Consumer confidence sinking in wake of Trump election and tariff Tweet.

Weekly Bloomberg Nanos Canadian Confidence Index Released November 29, 2024 Submission 2013-284

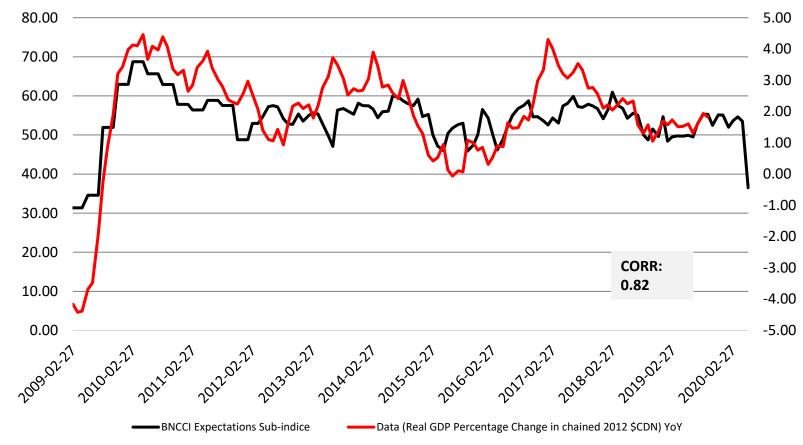


Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the **Bloomberg-Nanos Expectations** Sub-indice has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.

More policy and sentiment tracking at nanos.co/dataportal

Monthly Bloomberg/Nanos Canada Expectations Index and Canada's rGDP Growth YoY

Six month lag - Full period ending 30/01/2020



Bloomberg nanos

CANADA INDEX Your weekly look at Canada's economic mood

Consumer confidence has been on a noticeable decline in the wake of the US election and Trump promise to impose new tariffs on Canadian goods. Positive views on the future strength of the Canadian economy has dropped from 26 to 13 percent in the past four weeks.

> Nik Nanos Chief Data Scientist

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 52.15, compared to 56.71 four weeks ago. The twelve-month high stands at 56.74.

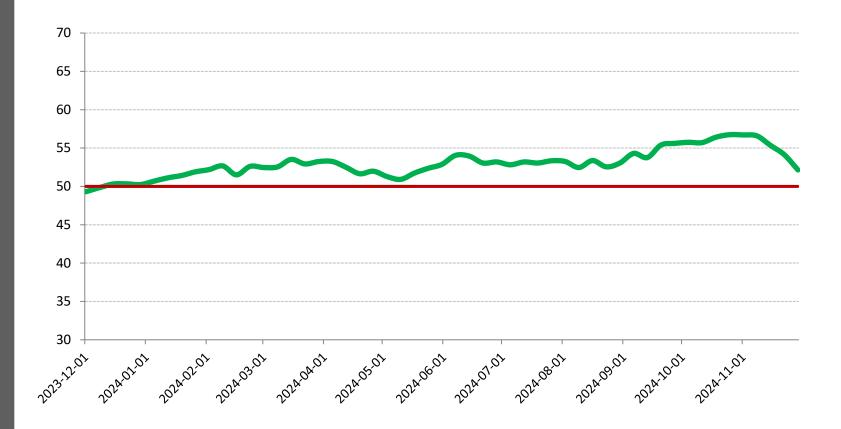
The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-indice was at 54.64 this week compared to 56.06 four weeks ago. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 49.66 this week compared to 57.36 four weeks ago.

The average for the BNCCI since 2008 has been 55.31 with a low of 37.08 in April 2020 and a high of 66.42 in July 2021. The index has averaged 53.30 this year.



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

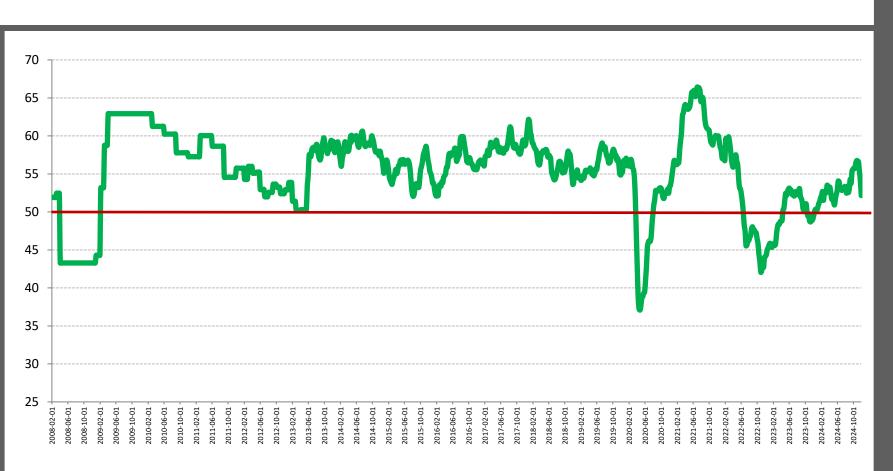
ONE YEAR TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed November 29, 2024)



Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a fourweek rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.



LONGER TERM TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed November 29, 2024)



Bloomberg () NANO

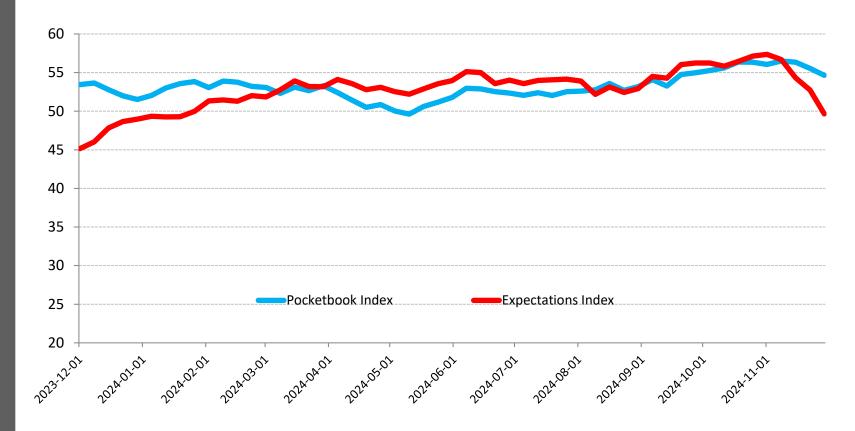
Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.

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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

ONE YEAR TREND

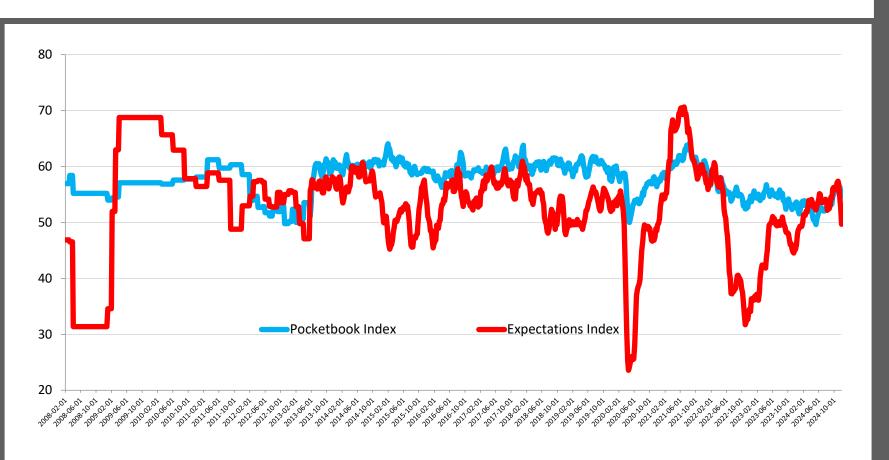
Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed November 29, 2024)



Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.

Bloomberg () NANOS

LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed November 29, 2024)



Bloomberg () NANO

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.

The BNCCI Pocketbook and **Expectations Sub-Indices are comprised** of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for November 29, 2024

| | BNCCI | |
|-----------------------|-------|-----------------|
| This week | 52.15 | |
| Last week | 54.14 | |
| 2024 high | 56.74 | October 25 |
| 2024 low | 50.69 | January 5 |
| 2024 average | 53.30 | |
| 2008 average | 49.21 | Worst full year |
| 2010 average | 59.13 | Best full year |
| April 24, 2020 | 37.08 | Record low |
| July 2, 2021 | 66.42 | Record high |
| Overall index average | 55.31 | |
| | | |

Individual Measures:

| Positive ratings | This week | Last week | 4 weeks ago | Average 2024 | Average 2008-2024 |
|-------------------|-----------|-----------|-------------|-----------------|-------------------|
| Personal finances | 17.24 | 17.56 | 17.45 | 14.92 | 17.84 |
| Canadian economy | 13.26 | 17.72 | 26.21 | 18.45 | 20.41 |
| Job security | 67.56 | 67.68 | 71.31 | 66.79 | 66.70 |
| Real estate | 45.24 | 46.32 | 46.08 | 46.66 | 40.31 |
| | | | | | |

| Full Ratings | Better off | Worse off | No change | Don't know |
|-------------------|------------|-----------|-----------|------------|
| Personal finances | 17.24 | 43.74 | 37.86 | 1.16 |
| | | | | |
| | Stronger | Weaker | No change | Don't know |
| Canadian Economy | 13.26 | 48.38 | 27.96 | 10.40 |

| | | Somewhat | Somewhat | | |
|--------------|--------|----------|------------|------------|------------|
| | Secure | secure | not secure | Not secure | Don't know |
| Job security | 49.11 | 18.45 | 5.45 | 8.10 | 18.89 |

| | Increase | Stay the same | Decrease | Don't know |
|-------------|----------|---------------|----------|------------|
| Real estate | 45.24 | 37.43 | 11.47 | 5.85 |

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.





Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for November 29, 2024

| | | This Week | Last Week | 4 Weeks Ago | 3 Months Ago | 1 Year Ago | 12 Month High | 12 Month Low | 12 Month Average |
|----------|----------------------|-----------|-----------|----------------|-----------------|------------|------------------|-----------------|---------------------|
| Canada | Economic Mood | 52.15 | 54.14 | 56.71 | 52.55 | 49.30 | 56.74 | 49.30 | 52.99 |
| | Pocketbook Index | 54.64 | 55.54 | 56.06 | 52.69 | 53.45 | 56.50 | 49.30 | 52.99 53.15 |
| | Expectations Index | 49.66 | 52.73 | 57.36 | 52.42 | 45.15 | 57.36 | 49.02 45.15 | 52.82 |
| Economic | Mood by Demographic | | | | | | | | |
| Region | | | | | | | | | |
| U | Atlantic | 52.46 | 53.97 | 52.11 | 50.94 | 52.89 | 57.63 | 46.08 | 52.63 |
| | Quebec | 60.17 | 60.55 | 60.10 | 57.42 | 52.59 | 61.68 | 51.76 | 57.35 |
| | Ontario | 48.75 | 50.74 | 55.44 | 51.13 | 48.50 | 55.44 | 47.41 | 51.21 |
| | Prairies | 49.26 | 52.40 | 56.83 | 50.52 | 46.29 | 57.34 | 45.56 | 51.24 |
| | British Columbia | 49.37 | 52.80 | 56.58 | 51.17 | 47.11 | 57.32 | 47.11 | 51.91 |
| Age | 18 to 29 | 52.18 | 53.88 | 54.93 | 53.39 | 53.38 | 56.85 | 46.34 | 53.72 |
| | 30 to 39 | 52.14 | 54.34 | 56.88 | 51.55 | 50.39 | 58.85 | 48.76 | 53.20 |
| | 40 to 49 | 52.89 | 54.66 | 56.35 | 50.37 | 47.13 | 58.15 | 47.07 | 52.60 |
| | 50 to 59 | 52.98 | 56.15 | 55.76 | 52.30 | 49.15 | 56.59 | 48.69 | 52.04 |
| | 60 plus | 51.03 | 52.40 | 58.86 | 54.27 | 47.25 | 58.86 | 47.25 | 53.25 |
| Income | | | | | | | | | |
| | \$0 to \$14,999 | 50.30 | 49.45 | 46.93 | 54.93 | 47.38 | 57.43 | 40.54 | 48.02 |
| | \$15,000 to \$29,999 | 47.25 | 50.00 | 53.49 | 48.36 | 47.53 | 55.58 | 43.24 | 49.68 |
| | \$30,000 to \$44,999 | 53.76 | 53.58 | 51.10 | 50.67 | 51.04 | 55.86 | 48.23 | 51.70 |
| | \$45,000 to \$59,999 | 50.94 | 50.90 | 53.84 | 53.54 | 50.32 | 57.41 | 48.92 | 52.43 |
| | \$60,000 to \$74,999 | 50.80 | 55.72 | 56.56 | 52.18 | 50.00 | 60.94 | 46.50 | 53.80 |
| | \$75,000 or more | 54.28 | 56.43 | 58.93 | 53.58 | 49.65 | 60.05 | 49.65 | 55.22 |
| Home | | | | | | | | | |
| | Own | 52.19 | 54.47 | 57.66 | 51.81 | 48.05 | 57.66 | 48.05 | 52.83 |
| | Rent | 52.71 | 54.47 | 54.17 | 55.48 | 51.32 | 55.90 | 49.36 | 53.39 |

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,042 Canadian consumers aged 18 years and over, ending November 29, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,042 Canadian consumers is accurate 3.0 percentage points, plus or minus, 19 times out of 20.





The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decisionmakers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanos.co</u>

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The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada.

The interviews are compiled into a four -week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,042 respondents in Canada is accurate 3.0 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending November 29, 2024.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

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| Element | Description | Element | Description |
|----------------------------------|--|--------------------------------------|--|
| Research sponsor | Nanos Research | Weighting of Data | The results were weighted by age and gender using the latest Census information (2021) and the sample is geographically stratified to ensure a distribution across all |
| Population and Final Sample Size | 1,042 Randomly selected individuals, four week rolling average of 250 interviews a week. | | regions of Canada. See tables for full weighting disclosure. |
| Margin of Error | \pm 3.0 percentage points, 19 times out of 20. | Screening | Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data. |
| Mode of Survey | Recruited by RDD dual frame (land- and cell-lines) telephone survey. | | |
| Sampling Method Base | The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada. | Excluded Demographics | Individuals younger than 18 years old; individuals without land or cell line or internet could not participate. |
| Demographics (Captured) | Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six-digit postal code was used to validate geography. | Stratification | By age and gender using the latest Census information (2021) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample. |
| Demographics (Other) | Age, gender, education, income | Estimated Response Rate | Six percent, consistent with industry norms. |
| Fieldwork/Validation | Live interviews with live supervision to validate work. | Question Order | Question order in the preceding report reflects the order in which they appeared in the original questionnaire (party options were randomized in their introduction) |
| Number of Calls | Maximum of five call backs. | | This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the Canadian economy, their |
| Time of Calls | Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm | Question Content | perception of their job security and six-month views of real estate in their neighbourhood. |
| Field Dates | Four-week period March 29, 2024 | Question Wording | The questions in the appended tabulations are written exactly as they were asked to individuals. |
| Language of Survey | The survey was conducted in both English and French. | Research/Data Collection Supplier | Nanos Research |
| Standards | Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. <u>https://canadianresearchinsightscouncil.ca/standards/</u> | Contact | Contact Nanos Research for more information or with any concerns or questions. <u>http://www.nanos.co</u> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com. |



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2024 - Bloomberg - Tracking ending November 29th - STAT SHEET

Methodology: RDD dual frame (land- and cell-lines) random telephone survey of 1,042 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending November 29th, 2024. The margin of error is ±3.0 percentage points, 19 times out of 20. Note: Responses with a sample size of less than 30 have been suppressed

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| personal finances, are you better off, worse off or has there been no change over the | Total | | | | Reg | UII | | | Geno | ler | | | Age | | |
|---|---|---------------------------------|---|----------|---------------|-----------------------------|------------------------|----------------------------|----------------------------|-----------------------------|------------------------|------------------------|-------------------------------|----------|---------|
| personal finances, are you better off, worse off or has there been no change over the | Total | | Canada | | | | | | | | | | | | |
| personal finances, are you better off, worse off or has there been no change over the | Total | | 2024-11- 29 | Atlantic | Quebec | Ontario | Prairies | British Columbia | Male | Female | 18 to 29 | 30 to 39 | 40 to 49 | 50 to 59 | 60 plus |
| personal finances, are you better off, worse off or has there been no change over the | lotal | | | | | | | | | | | | | | |
| better off, worse off or has there been no change over the | | Unwgt N | 1042 | 110 | 235 | 342 | 219 | 136 | 602 | 440 | 140 | 147 | 169 | 185 | 40 |
| there been no change over the | D ((| Wgt N | 1000 | 100 | 248 | 300 | 200 | 152 | 485 | 515 | 197 | 163 | 187 | 189 | 26 |
| • | Better off | % | 17.2 | | | | | | | | | | | | |
| nact voard | | % | 43.7 | | | | | | | | | | | | |
| | There has been | % | 37.9 | | | Subscribe | ers only - vi | sit the Nand | os Data Por | al at https: | ://www.na | inos.co/dat | aportal/ | | |
| | no change | | | | | | | | | | | | | | |
| | Unsure | % | 1.2 | | | | | | | | | | | | |
| | | | | | Reg | on | | | Geno | ler | | | Age | | |
| | | | Canada | | 0 | | | | | | | | 0 | | |
| | | | 2024-11- | | | | | British | | | | | | | |
| | | | 29 | Atlantic | Quebec | Ontario | Prairies | Columbia | Male | Female | 18 to 29 | 30 to 39 | 40 to 49 | 50 to 59 | 60 plus |
| Question - Thinking of the | Total | Unwgt N | 1042 | 110 | 235 | 342 | 219 | 136 | 602 | 440 | 140 | 147 | 169 | 185 | 403 |
| upcoming year do you think | | Wgt N | 1000 | 100 | 248 | 300 | 200 | 152 | 485 | 515 | 197 | 163 | 187 | 189 | 26 |
| the Canadian economy will | Stronger | % | 13.3 | | | | | | | | | | | | |
| become stronger, weaker or | Weaker | % | 48.4 | | | | | | | | | | | | |
| - | There will be | % | 28.0 | | | Subscribe | ers only - vi | sit the Nand | s Data Por | al at https: | ://www.na | nos.co/dat | aportal/ | | |
| - | no change | | | | | | • | | | • | | • | • • | | |
| | Don't know | % | 10.4 | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | Reg | on | | | Geno | ler | | | Age | | |
| | | | Canada | | | | | | | | | | | | |
| | | | 2024-11- | | | | | British | | | | | | | |
| | | | 29 | Atlantic | Quebec | Ontario | Prairies | Columbia | Male | Female | 18 to 29 | 30 to 39 | 40 to 49 | 50 to 59 | 60 plus |
| Question - Would you describe | Total | Unwgt N | 1042 | 110 | 235 | 342 | 219 | 136 | 602 | 440 | 140 | 147 | 169 | 185 | 403 |
| your job, at this time, as | | Wgt N | 1000 | 100 | 248 | 300 | 200 | 152 | 485 | 515 | 197 | 163 | 187 | 189 | 265 |
| secure, somewhat secure, | Secure | % | 49.1 | | | | | | | | | | | | |
| | Somewhat | % | 18.4 | | | | | | | | | | | | |
| somewnat not secure or not at | | | | | | | | | | | | | | | |
| | secure | | | | | | | | | | | | | | |
| all secure? | | % | 5.4 | | | | | | | | | | / | | |
| all secure? | secure | % | 5.4 | | | Subscribe | ers only - vi | sit the Nand | os Data Port | al at https: | ://www.na | nos.co/dat | aportal/ | | |
| all secure? | secure Somewhat not secure | | | | | Subscribe | ers only - vi | sit the Nand | os Data Port | al at https: | ://www.na | inos.co/data | aportal/ | | |
| all secure? | secure Somewhat not secure Not at all | % % | 5.4 8.1 | | | Subscribe | ers only - vi | sit the Nand | os Data Port | al at https: | ://www.na | inos.co/data | aportal/ | | |
| | secure Somewhat not secure Not at all secure | % | 8.1 | | | Subscribe | ers only - vi | sit the Nand | os Data Port | al at https: | ://www.na | inos.co/data | aportal/ | | |
| all secure? | secure Somewhat not secure Not at all | | | | | Subscribe | ers only - vi | sit the Nand | os Data Port | al at https | ://www.na | inos.co/dat | aportal/ | | |
| all secure? | secure Somewhat not secure Not at all secure | % | 8.1 18.9 | | Reg | | ers only - vi | sit the Nand | os Data Port | | ://www.na | inos.co/dat | Age | | |
| all secure? | secure Somewhat not secure Not at all secure | % | 8.1 18.9 Canada | | Reg | | ers only - vi | | | | ://www.na | inos.co/dat | | | |
| all secure? | secure Somewhat not secure Not at all secure | % | 8.1 18.9 Canada 2024-11- | Atlantic | | on | | British | Geno | ler | | | Age | 50 to 59 | 60 plus |
| all secure? | secure Somewhat not secure Not at all secure Unsure | % | 8.1 18.9 Canada 2024-11- 29 | Atlantic | Quebec | on Ontario | Prairies | British Columbia | Geno | der Female | 18 to 29 | 30 to 39 | Age 40 to 49 | 50 to 59 | 60 plus |
| all secure? Question - In the next six | secure Somewhat not secure Not at all secure | % % Unwgt N | 8.1 18.9 Canada 2024-11- 29 1042 | 110 | Quebec 235 | on Ontario 342 | Prairies 219 | British Columbia 136 | Geno Male 602 | der Female 440 | 18 to 29 140 | 30 to 39 147 | Age 40 to 49 169 | 185 | 403 |
| all secure? Question - In the next six months, do you believe that | secure Somewhat not secure Not at all secure Unsure | % % Unwgt N Wgt N | 8.1 18.9 Canada 2024-11- 29 1042 1000 | | Quebec | on Ontario | Prairies | British Columbia | Geno | der Female | 18 to 29 | 30 to 39 | Age 40 to 49 | | |
| all secure? Question - In the next six months, do you believe that the value of real estate in your | secure Somewhat not secure Not at all secure Unsure Total | % % Unwgt N Wgt N % | 8.1 18.9 Canada 2024-11- 29 1042 1000 45.2 | 110 | Quebec 235 | on Ontario 342 | Prairies 219 | British Columbia 136 | Geno Male 602 | der Female 440 | 18 to 29 140 | 30 to 39 147 | Age 40 to 49 169 | 185 | 403 |
| All secure? Question - In the next six months, do you believe that the value of real estate in your neighborhood will increase, | secure Somewhat not secure Not at all secure Unsure Total | % % Unwgt N Wgt N | 8.1 18.9 Canada 2024-11- 29 1042 1000 | 110 | Quebec 235 | on Ontario 342 300 | Prairies 219 200 | British Columbia 136 | Geno Male 602 485 | Jer Female 440 515 | 18 to 29 140 197 | 30 to 39 147 163 | Age 40 to 49 169 187 | 185 | 403 |

<u>Unsure %</u> 5.9