Consumer confidence sinking in wake of Trump election and tariff Tweet.

Weekly Bloomberg Nanos Canadian Confidence Index Released November 29, 2024 Submission 2013-284

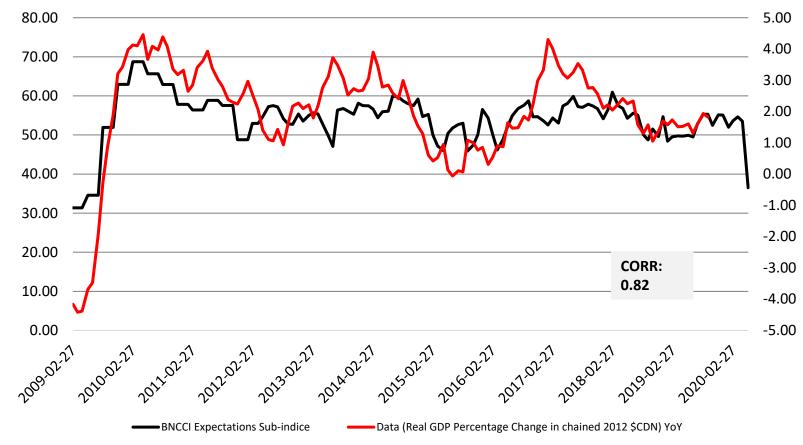


Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the **Bloomberg-Nanos Expectations** Sub-indice has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.

More policy and sentiment tracking at nanos.co/dataportal

Monthly Bloomberg/Nanos Canada Expectations Index and Canada's rGDP Growth YoY

Six month lag - Full period ending 30/01/2020



Bloomberg nanos

CANADA INDEX Your weekly look at Canada's economic mood

Consumer confidence has been on a noticeable decline in the wake of the US election and Trump promise to impose new tariffs on Canadian goods. Positive views on the future strength of the Canadian economy has dropped from 26 to 13 percent in the past four weeks.

> Nik Nanos Chief Data Scientist

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 52.15, compared to 56.71 four weeks ago. The twelve-month high stands at 56.74.

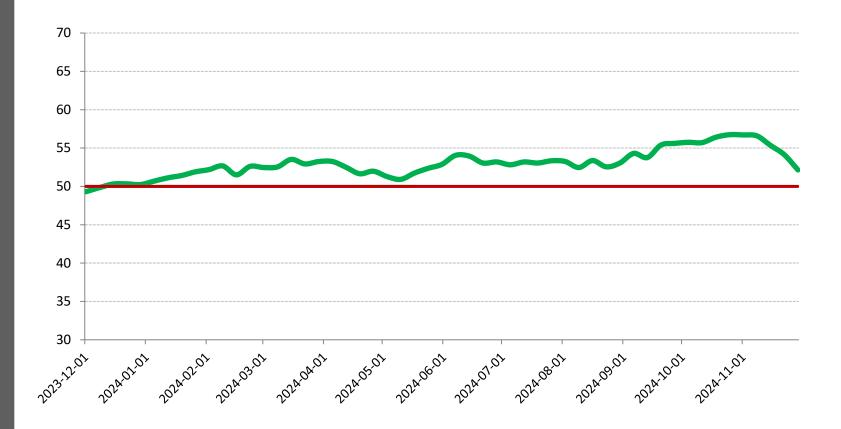
The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-indice was at 54.64 this week compared to 56.06 four weeks ago. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 49.66 this week compared to 57.36 four weeks ago.

The average for the BNCCI since 2008 has been 55.31 with a low of 37.08 in April 2020 and a high of 66.42 in July 2021. The index has averaged 53.30 this year.



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

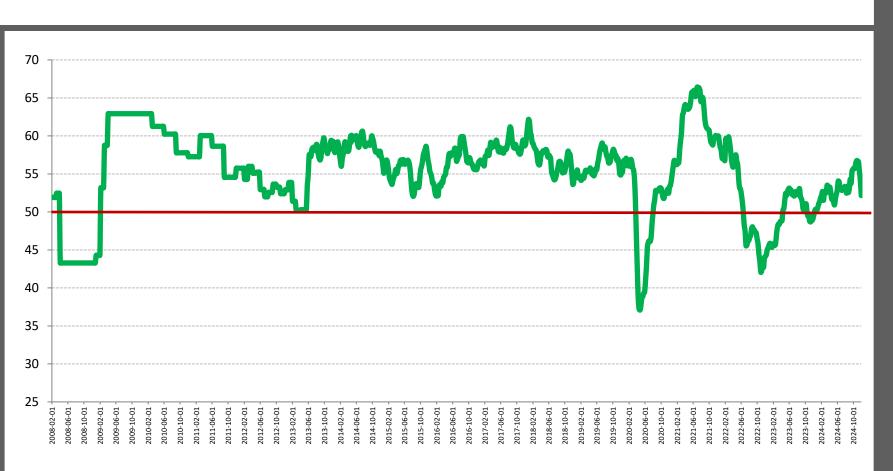
ONE YEAR TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed November 29, 2024)



Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a fourweek rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.



LONGER TERM TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed November 29, 2024)



Bloomberg () NANO

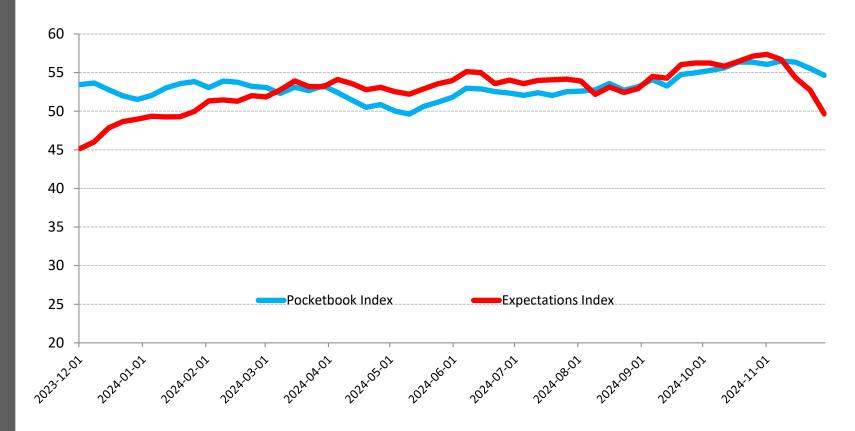
Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.

The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

ONE YEAR TREND

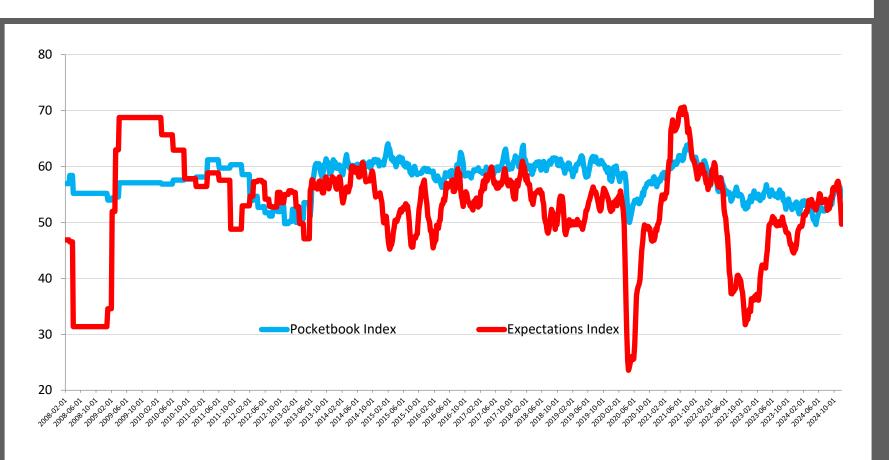
Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed November 29, 2024)



Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.

Bloomberg () NANOS

LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed November 29, 2024)



Bloomberg () NANO

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.

The BNCCI Pocketbook and **Expectations Sub-Indices are comprised** of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

7



Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for November 29, 2024

	BNCCI	
This week	52.15	
Last week	54.14	
2024 high	56.74	October 25
2024 low	50.69	January 5
2024 average	53.30	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
April 24, 2020	37.08	Record low
July 2, 2021	66.42	Record high
Overall index average	55.31	

Individual Measures:

Positive ratings	This week	Last week	4 weeks ago	Average 2024	Average 2008-2024
Personal finances	17.24	17.56	17.45	14.92	17.84
Canadian economy	13.26	17.72	26.21	18.45	20.41
Job security	67.56	67.68	71.31	66.79	66.70
Real estate	45.24	46.32	46.08	46.66	40.31

Full Ratings	Better off	Worse off	No change	Don't know
Personal finances	17.24	43.74	37.86	1.16
	Stronger	Weaker	No change	Don't know
Canadian Economy	13.26	48.38	27.96	10.40

		Somewhat	Somewhat		
	Secure	secure	not secure	Not secure	Don't know
Job security	49.11	18.45	5.45	8.10	18.89

	Increase	Stay the same	Decrease	Don't know
Real estate	45.24	37.43	11.47	5.85

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.





Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for November 29, 2024

		This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago	12 Month High	12 Month Low	12 Month Average
Canada	Economic Mood	52.15	54.14	56.71	52.55	49.30	56.74	49.30	52.99
	Pocketbook Index	54.64	55.54	56.06	52.69	53.45	56.50	49.30	52.99 53.15
	Expectations Index	49.66	52.73	57.36	52.42	45.15	57.36	49.02 45.15	52.82
Economic	Mood by Demographic								
Region									
U	Atlantic	52.46	53.97	52.11	50.94	52.89	57.63	46.08	52.63
	Quebec	60.17	60.55	60.10	57.42	52.59	61.68	51.76	57.35
	Ontario	48.75	50.74	55.44	51.13	48.50	55.44	47.41	51.21
	Prairies	49.26	52.40	56.83	50.52	46.29	57.34	45.56	51.24
	British Columbia	49.37	52.80	56.58	51.17	47.11	57.32	47.11	51.91
Age	18 to 29	52.18	53.88	54.93	53.39	53.38	56.85	46.34	53.72
	30 to 39	52.14	54.34	56.88	51.55	50.39	58.85	48.76	53.20
	40 to 49	52.89	54.66	56.35	50.37	47.13	58.15	47.07	52.60
	50 to 59	52.98	56.15	55.76	52.30	49.15	56.59	48.69	52.04
	60 plus	51.03	52.40	58.86	54.27	47.25	58.86	47.25	53.25
Income									
	\$0 to \$14,999	50.30	49.45	46.93	54.93	47.38	57.43	40.54	48.02
	\$15,000 to \$29,999	47.25	50.00	53.49	48.36	47.53	55.58	43.24	49.68
	\$30,000 to \$44,999	53.76	53.58	51.10	50.67	51.04	55.86	48.23	51.70
	\$45,000 to \$59,999	50.94	50.90	53.84	53.54	50.32	57.41	48.92	52.43
	\$60,000 to \$74,999	50.80	55.72	56.56	52.18	50.00	60.94	46.50	53.80
	\$75,000 or more	54.28	56.43	58.93	53.58	49.65	60.05	49.65	55.22
Home									
	Own	52.19	54.47	57.66	51.81	48.05	57.66	48.05	52.83
	Rent	52.71	54.47	54.17	55.48	51.32	55.90	49.36	53.39

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.





The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decisionmakers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanos.co</u>

For interviews contact: Nik Nanos

Chief Data Scientist Ottawa (613) 234-4666 ext. 237 Washington DC (202) 697-9924 nik@nanos.co



The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada.

The interviews are compiled into a four -week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,042 respondents in Canada is accurate 3.0 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending November 29, 2024.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

Bloomberg

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength – delivering data, news and analytics through innovative technology, quickly and accurately – is at the core of the Bloomberg Professional service, which provides real time financial information to more than 310,000 subscribers globally. Bloomberg News is delivered through the Bloomberg Professional service, television, radio, mobile, the Internet and two magazines, Bloomberg Businessweek and Bloomberg Markets, covers the world with more than 2,300 news and multimedia professionals at 146 bureaus in 72 countries. Headquartered in New York, Bloomberg employs more than 15,000 people in 192 locations around the world.



Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.

Element	Description	Element	Description
Research sponsor	Nanos Research	Weighting of Data	The results were weighted by age and gender using the latest Census information (2021) and the sample is geographically stratified to ensure a distribution across all
Population and Final Sample Size	1,042 Randomly selected individuals, four week rolling average of 250 interviews a week.		regions of Canada. See tables for full weighting disclosure.
Margin of Error	\pm 3.0 percentage points, 19 times out of 20.	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data.
Mode of Survey	Recruited by RDD dual frame (land- and cell-lines) telephone survey.		
Sampling Method Base	The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada.	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell line or internet could not participate.
Demographics (Captured)	Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six-digit postal code was used to validate geography.	Stratification	By age and gender using the latest Census information (2021) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.
Demographics (Other)	Age, gender, education, income	Estimated Response Rate	Six percent, consistent with industry norms.
Fieldwork/Validation	Live interviews with live supervision to validate work.	Question Order	Question order in the preceding report reflects the order in which they appeared in the original questionnaire (party options were randomized in their introduction)
Number of Calls	Maximum of five call backs.		This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the Canadian economy, their
Time of Calls	Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm	Question Content	perception of their job security and six-month views of real estate in their neighbourhood.
Field Dates	Four-week period March 29, 2024	Question Wording	The questions in the appended tabulations are written exactly as they were asked to individuals.
Language of Survey	The survey was conducted in both English and French.	Research/Data Collection Supplier	Nanos Research
Standards	Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. <u>https://canadianresearchinsightscouncil.ca/standards/</u>	Contact	Contact Nanos Research for more information or with any concerns or questions. <u>http://www.nanos.co</u> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.



As one of North America's premier market and public opinion research firms, we put strategic intelligence into the hands of decision makers. The majority of our work is for private sector and public facing organizations and ranges from market studies, managing reputation through to leveraging data intelligence. Nanos Research offers a vertically integrated full service quantitative and qualitative research practice to attain the highest standards and the greatest control over the research process. <u>www.nanos.co</u>

nanos dimap analytika

🕜 NANOS dimap

This international joint venture between <u>dimap</u> and <u>Nanos</u> brings together top research and data experts from North American and Europe to deliver exceptional data intelligence to clients. The team offers data intelligence services ranging from demographic and sentiment microtargeting; consumer sentiment identification and decision conversion; and, data analytics and profiling for consumer persuasion. <u>www.nanosdimap.com</u>

EthicStratēgies

Ethic Strategies was created by the founding partners of <u>PAA Advisory</u> and the <u>Nanos</u> <u>Research Corporation</u>, both recognized leaders in research, advocacy, and advisory. Ethic provides bespoke strategic counsel, advice, and communications strategies to organizations facing serious issues. <u>www.ethicstrategies.com</u>

NANOS IS YOUR GO-TO HIGH-STAKES RESEARCH PARTNER.

Delivering world-class solutions since 1987, we are the leader in high velocity data insights and visualization.

Market | Consumer | Reputation | Policy | Insight

For more information about our services, please visit us at: www.nanos.co

Bloomberg 🕧 NANOS

2024 - Bloomberg - Tracking ending November 29th - STAT SHEET

Methodology: RDD dual frame (land- and cell-lines) random telephone survey of 1,042 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending November 29th, 2024. The margin of error is ±3.0 percentage points, 19 times out of 20. Note: Responses with a sample size of less than 30 have been suppressed

www.nanos.co

personal finances, are you better off, worse off or has there been no change over the	Total				Reg	UII			Geno	ler			Age		
personal finances, are you better off, worse off or has there been no change over the	Total		Canada												
personal finances, are you better off, worse off or has there been no change over the	Total		2024-11- 29	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
personal finances, are you better off, worse off or has there been no change over the	lotal														
better off, worse off or has there been no change over the		Unwgt N	1042	110	235	342	219	136	602	440	140	147	169	185	40
there been no change over the	D ((Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	26
•	Better off	%	17.2												
nact voard		%	43.7												
	There has been	%	37.9			Subscribe	ers only - vi	sit the Nand	os Data Por	al at https:	://www.na	inos.co/dat	aportal/		
	no change														
	Unsure	%	1.2												
					Reg	on			Geno	ler			Age		
			Canada		0								0		
			2024-11-					British							
			29	Atlantic	Quebec	Ontario	Prairies	Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - Thinking of the	Total	Unwgt N	1042	110	235	342	219	136	602	440	140	147	169	185	403
upcoming year do you think		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	26
the Canadian economy will	Stronger	%	13.3												
become stronger, weaker or	Weaker	%	48.4												
-	There will be	%	28.0			Subscribe	ers only - vi	sit the Nand	s Data Por	al at https:	://www.na	nos.co/dat	aportal/		
-	no change						•			•		•	• •		
	Don't know	%	10.4												
					Reg	on			Geno	ler			Age		
			Canada												
			2024-11-					British							
			29	Atlantic	Quebec	Ontario	Prairies	Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - Would you describe	Total	Unwgt N	1042	110	235	342	219	136	602	440	140	147	169	185	403
your job, at this time, as		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
secure, somewhat secure,	Secure	%	49.1												
	Somewhat	%	18.4												
somewnat not secure or not at															
	secure														
all secure?		%	5.4										/		
all secure?	secure	%	5.4			Subscribe	ers only - vi	sit the Nand	os Data Port	al at https:	://www.na	nos.co/dat	aportal/		
all secure?	secure Somewhat not secure					Subscribe	ers only - vi	sit the Nand	os Data Port	al at https:	://www.na	inos.co/data	aportal/		
all secure?	secure Somewhat not secure Not at all	% %	5.4 8.1			Subscribe	ers only - vi	sit the Nand	os Data Port	al at https:	://www.na	inos.co/data	aportal/		
	secure Somewhat not secure Not at all secure	%	8.1			Subscribe	ers only - vi	sit the Nand	os Data Port	al at https:	://www.na	inos.co/data	aportal/		
all secure?	secure Somewhat not secure Not at all					Subscribe	ers only - vi	sit the Nand	os Data Port	al at https	://www.na	inos.co/dat	aportal/		
all secure?	secure Somewhat not secure Not at all secure	%	8.1 18.9		Reg		ers only - vi	sit the Nand	os Data Port		://www.na	inos.co/dat	Age		
all secure?	secure Somewhat not secure Not at all secure	%	8.1 18.9 Canada		Reg		ers only - vi				://www.na	inos.co/dat			
all secure?	secure Somewhat not secure Not at all secure	%	8.1 18.9 Canada 2024-11-	Atlantic		on		British	Geno	ler			Age	50 to 59	60 plus
all secure?	secure Somewhat not secure Not at all secure Unsure	%	8.1 18.9 Canada 2024-11- 29	Atlantic	Quebec	on Ontario	Prairies	British Columbia	Geno	der Female	18 to 29	30 to 39	Age 40 to 49	50 to 59	60 plus
all secure? Question - In the next six	secure Somewhat not secure Not at all secure	% % Unwgt N	8.1 18.9 Canada 2024-11- 29 1042	110	Quebec 235	on Ontario 342	Prairies 219	British Columbia 136	Geno Male 602	der Female 440	18 to 29 140	30 to 39 147	Age 40 to 49 169	185	403
all secure? Question - In the next six months, do you believe that	secure Somewhat not secure Not at all secure Unsure	% % Unwgt N Wgt N	8.1 18.9 Canada 2024-11- 29 1042 1000		Quebec	on Ontario	Prairies	British Columbia	Geno	der Female	18 to 29	30 to 39	Age 40 to 49		
all secure? Question - In the next six months, do you believe that the value of real estate in your	secure Somewhat not secure Not at all secure Unsure Total	% % Unwgt N Wgt N %	8.1 18.9 Canada 2024-11- 29 1042 1000 45.2	110	Quebec 235	on Ontario 342	Prairies 219	British Columbia 136	Geno Male 602	der Female 440	18 to 29 140	30 to 39 147	Age 40 to 49 169	185	403
All secure? Question - In the next six months, do you believe that the value of real estate in your neighborhood will increase,	secure Somewhat not secure Not at all secure Unsure Total	% % Unwgt N Wgt N	8.1 18.9 Canada 2024-11- 29 1042 1000	110	Quebec 235	on Ontario 342 300	Prairies 219 200	British Columbia 136	Geno Male 602 485	Jer Female 440 515	18 to 29 140 197	30 to 39 147 163	Age 40 to 49 169 187	185	403

<u>Unsure %</u> 5.9