# Canadians more than three times more likely to believe real estate will increase rather than decrease in value

Weekly Bloomberg Nanos Canadian Confidence Index Released October 11, 2024 Submission 2013-284

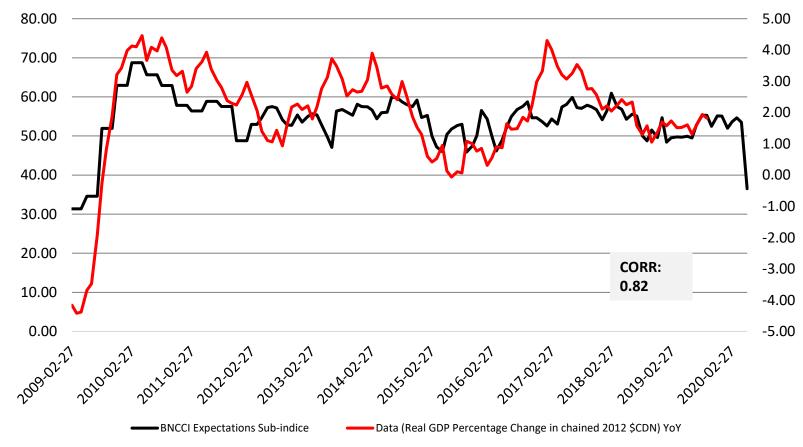


Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the **Bloomberg-Nanos Expectations** Sub-indice has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.

More policy and sentiment tracking at nanos.co/dataportal

### Monthly Bloomberg/Nanos Canada Expectations Index and Canada's rGDP Growth YoY

Six month lag - Full period ending 30/01/2020



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#### CANADA INDEX Your weekly look at Canada's economic mood

Canadian consumer confidence continues to track in positive territory, largely driven by positive views on the future value of real estate.

> Nik Nanos Chief Data Scientist

> > 77

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 55.71, compared to 53.76 four weeks ago. The twelve-month high stands at 55.75.

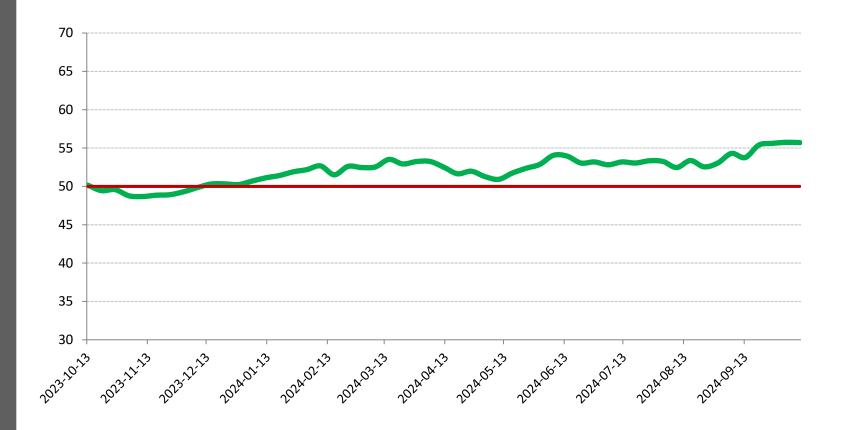
The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-indice was at 55.60 this week compared to 53. 25 four weeks ago. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 55.82 this week compared to 54.27 four weeks ago.

The average for the BNCCI since 2008 has been 55.31 with a low of 37.08 in April 2020 and a high of 66.42 in July 2021. The index has averaged 52.93 this year.



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

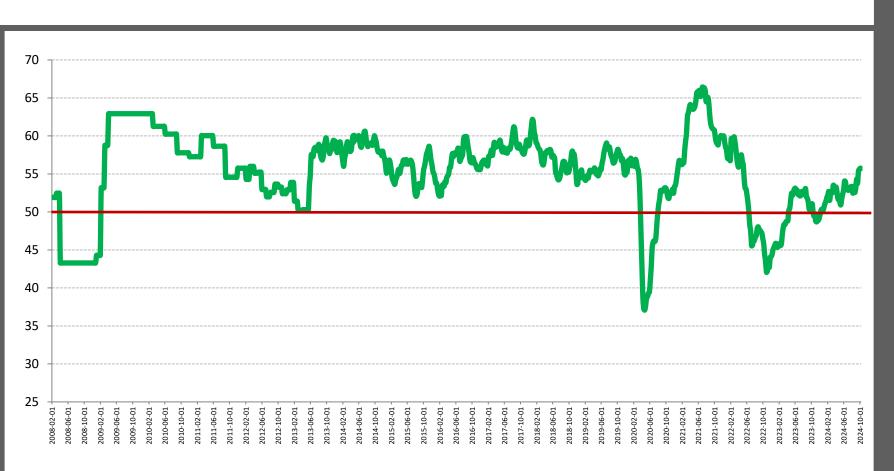
#### ONE YEAR TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed October 11, 2024)



Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,010 Canadian consumers aged 18 years and over, ending October 11, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,010 Canadian consumers is accurate 3.1 percentage points, plus or minus, 19 times out of 20.



### LONGER TERM TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed October 11, 2024)



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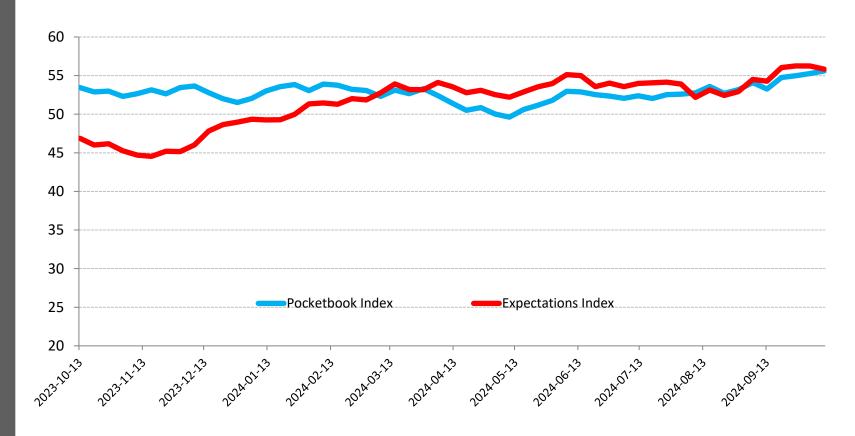
Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,010 Canadian consumers aged 18 years and over, ending October 11, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,010 Canadian consumers is accurate 3.1 percentage points, plus or minus, 19 times out of 20.

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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

#### **ONE YEAR TREND**

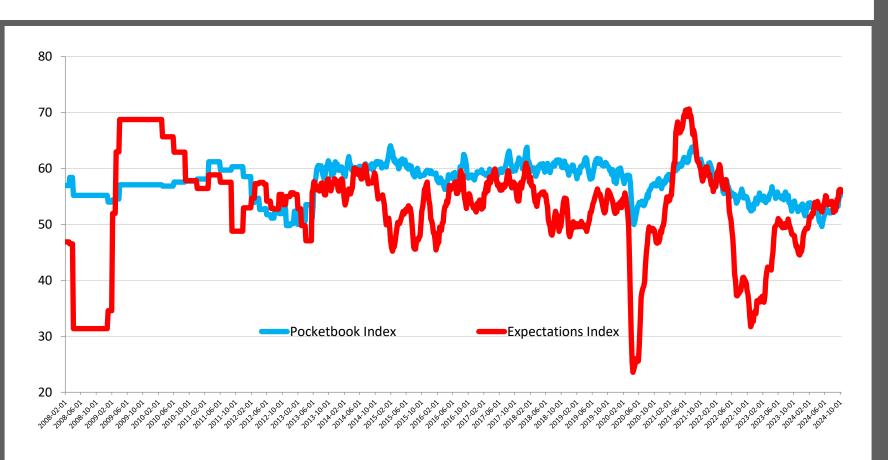
Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed October 11, 2024)



Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,010 Canadian consumers aged 18 years and over, ending October 11, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,010 Canadian consumers is accurate 3.1 percentage points, plus or minus, 19 times out of 20.

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#### LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed October 11, 2024)



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Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,010 Canadian consumers aged 18 years and over, ending October 11, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,010 Canadian consumers is accurate 3.1 percentage points, plus or minus, 19 times out of 20.

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#### Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for October 11, 2024

	BNCCI	
This week	55.71	
Last week	55.75	
2024 high	55.75	October 4
2024 low	50.69	January 5
2024 average	52.93	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
April 24, 2020	37.08	Record low
July 2, 2021	66.42	Record high
Overall index average	55.31	

#### Individual Measures:

Positive ratings	This week	Last week	4 weeks ago	Average 2024	Average 2008-2024
Personal finances	16.60	15.54	15.05	14.45	17.85
Canadian economy	22.87	23.05	20.20	17.85	20.39
Job security	69.93	68.82	68.57	66.28	66.67
Real estate	45.49	46.13	46.65	46.85	40.25
Job security	69.93	68.82	68.57	66.28	66.67

Full Ratings	Better off	Worse off	No change	Don't know	
Personal finances	16.60	42.20	38.93	2.26	
	Stronger	Weaker	No change	Don't know	
Canadian Economy	22.87	31.84	36.63	8.66	

		Somewhat	Somewhat		
	Secure	secure	not secure	Not secure	Don't know
Job security	50.50	19.42	4.10	7.32	18.65

	Increase	Stay the same	Decrease	Don't know
Real estate	45.49	36.32	13.22	4.96

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,010 Canadian consumers aged 18 years and over, ending October 11, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,010 Canadian consumers is accurate 3.1 percentage points, plus or minus, 19 times out of 20.





#### Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for October 11, 2024

		This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago	12 Month High	12 Month Low	12 Mont Averag
Canada									
	Economic Mood	55.71	55.75	53.76	52.82	50.16	55.75	48.68	52.16
	Pocketbook Index	55.60	55.27	53.25	52.06	53.44	55.60	49.62	52.74
	Expectations Index	55.82	56.24	54.27	53.57	46.88	56.25	44.54	51.59
Economi	c Mood by Demographic								
Region									
	Atlantic	52.77	52.74	56.36	53.97	51.60	57.63	46.08	52.46
	Quebec	61.39	61.68	56.75	57.68	51.86	61.68	51.76	56.29
	Ontario	53.69	52.85	51.61	50.84	48.24	54.10	46.16	50.46
	Prairies	55.05	56.47	53.82	48.41	50.15	56.47	45.56	50.34
	British Columbia	53.24	52.85	51.34	53.83	50.25	54.85	45.79	51.00
Age	18 to 29	55.67	56.44	55.47	51.23	53.71	56.57	46.34	53.47
	30 to 39	56.42	56.74	54.20	54.17	53.75	57.15	48.76	52.54
	40 to 49	58.13	58.15	51.96	52.98	47.84	58.15	46.03	51.47
	50 to 59	51.47	51.97	52.40	50.52	49.11	55.65	47.03	51.19
	60 plus	56.63	55.63	54.45	54.69	47.72	56.63	47.10	52.14
Income									
	\$0 to \$14,999	48.14	43.37	45.50	47.94	46.17	57.43	40.54	47.90
	\$15,000 to \$29,999	50.36	50.25	51.63	50.77	49.13	55.58	43.24	49.17
	\$30,000 to \$44,999	52.35	52.97	54.63	51.93	45.12	55.86	45.12	51.13
	\$45,000 to \$59,999	55.05	57.05	52.79	51.53	54.64	57.41	48.92	52.46
	\$60,000 to \$74,999	60.94	59.19	54.30	53.57	47.61	60.94	44.79	52.61
	\$75,000 or more	57.29	58.15	55.98	54.96	52.54	58.28	48.47	54.21
Home									
	Own	56.18	54.63	53.42	52.58	48.61	56.23	47.55	51.78
	Rent	54.75	54.63	54.63	53.12	51.72	55.57	49.36	52.91

Source: Nanos Research, random telephone survey (land- and cell-lines) with 1,010 Canadian consumers aged 18 years and over, ending October 11, 2024. The data is based on a four-week rolling average where each week the oldest group of 250 interviews is dropped and a new group of 250 is added. A random survey of 1,010 Canadian consumers is accurate 3.1 percentage points, plus or minus, 19 times out of 20.



#### -----



The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decisionmakers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanos.co</u>

For interviews contact: Nik Nanos

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The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada.

The interviews are compiled into a four -week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,010 respondents in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending October 11, 2024.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

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Element	Description	Element	Description
Research sponsor	Nanos Research	Weighting of Data	The results were weighted by age and gender using the latest Census information (2021) and the sample is geographically stratified to ensure a distribution across all
Population and Final Sample Size	1,010 Randomly selected individuals, four week rolling average of 250 interviews a week.		regions of Canada. See tables for full weighting disclosure.
Margin of Error	$\pm 3.1$ percentage points, 19 times out of 20.	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data.
Mode of Survey	Recruited by RDD dual frame (land- and cell-lines) telephone survey.		administering the survey to ensure the integrity of the data.
Sampling Method Base	The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada.	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell line or internet could not participate.
Demographics (Captured)	Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six-digit postal code was used to validate geography.	Stratification	By age and gender using the latest Census information (2021) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.
Demographics (Other)	Age, gender, education, income	Estimated Response Rate	Six percent, consistent with industry norms.
Fieldwork/Validation	Live interviews with live supervision to validate work.	Question Order	Question order in the preceding report reflects the order in which they appeared in the original questionnaire (party options were randomized in their introduction)
Number of Calls	Maximum of five call backs.		This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the Canadian economy, their
Time of Calls	Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm	Question Content	perception of their job security and six-month views of real estate in their neighbourhood.
Field Dates	Four-week period March 29, 2024	Question Wording	The questions in the appended tabulations are written exactly as they were asked to individuals.
Language of Survey	The survey was conducted in both English and French.	Research/Data Collection Supplier	Nanos Research
Standards	Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. <u>https://canadianresearchinsightscouncil.ca/standards/</u>	Contact	Contact Nanos Research for more information or with any concerns or questions. <u>http://www.nanos.co</u> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.



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### Bloomberg 🕜 NANOS

#### 2024 - Bloomberg - Tracking ending October 11th - STAT SHEET

Methodology: RDD dual frame (land- and cell-lines) random telephone survey of 1,010 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending October 11th, 2024. The margin of error is ±3.1 percentage points, 19 times out of 20. Note: Responses with a sample size of less than 30 have been suppressed

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					Reg	ion			Gen	der			Age		
			Canada												
			2024-10- 11	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
	<b>T</b> I														
Question - Thinking of your	Total	Unwgt N	1010	93	249	305	209		615	395	185	158	168		29:
personal finances, are you better	D	Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
off, worse off or has there been no		%	16.6												
change over the past year?	Worse off	%	42.2												
	There has	%	38.9			Subscribe	ers only - vi	isit the Nand	os Data Por	tal at https	://www.na	nos.co/dat	aportal/		
	been no						•			•					
	change														
	Unsure	%	2.3												
					Reg	ion			Gen	dor			Age		
			Canada		neg	1011			Gen	uei			Age		
			2024-10-					British							
			11	Atlantic	Quebec	Ontario	Prairies	Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - Thinking of the	Total	Unwgt N	1010	93	249	305	209	154	615	395	185	158	168	208	29:
upcoming year do you think the		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
Canadian economy will become	Stronger	%	22.9												
stronger, weaker or will there be no	-	%	31.8												
change?	There will be		36.6			Subscribe	ers only - vi	isit the Nand	ns Data Por	tal at httns	·//www.ma	nos co/dat	anortal/		
	no change	70	50.0			50556156	crs only - vi			tai at inteps	.,, , , , , , , , , , , , , , , , , , ,	1105.007 uat			
	Don't know	0/	8.7												
	DOILT KHOW	70	0.7												
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			Canada										1.80		
			2024-10-					British							
			11	Atlantic	Quebec	Ontario	Prairies	Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
				93	249	305	209	154	615	395	185	158	168	208	293
Question - Would you describe you	r Total	Unwgt N	1010	93	249							100	100		
	r Total	-						152	485					189	265
job, at this time, as secure,		Unwgt N Wgt N %	1000	93 100	243	300	200	152	485	515	197	163	187	189	265
job, at this time, as secure, somewhat secure, somewhat not	Secure	Wgt N %	1000 50.5					152	485					189	265
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat	Wgt N	1000					152	485					189	265
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure	Wgt N % %	1000 50.5 19.4			300	200			515	197	163	187	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat	Wgt N %	1000 50.5			300	200	152 isit the Nand		515	197	163	187	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure	Wgt N % %	1000 50.5 19.4 4.1			300	200			515	197	163	187	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure Not at all	Wgt N % %	1000 50.5 19.4			300	200			515	197	163	187	189	26
Question - Would you describe you job, at this time, as secure, somewhat secure, somewhat not secure or not at all secure?	Secure Somewhat secure Somewhat not secure Not at all secure	Wgt N % % %	1000 50.5 19.4 4.1 7.3			300	200			515	197	163	187	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure Not at all	Wgt N % %	1000 50.5 19.4 4.1			300	200			515	197	163	187	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure Not at all secure	Wgt N % % %	1000 50.5 19.4 4.1 7.3			300 Subscribe	200			515 tal at https	197	163	187	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure Not at all secure	Wgt N % % %	1000 50.5 19.4 4.1 7.3 18.7 Canada		248	300 Subscribe	200	isit the Nand	os Data Por	515 tal at https	197	163	187 aportal/	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure Not at all secure	Wgt N % % %	1000 50.5 19.4 4.1 7.3 18.7		248	300 Subscribe	200		os Data Por	515 tal at https	197	163	187 aportal/	189	26
job, at this time, as secure, somewhat secure, somewhat not	Secure Somewhat secure Somewhat not secure Not at all secure	Wgt N % % %	1000 50.5 19.4 4.1 7.3 18.7 Canada		248	300 Subscribe	200	isit the Nand	os Data Por	515 tal at https	197	163	187 aportal/	189 50 to 59	26! 60 plus
job, at this time, as secure, somewhat secure, somewhat not secure or not at all secure?	Secure Somewhat secure Somewhat not secure Not at all secure	Wgt N % % %	1000 50.5 19.4 4.1 7.3 18.7 Canada 2024-10-	100	248 	300 Subscribe	200 ers only - vi	sit the Nand British Columbia	os Data Por	515 tal at https der	197 :://www.na	163 inos.co/dat	187 aportal/ Age	50 to 59	
job, at this time, as secure, somewhat secure, somewhat not secure or not at all secure? Question - In the next six months,	Secure Somewhat secure Somewhat not secure Not at all secure Unsure	Wgt N % % % % Wnwgt N	1000 50.5 19.4 4.1 7.3 18.7 Canada 2024-10- 11	100 Atlantic	248 Reg Quebec	300 Subscribe	200 ers only - vi	sit the Nand British Columbia 154	os Data Por Gen Male	515 tal at https der Female	197 :://www.na	163 mos.co/dat	187 aportal/ Age 40 to 49	50 to 59	60 plus
job, at this time, as secure, somewhat secure, somewhat not secure or not at all secure? Question - In the next six months, do you believe that the value of	Secure Somewhat secure Somewhat not secure Not at all secure Unsure	Wgt N % % % % % Unwgt N Wgt N	1000 50.5 19.4 4.1 7.3 18.7 Canada 2024-10- 11 1010 1000	100 Atlantic 93	248 Reg Quebec 249	300 Subscribe	200 ers only - vi Prairies 209	sit the Nand British Columbia 154	os Data Por Gen Male 615	515 tal at https der Female 395	197 :://www.na 18 to 29 185	163 mos.co/dat 30 to 39 158	187 aportal/ Age 40 to 49 168	50 to 59 208	60 plus 29:
job, at this time, as secure, somewhat secure, somewhat not secure or not at all secure? Question - In the next six months,	Secure Somewhat secure Somewhat not secure Not at all secure Unsure	Wgt N % % % % Wnwgt N	1000 50.5 19.4 4.1 7.3 18.7 Canada 2024-10- 11 1010	100 Atlantic 93	248 Reg Quebec 249	300 Subscribe	200 ers only - vi Prairies 209	sit the Nand British Columbia 154	os Data Por Gen Male 615	515 tal at https der Female 395	197 :://www.na 18 to 29 185	163 mos.co/dat 30 to 39 158	187 aportal/ Age 40 to 49 168	50 to 59 208	60 plus 29:

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decrease?	same			Subscribers only - visit the Nanos Data Portal at https://www.nanos.co/dataportal/
	Decrease	%	13.2	
	Unsure	%	5.0	