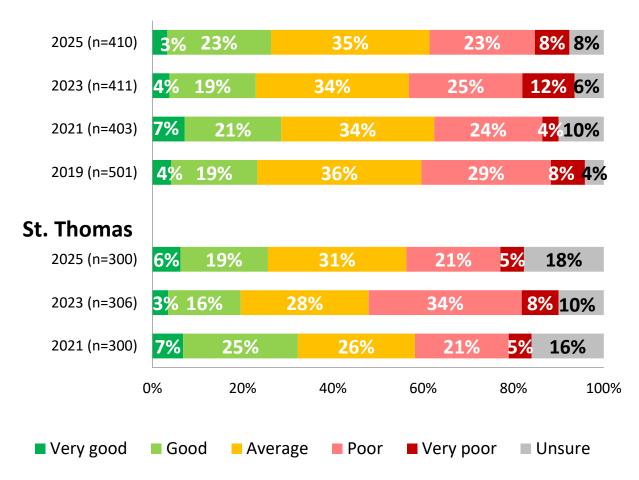
# Municipal leaders creating an environment for affordable housing in London and St. Thomas

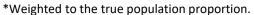






### London





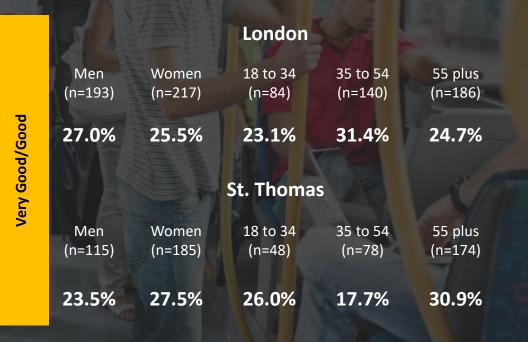
<sup>\*</sup>Charts may not add up to 100 due to rounding.

Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE]

Building a strong public transit system

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20 and n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.

# Municipal leaders building a strong public transit system in London and St. Thomas

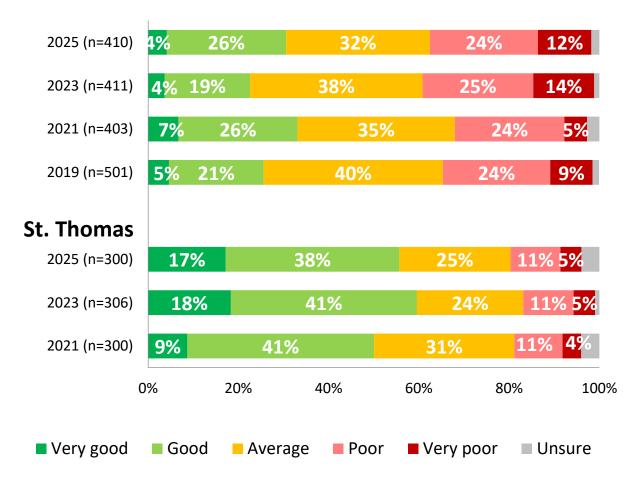






### 26

### London



<sup>\*</sup>Weighted to the true population proportion.

Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE]

Investing in roads to improve traffic

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20 and n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.

# Municipal leaders improving traffic by investing in roads in London and St. Thomas

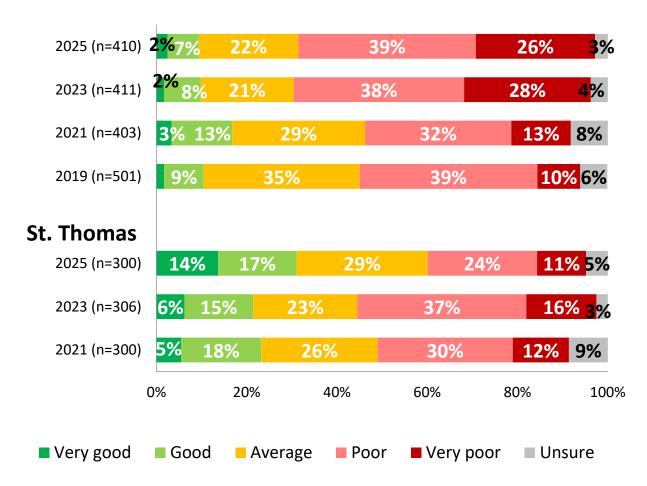


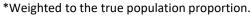




<sup>\*</sup>Charts may not add up to 100 due to rounding.

### London





<sup>\*</sup>Charts may not add up to 100 due to rounding.

Q – Would you say that municipal leaders do a very good, good, average, poor or very poor job at supporting the following. [RANDOMIZE]

Addressing the issue of homelessness



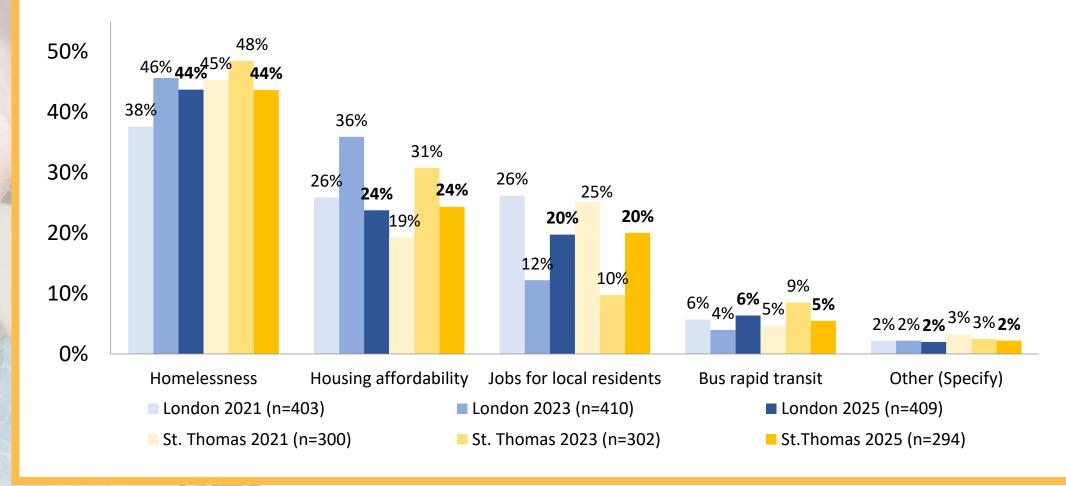


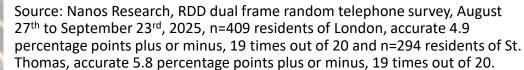




### **Community issues of concern – First ranked**

Q – Please rank the following community issues in terms of how concerned you are personally, where 1 is your biggest concern, 2 is your second biggest concern, 3 is your third biggest concern and so on. [RANDOMIZE]







Fourth

# © NANOS RESEARCH RESPONSES

### **Community issues of concern – London**

First

Q – Please rank the following community issues in terms of how concerned you are personally, where 1 is your biggest concern, 2 is your second biggest concern, 3 is your third biggest concern and so on. [RANDOMIZE]

Second

Third

	Ranked (n=409)	Ranked (n=362)	Ranked (n=322)	Ranked (n=274)	
Homelessness	43.7%	24.6%	20.8%	9.5%	
Housing affordability	23.8%	36.9%	25.0%	12.2%	
Jobs for local residents	19.8%	26.4%	34.8%	15.6%	
Bus rapid transit	6.4%	10.2%	18.8%	61.7%	
Safety/crime rates	0.9%	0.9%	0.3%	0.3%	
Traffic/Infrastructure/Road work	0.5%	0.6%	-	-	
Nothing to say/no concerns	0.4%	-	-		
Healthcare	0.4%	0.3%	0.2%	0.3%	
Immigration/Multiculturalism	0.4%	-	-	-	
Mental health/Drug abuse	0.2%	-	-	-	
High property taxes/taxes	0.2%	0.2%	-	-	
Other	2.0%	-	0.2%	0.5%	
Unsure	1.2%	-	-	-	
	Housing affordability Jobs for local residents Bus rapid transit Safety/crime rates Traffic/Infrastructure/Road work Nothing to say/no concerns Healthcare Immigration/Multiculturalism Mental health/Drug abuse High property taxes/taxes Other	Homelessness 43.7% Housing affordability 23.8% Jobs for local residents 19.8% Bus rapid transit 6.4% Safety/crime rates 0.9% Traffic/Infrastructure/Road work 0.5% Nothing to say/no concerns 0.4% Healthcare 0.4% Immigration/Multiculturalism 0.4% Mental health/Drug abuse 0.2% High property taxes/taxes 0.2% Other 2.0%	Ranked (n=409) Homelessness 43.7% 24.6% Housing affordability 23.8% 36.9% Jobs for local residents 19.8% 26.4% Bus rapid transit 6.4% 10.2% Safety/crime rates 0.9% 0.9% Traffic/Infrastructure/Road work Nothing to say/no concerns 0.4% - Healthcare 0.4% 0.3% Immigration/Multiculturalism 0.4% - Mental health/Drug abuse 0.2% - High property taxes/taxes 0.2% 0.2% Other	Ranked (n=409)         Ranked (n=362)         Ranked (n=322)           Homelessness         43.7%         24.6%         20.8%           Housing affordability         23.8%         36.9%         25.0%           Jobs for local residents         19.8%         26.4%         34.8%           Bus rapid transit         6.4%         10.2%         18.8%           Safety/crime rates         0.9%         0.9%         0.3%           Traffic/Infrastructure/Road work         0.5%         0.6%         -           Nothing to say/no concerns         0.4%         -         -           Healthcare         0.4%         0.3%         0.2%           Immigration/Multiculturalism         0.4%         -         -           Mental health/Drug abuse         0.2%         -         -           High property taxes/taxes         0.2%         0.2%         -           Other         2.0%         -         0.2%	Ranked (n=409)         Ranked (n=362)         Ranked (n=322)         Ranked (n=274)           Homelessness         43.7%         24.6%         20.8%         9.5%           Housing affordability         23.8%         36.9%         25.0%         12.2%           Jobs for local residents         19.8%         26.4%         34.8%         15.6%           Bus rapid transit         6.4%         10.2%         18.8%         61.7%           Safety/crime rates         0.9%         0.9%         0.3%         0.3%           Traffic/Infrastructure/Road work         0.5%         0.6%         -         -           Nothing to say/no concerns         0.4%         -         -         -           Healthcare         0.4%         0.3%         0.2%         0.3%           Immigration/Multiculturalism         0.4%         -         -         -           Mental health/Drug abuse         0.2%         -         -         -           High property taxes/taxes         0.2%         0.2%         -         -           Other         2.0%         -         0.2%         0.5%

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=409 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20.



### **Community issues of concern – St. Thomas**

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**RESPONSES** 

Q – Please rank the following community issues in terms of how concerned you are personally, where 1 is your biggest concern, 2 is your second biggest concern, 3 is your third biggest concern and so on. [RANDOMIZE]

	First Ranked (n=294)	Second Ranked (n=252)	Ranked (n=224)	Fourth Ranked (n=188)
Homelessness	43.7%	22.2%	26.7%	9.1%
Housing affordability	24.4%	35.0%	22.4%	15.2%
Jobs for local residents	20.0%	28.1%	38.4%	7.0%
Bus rapid transit	5.5%	13.2%	11.1%	66.6%
Nothing to say/no concerns	1.5%	-	-	-
Safety/crime rates	0.5%	-	-	
Healthcare	0.5%	0.7%	0.9%	-
High property taxes/taxes	0.4%	-	-	-
All of the above	0.2%	-	-	-
Other	2.2%	0.3%	0.5%	1.4%
Unsure	1.2%	-	-	-

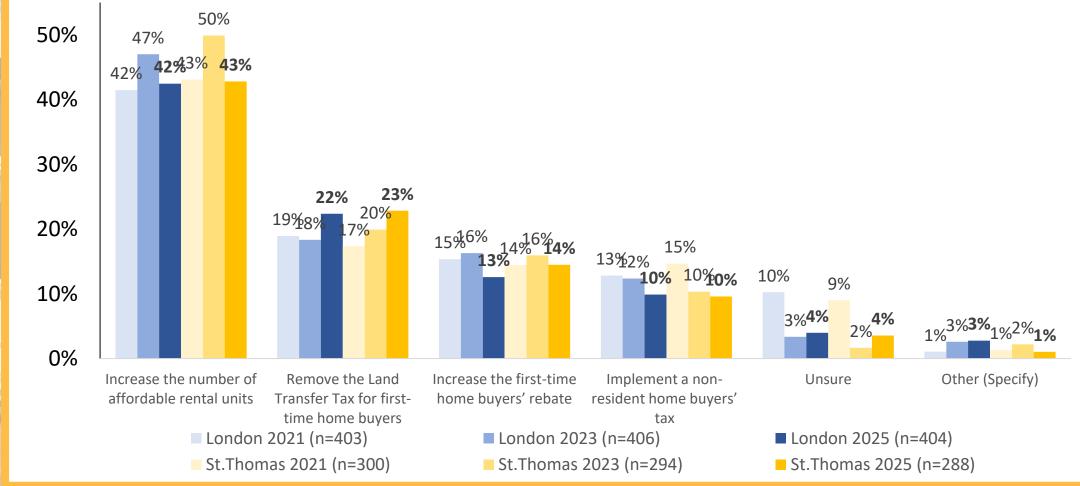
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=294 residents of St. Thomas, accurate 5.8 percentage points plus or minus, 19 times out of 20.



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# Effectiveness of housing affordability policies in London and St. Thomas – First ranked

Q – Thinking of housing affordability, please rank the effectiveness of the following policies as potential solutions where 1 would be the most effective, 2 the second most effective, 3 the third most effective and so on. [RANDOMIZE]





**Fourth** 



# Effectiveness of housing affordability policies – London

Q – Thinking of housing affordability, please rank the effectiveness of the following policies as potential solutions where 1 would be the most effective, 2 the second most effective, 3 the third most effective and so on. [RANDOMIZE]

Second

**Third** 

	(n=404)	Ranked (n=292)	Ranked (n=235)	Ranked (n=211)
Increase the number of affordable rental units	42.5%	19.4%	23.1%	15.1%
Remove the Land Transfer Tax for first-time home buyers	22.4%	30.4%	21.0%	20.4%
Increase the first-time home buyers' rebate	12.6%	31.9%	31.5%	24.5%
Implement a non-resident home buyers' tax	9.9%	17.9%	24.0%	40.0%
Nothing to say/ none	3.1%	-	-	-
Build more affordable housing/repurpose more office buildings	1.6%	0.3%	0.3%	-

**First Ranked** 

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=404 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20.



Fourth



# Effectiveness of housing affordability policies – St. Thomas

Q – Thinking of housing affordability, please rank the effectiveness of the following policies as potential solutions where 1 would be the most effective, 2 the second most effective, 3 the third most effective and so on. [RANDOMIZE]

Second

		(n=288)	Ranked (n=200)	Ranked (n=169)	Ranked (n=156)	
Increase the number of affordable rental units		42.8%	18.4%	17.0%	22.0%	
	Remove the Land Transfer Tax for first-time home buyers	22.9%	30.8%	27.3%	13.6%	
	Increase the first-time home buyers' rebate	14.5%	34.7%	32.6%	17.7%	
	Implement a non-resident home buyers' tax	9.6%	15.8%	22.0%	45.7%	
	Nothing to say/ none	4.0%	-	-	-	
	Improve jobs/incomes	0.7%	-	0.7%	-	

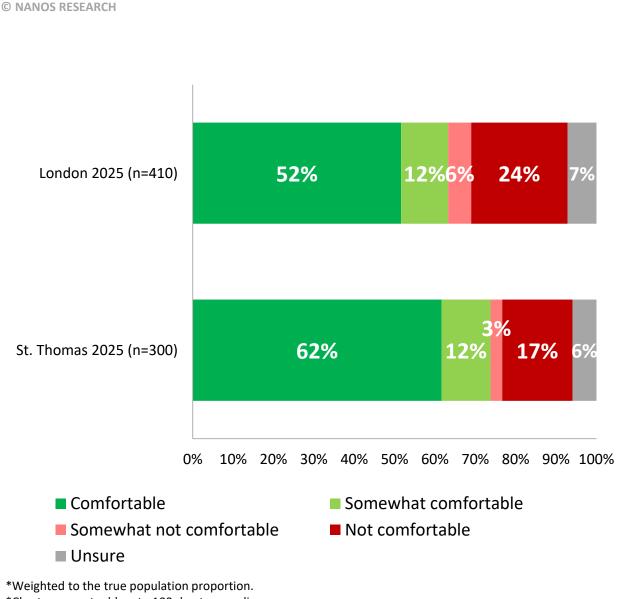
**First Ranked** 

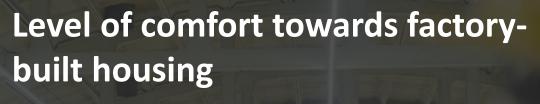
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=288 residents of St. Thomas, accurate 5.8 percentage points plus or minus, 19 times out of 20.

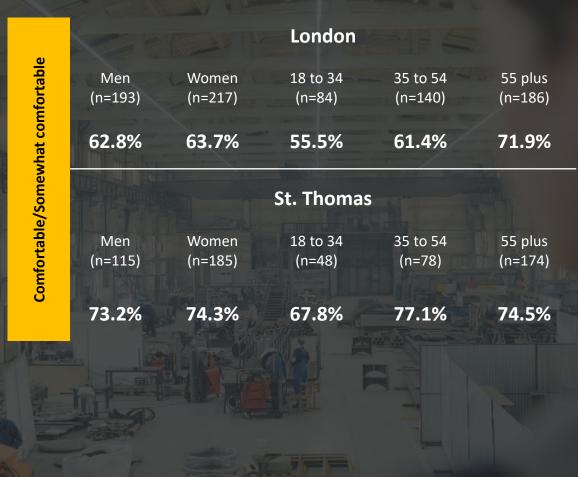


**Third** 









Q – Factory-built housing refers to homes that are built in a factory rather than on-site. Would you feel comfortable, somewhat comfortable, somewhat not comfortable or not comfortable living in a factory-built home in London/St-Thomas? [ROTATE]

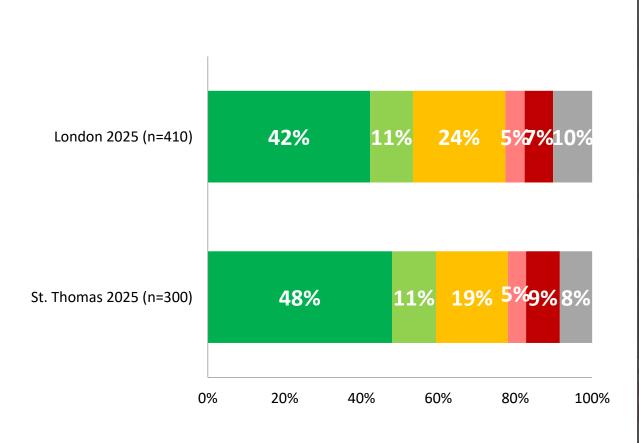
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20 and n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.



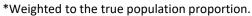
36

<sup>\*</sup>Charts may not add up to 100 due to rounding.





■ Positive ■ Somewhat positive ■ Neutral ■ Somewhat negative ■ Negative ■ Unsure



<sup>\*</sup>Charts may not add up to 100 due to rounding.

Q – Do you have a positive, somewhat positive, neutral, somewhat negative or negative impression of the new rule that allows 30-year mortgages for first-time homebuyers?

Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20 and n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.

### Impression of 30-year mortgages for first-time homebuyers London Men Women 18 to 34 35 to 54 55 plus Positive/Somewhat positive (n=193)(n=217) (n=84)(n=140)(n=186)55.4% 51.6% 66.6% 31.2% 61.4% St. Thomas Men Women 18 to 34 35 to 54 55 plus (n=174)(n=115)(n=185)(n=48)(n=78)57.4% 61.2% 43.4% 63.9% 64.7%





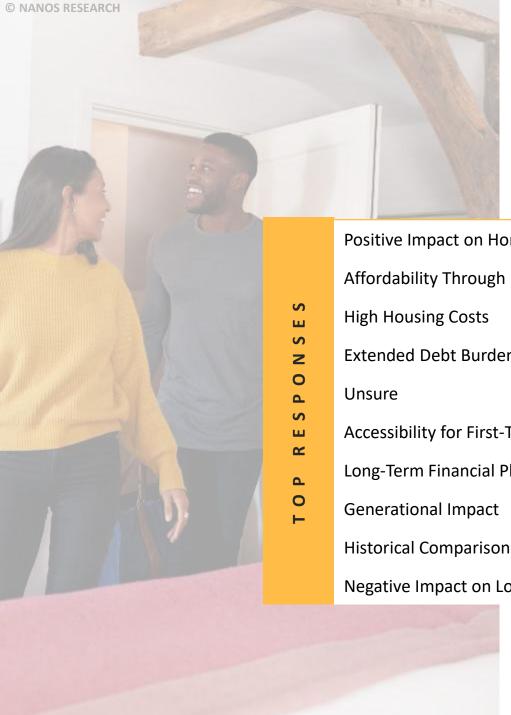
# Impression of 30-year mortgages for first-time homebuyers - London

Q – Why do you have that opinion? [OPEN]

	London (n=340)	Positive (n=205)	Neutral (n=64)	Negative (n=46)
Unsure	15.6%	3.4%	37.2%	-
Positive Impact on Home Ownership	12.2%	19.7%	4.8%	-
Affordability Through Lower Monthly Payments	10.4%	16.6%	1.8%	4.1%
Long-Term Financial Planning/Mortgages	7.3%	12.1%	1.8%	-
Accessibility for First-Time Buyers	6.7%	11.3%	1.2%	-
High Housing Costs	6.2%	6.5%	4.9%	10.5%
Extended Debt Burden	5.8%	1.6%	2.2%	32.5%
Interest Rate Concerns	2.9%	3.4%	1.8%	2.0%
Generational Impact	2.7%	4.3%	-	2.0%
Negative Impact on Long-Term Finances	2.5%	-	2.2%	14.7%
Historical Comparisons	2.3%	2.0%	5.6%	-
Potential for Overextension	2.0%	0.9%	2.0%	7.8%



Mogativo



# Impression of 30-year mortgages for first-time homebuyers – St. Thomas

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Q – Why do you have that opinion? [OPEN]

	(n=250)	(n=161)	Neutrai (n=40)	negative (n=35)
Positive Impact on Home Ownership	12.9%	19.9%	2.5%	-
Affordability Through Lower Monthly	Payments 12.6%	17.4%	6.8%	3.5%
High Housing Costs	10.1%	12.5%	7.9%	6.1%
Extended Debt Burden	7.8%	1.5%	9.4%	34.4%
Unsure	7.8%	1.6%	22.0%	-
Accessibility for First-Time Buyers	7.1%	10.7%	2.6%	-
Long-Term Financial Planning/Mortga	iges 6.9%	6.8%	2.1%	15.3%
Generational Impact	5.6%	6.7%	6.8%	1.7%
Historical Comparisons	4.2%	6.8%	-	-
Negative Impact on Long-Term Financ	ces 3.4%	1.0%	3.6%	14.3%

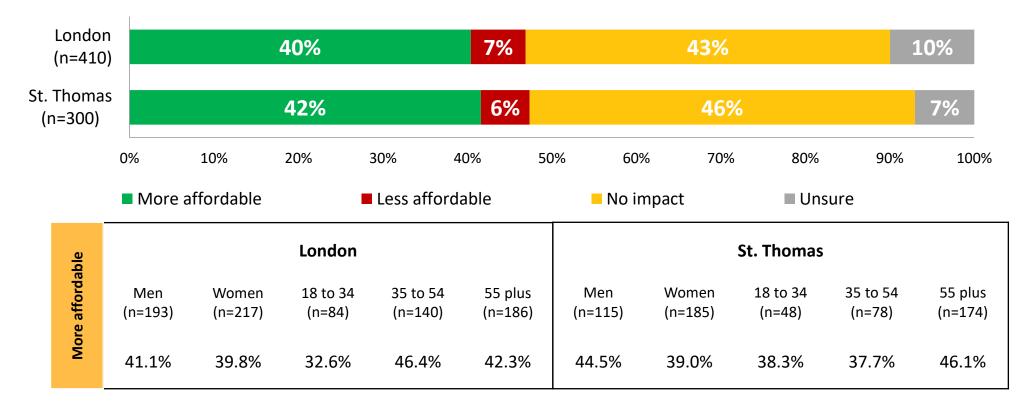
St Thomas



# © NANOS RESEARCH

# Views on affordability concerning new GST rebate on new homes purchased by first-time buyers

Q – On May 27<sup>th</sup>, 2025, the Government of Canada introduced a new GST rebate on new homes purchased by first-time buyers. The rebate can eliminate the GST for new homes valued at up to \$1 million and is reduced for homes valued between \$1 million and \$1.5 million. Do you think the GST rebate will make housing more affordable, less affordable or will it have no impact on affordability?



<sup>\*</sup>Weighted to the true population proportion.



<sup>\*</sup>Charts may not add up to 100 due to rounding.

# Q - As you may know, Volkswagen announced it will open a new electric vehicle battery plant in St. Thomas by 2027. The plant is expected to employ up to 3,000 people and lead to the creation of an additional few thousand jobs in the area. Do you think the Volkswagen plant will have a positive, somewhat positive, somewhat negative, negative or no impact on the following? [RANDOMIZE]

# Potential impacts of new Volkswagen plant on the City of London



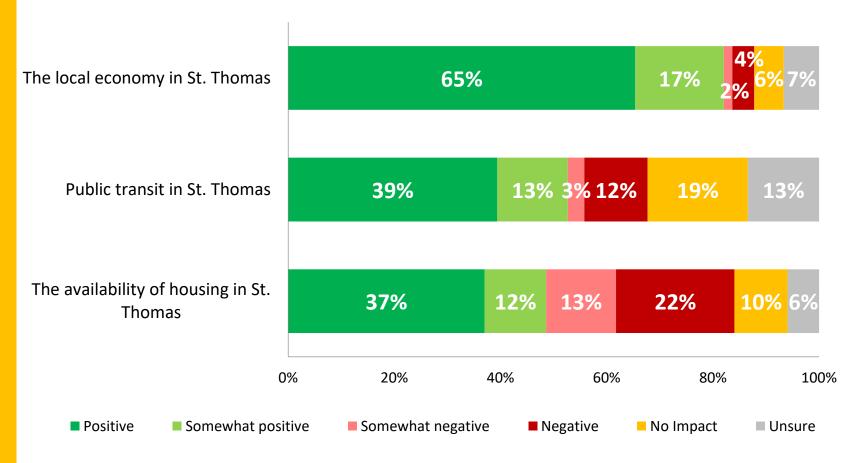
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=410 residents of London, accurate 4.9 percentage points plus or minus, 19 times out of 20.



Majority of St. Thomas residents think the Volkswagen plant will have a positive (65%) or somewhat positive (17%) impact on the local economy in London. Over one in two think the Volkswagen plant will have a positive (39%) or somewhat positive (13%) on public transit in St. Thomas. Meanwhile, about half think it will have a positive (37%) or somewhat positive (12%) on the public transit in St. Thomas.

# Q - As you may know, Volkswagen announced it will open a new electric vehicle battery plant in St. Thomas by 2027. The plant is expected to employ up to 3,000 people and lead to the creation of an additional few thousand jobs in the area. Do you think the Volkswagen plant will have a positive, somewhat positive, somewhat negative, negative or no impact on the following? [RANDOMIZE]

# Potential impacts of new Volkswagen plant on the City of St. Thomas



<sup>\*</sup>Weighted to the true population proportion.

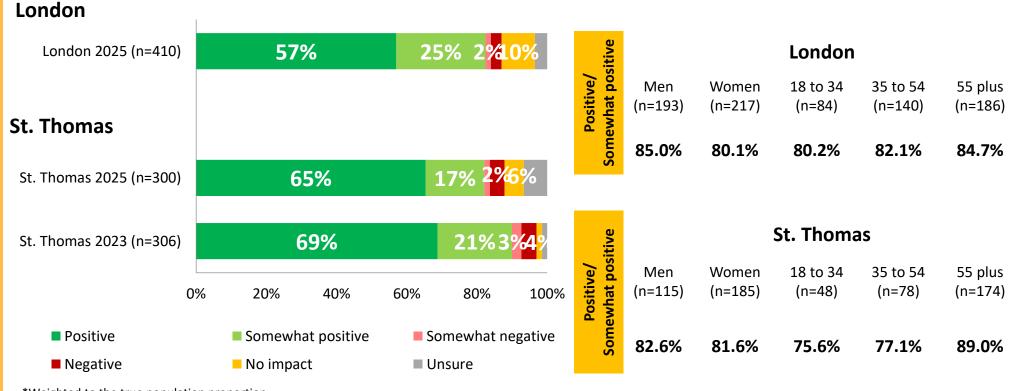
Source: Nanos Research, RDD dual frame random telephone survey, August 27<sup>th</sup> to September 23<sup>rd</sup>, 2025, n=300 residents of St. Thomas, accurate 5.7 percentage points plus or minus, 19 times out of 20.



<sup>\*</sup>Charts may not add up to 100 due to rounding.

### Impact on the local economy

Q - As you may know, Volkswagen announced it will open a new electric vehicle battery plant in St. Thomas by 2027. The plant is expected to employ up to 3,000 people and lead to the creation of an additional few thousand jobs in the area. Do you think the Volkswagen plant will have a positive, somewhat positive, somewhat negative, negative or no impact on the following? [RANDOMIZE] [PREVIOUSLY ONLY ASKED ST-THOMAS RESIDENTS] **The local economy in St. Thomas/London** 



<sup>\*</sup>Weighted to the true population proportion.



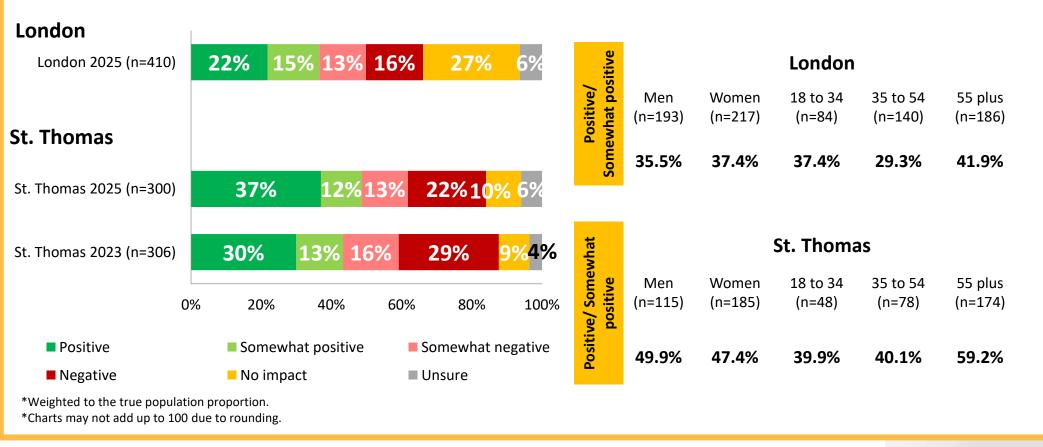




<sup>\*</sup>Charts may not add up to 100 due to rounding.

## Impact on housing availability

Q - As you may know, Volkswagen announced it will open a new electric vehicle battery plant in St. Thomas by 2027. The plant is expected to employ up to 3,000 people and lead to the creation of an additional few thousand jobs in the area. Do you think the Volkswagen plant will have a positive, somewhat positive, somewhat negative, negative or no impact on the following? [RANDOMIZE] [PREVIOUSLY ONLY ASKED ST-THOMAS RESIDENTS] **The availability of housing in St. Thomas/London** 



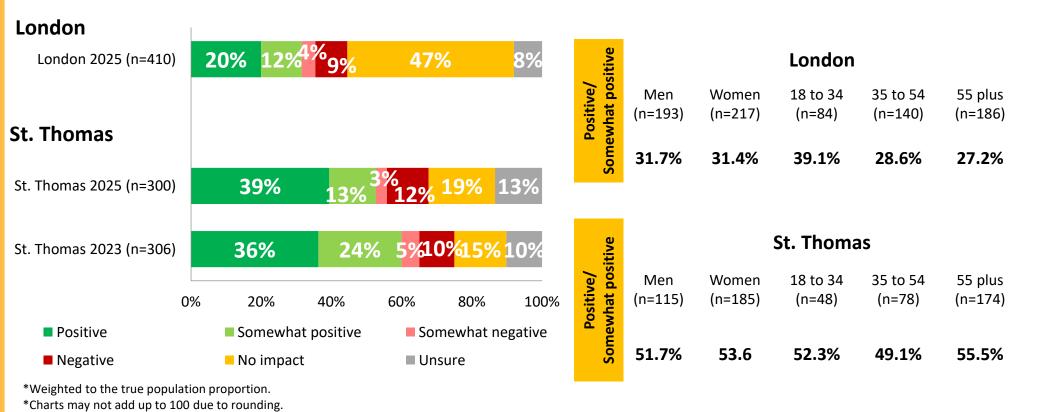






### Impact on public transit

Q - As you may know, Volkswagen announced it will open a new electric vehicle battery plant in St. Thomas by 2027. The plant is expected to employ up to 3,000 people and lead to the creation of an additional few thousand jobs in the area. Do you think the Volkswagen plant will have a positive, somewhat positive, somewhat negative, negative or no impact on the following? [RANDOMIZE] [PREVIOUSLY ONLY ASKED ST-THOMAS RESIDENTS] **Public transport in St. Thomas/London** 

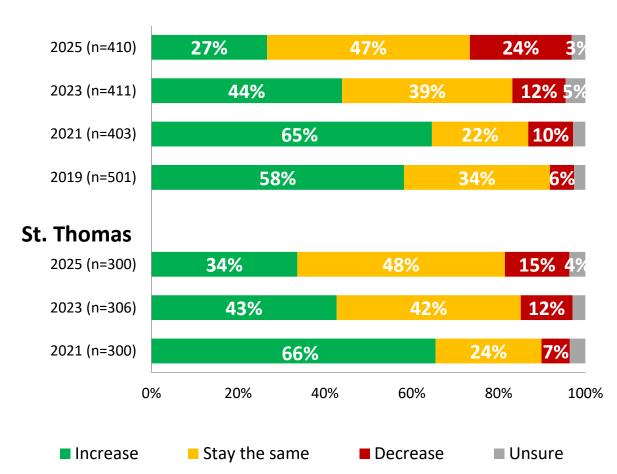








### London



<sup>\*</sup>Weighted to the true population proportion.

Q - In the next six months, do you believe that the value of real estate in your neighborhood will increase, stay the same or decrease?

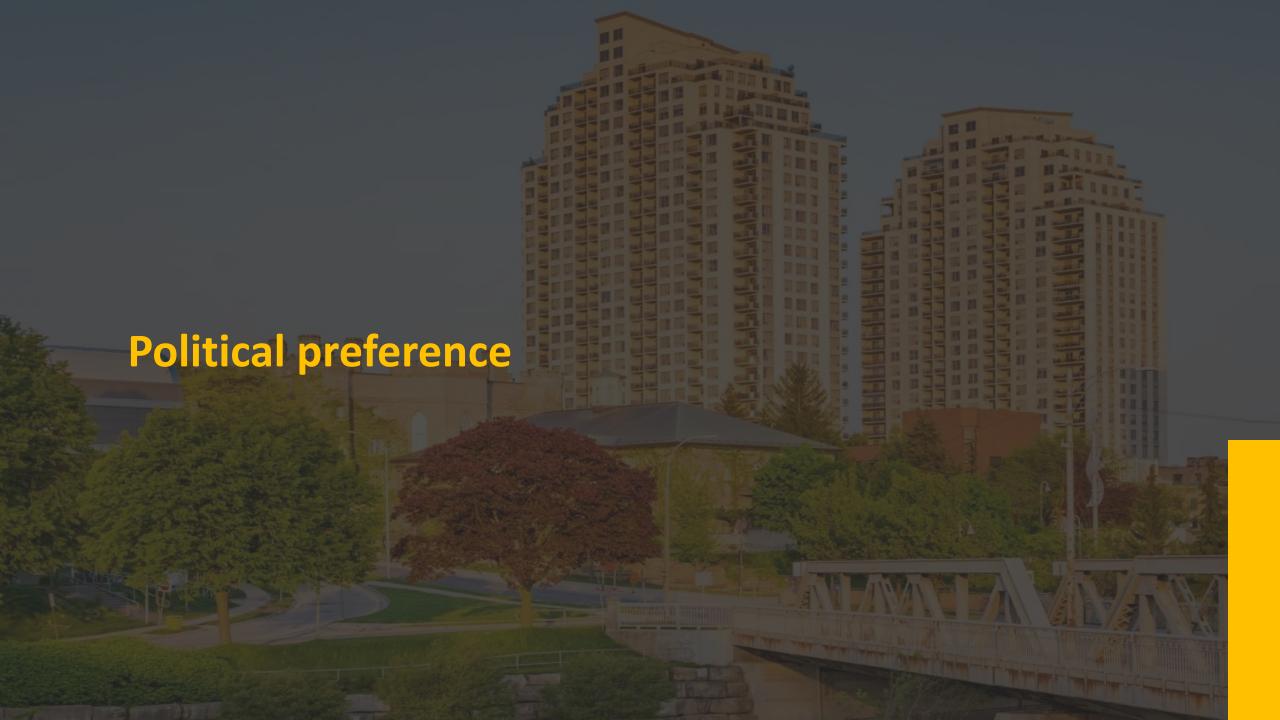






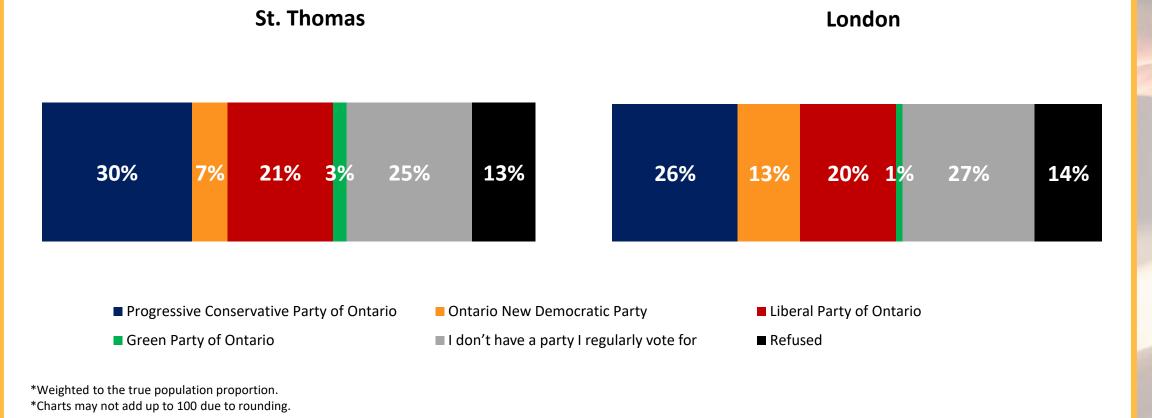


<sup>\*</sup>Charts may not add up to 100 due to rounding.



# Voting for a provincial political party

Q – Thinking of provincial elections, which Ontario provincial political party do you usually vote for? [RANDOMIZE]







Nanos conducted an RDD dual frame (land- and cell-lines) random telephone survey of 410 residents of the City of London and 300 residents of the City of St. Thomas, 18 years of age or older, between August 27<sup>th</sup> and September 23<sup>rd</sup>, 2025. Participants were randomly recruited by telephone using live agents and administered a survey. The results were statistically checked and weighted by age and gender using the latest Census information and the sample is geographically stratified to be representative of London and St. Thomas.

Individuals were randomly called using random digit dialing with a maximum of five call backs.

The margin of error for a random survey of 410 residents of London is  $\pm 4.9$  percentage points, 19 times out of 20 and the margin of error for a random survey of 300 residents of St. Thomas is  $\pm 5.7$  percentage points, 19 times out of 20.

The research was commissioned by the Ontario Real Estate Association and the London and St. Thomas Association of Realtors and was conducted by Nanos Research.

Note: Charts may not add up to 100 due to rounding.

Element	Description	Element	Description		
Research sponsor	Ontario Real Estate Association and the London and St. Thomas Association of Realtors	Weighting of Data	The results were weighted by age and gender using the latest Census information (2021) and the sample is geographically stratified to ensure a distribution across London and St. Thomas. See tables for full weighting disclosure.		
Population and Final Sample Size	410 residents of London and 300 residents of St. Thomas.				
Source of Sample	Dynata	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data.		
Type of Sample	Probability				
Margin of Error	London: ±4.9 percentage points, 19 times out of 20. St. Thomas: ±5.7 percentage points, 19 times out of 20.	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell lines could not participate.		
Mode of Survey	Telephone survey	Stratification	By age and gender using the latest Census information (2021) and the sample is geographically stratified to be representative of London and St. Thomas.		
Sampling Method Base	The sample included both land- and cell-lines RDD (Random Digit Dialed) across London and St. Thomas.	Estimated Response Rate	Six percent, consistent with industry norms.		
Demographics (Captured)	London and St. Thomas; Men and Women; 18 years and older. Six-digit postal code was used to validate geography.	Question Order	Question order in the preceding report reflects the order in which they appeared in the original questionnaire.		
Fieldwork/Validation	Individuals were contacted via telephone.	Question Content	All questions asked are contained in the report.		
Number of Calls	Maximum of five call backs.	Question Wording	The questions in the preceding report are written exactly as they were asked to individuals.		
Time of Calls	Individuals were called between 6:30-9:30pm local time for the respondent.	Research/Data Collection Supplier	Nanos Research		
Field Dates	August 27 <sup>th</sup> to September 23 <sup>rd</sup> , 2025.		Contact Nanos Research for more information or with any concerns or		
Language of Survey	The survey was conducted in English.	Contact	questions. <a href="http://www.nanos.co">http://www.nanos.co</a> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.		
Standards	Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements.  https://canadianresearchinsightscouncil.ca/standards/	Data Tables	London: By region, age and gender St. Thomas: By region, age and gender		



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