Consumer confidence continues to trend in marginally negative territory

Weekly Bloomberg Nanos Canadian Confidence Index, Released November 20, 2023 Project 2013-284

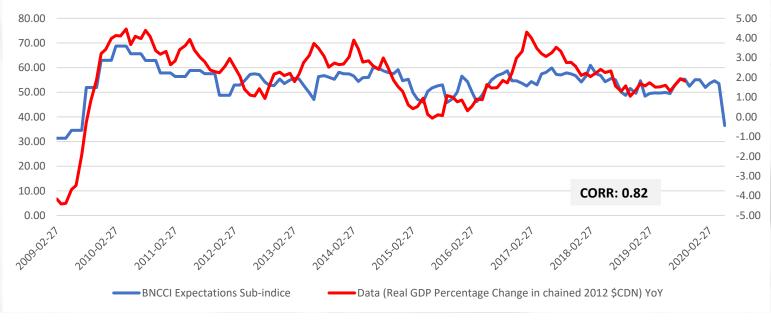


Bloomberg



Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the Bloomberg-Nanos Expectations Sub-indice has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.

Monthly Bloomberg/Nanos Canada Expectations Index and Canada's rGDP Growth YoY - Six month lag - Full period ending 30/01/2020



MANOS Bloomberg

More policy and sentiment tracking at nanos.co/dataportal

Bloomberg

SUMMARY

Canadian consumer confidence continues to trend marginally below the 50 points on the 100point diffusion index. Canadians are four times more likely to think the economy will get weaker rather than stronger in the next six months.

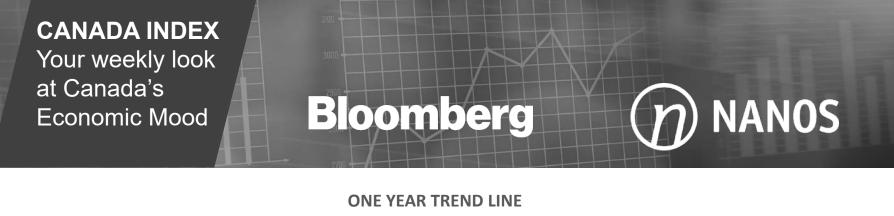
> Nik Nanos Chief Data Scientist

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 48.85 compared with 49.45 four weeks ago. The twelve-month high stands at 53.12.

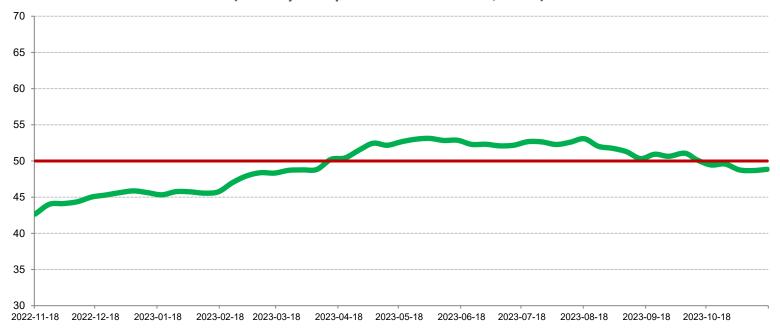
The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-indice was at 53.16 this week compared to 52.89 four weeks ago. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 44.54 this week compared to 46.01 four weeks ago.

NANOS

The average for the BNCCI since 2008 has been 55.53 with a low of 37.08 in April 2020 and a high of 66.42 in July 2021. The index has averaged 50.10 this year.



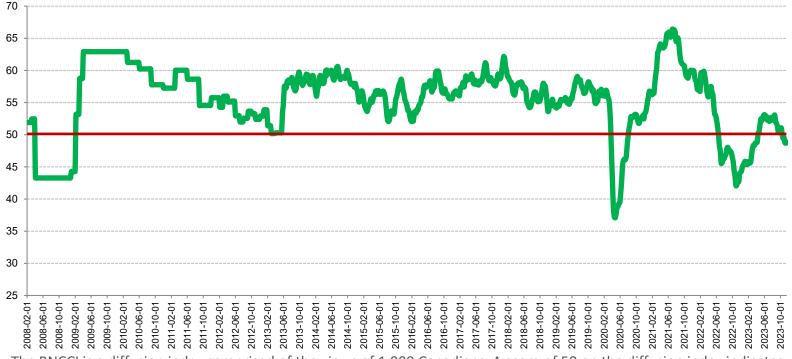
Bloomberg Nanos Canadian Confidence Index (Weekly Completed November 20, 2023)



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.



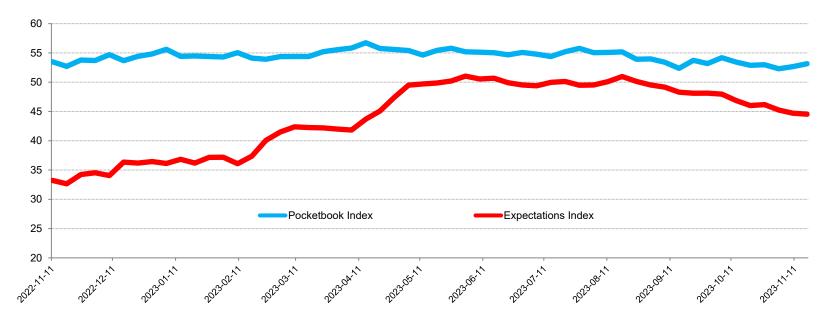
LONGER TERM TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed November 20, 2023)



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

ONE YEAR TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed November 20, 2023)

Bloomberg



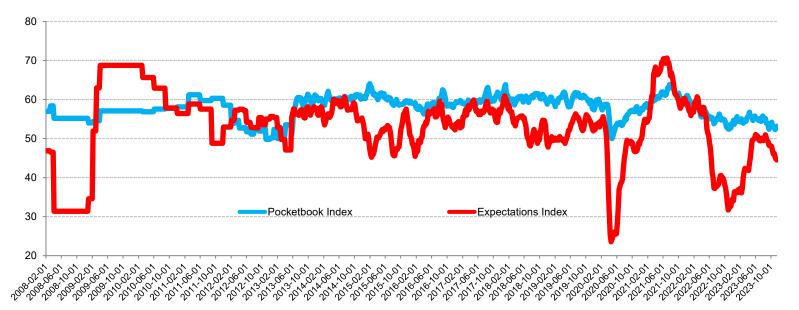
The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

6

NANOS



LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed November 20, 2023)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for November 20, 2023

	BNCCI	
This week	48.85	
Last week	48.68	
2023 high	53.12	June 2
2023 low	45.33	January 20
2023 average	50.10	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
April 24, 2020	37.08	Record low
July 2, 2021	66.42	Record high
Overall index average	55.53	

Individual Measures:

Positive ratings	This week	Last week	4 weeks ago	Average 2023	Average 2008-2023
Personal finances	12.69	12.74	13.68	15.10	18.13
Canadian economy	12.18	11.69	12.45	14.04	20.64
Job security	67.58	67.64	69.20	68.28	66.68
Real estate	38.61	37.47	40.79	37.92	39.75
Full Ratings	Better off	Worse off	No change	Don't know	
Personal finances	12.69	47.89	38.21	1.21	
	Stronger	Weaker	No change	Don't know	
Canadian Economy	12.18	52.90	30.21	4.71	
Job security	Secure 51.22	Somewhat secure 16.36	Somewhat not secure 4.13	Not secure 7.20	Don't know 21.09
·			Deemoore	Devit know	
Real estate	Increase 38.61	Stay the same 37.63	Decrease 19.72	Don't know 4.04	
	00.01	07.00	10.12	7.04	

Bloomberg

© NANOS RESEARCH

8

() NANOS

Bloomberg (D) NANOS

			This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago	12 Month High	12 Month Low	12 Month Average
Bloomberg Nanos	Canada									
0		Economic Mood	48.85	48.68	49.45	52.59	42.68	53.12	42.68	49.35
Canadian Consumer		Pocketbook Index	53.16	52.66	52.89	55.08	52.71	56.74	52.30	54.45
Confidence Index		Expectations Index	44.54	44.70	46.01	50.10	32.65	51.04	32.65	44.25
Data Summary for	Economi	c Mood by Demographic								
November 20, 2023	Region									
	Ū	Atlantic	52.48	52.27	52.10	51.71	41.16	53.46	41.16	49.01
		Quebec	52.24	52.83	52.61	54.61	45.48	57.48	45.48	52.46
		Ontario	47.24	46.16	46.65	53.28	40.86	53.72	40.86	47.78
		Prairies	46.38	46.19	49.76	49.20	41.06	52.37	41.06	48.15
		British Columbia	47.37	47.82	47.71	52.97	44.82	54.82	41.95	49.19
	Age	18 to 29	51.51	50.82	53.77	55.07	49.30	57.15	43.86	52.57
	•	30 to 39	49.21	50.07	52.44	55.19	41.93	56.63	41.93	51.26
		40 to 49	46.71	47.44	47.55	51.12	40.42	53.12	40.42	48.16
		50 to 59	50.37	48.13	47.03	51.64	41.18	53.61	40.14	48.17
		60 plus	47.10	47.51	47.48	50.86	40.89	52.88	40.72	47.47
	Income									
		\$0 to \$14,999	46.44	48.76	47.18	51.33	51.61	56.48	35.32	48.34
		\$15,000 to \$29,999	44.97	45.26	50.51	47.85	40.13	53.93	40.13	47.79
		\$30,000 to \$44,999	52.63	49.72	45.40	50.94	43.56	52.99	43.56	48.75
		\$45,000 to \$59,999	52.79	51.03	52.92	51.93	42.05	54.64	42.05	49.30
		\$60,000 to \$74,999	45.61	46.93	46.56	52.50	39.47	54.17	39.47	48.03
		\$75,000 or more	49.05	49.12	51.45	56.04	43.20	56.74	43.20	51.23
	Home									
		Own	48.07	51.38	47.92	51.95	40.54	52.52	40.54	48.15
		Rent	50.93	51.38	50.59	54.09	47.05	55.44	46.58	51.69

9



About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit www.bloomberg.com/news/canada or www.nanos.co

For interviews contact:	Nik Nanos
	Chief Data Scientist
	Ottawa (613) 234-4666 ext. 237
	Washington DC (202) 697-9924
	nik@nanos.co

NANOS DATA PORTALS

Bloomberg nANOS

<u>Subscribe now</u> for just \$5 a month (\$60 for a 12 month subscription) to have unlimited access including national, regional, and demographic trend lines to the following data portals:

	Subscribers	Non-subscribers
Weekly Issue Tracking Canada (2015 to present)	\checkmark	
Weekly Canadian Consumer Confidence Tracking (2008 to present)	\checkmark	
Weekly National Ballot Tracking Canada (2014 to present)	\checkmark	
Weekly Undecided Tracking (new) (2014 to present)	\checkmark	
Weekly Preferred PM Tracking Canada (2014 to present)	\checkmark	✓ (topline data only)
Weekly Party Power Index Tracking Canada (2014 to present)	\checkmark	✓ (topline data only)
Weekly Consider Voting for Liberal Party of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the Conservative Party of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the NDP of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the Green Party of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the Bloc Québécois (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the People's Party of Canada (new) (2014 to present)	\checkmark	
2015 Canadian Nightly Federal Election Tracking (detailed data)	\checkmark	✓ (topline data only)
CTV-Globe-Nanos 2019 Canadian Nightly Federal Election Tracking (detailed data)	\checkmark	✓ (topline data only)
Canada-US Relations Annual Tracking (2005 to present)	\checkmark	
The Nanos Annual Public Policy Map (2015 to present)	\checkmark	
The Mood of Canada Annual Tracking Survey (2007 to present)	\checkmark	

METHODOLOGY





METHODOLOGY

Bloomberg **D** NANOS

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four -week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,000 respondents in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending November 20, 2023. Due to the Covid-19 outbreak and ESOMAR standards between April 3 and July 24, 2020 Nanos used its probability online panel. Data collection returned to telephone as of the week ending July 31, 2020. The data collection returned to the Nanos probability panel as of the week ending January 1, 2021 due to the lockdown imposed by the provincial health authorities. Data collection returned to telephone between the weeks ending March 19th and April 9th, 2021. As a result of the latest provincial lockdown the tracking returned to Nanos probability online panel between the weeks ending December 306, and June 11, 2021. The tracking returned to telephone as of the week ending June 18, 2021.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

ABOUT THE PARTNERS

Bloomberg **D** NANOS

Bloomberg

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength – delivering data, news and analytics through innovative technology, quickly and accurately – is at the core of the Bloomberg Professional service, which provides real time financial information to more than 310,000 subscribers globally. Bloomberg News is delivered through the Bloomberg Professional service, television, radio, mobile, the Internet and two magazines, Bloomberg Businessweek and Bloomberg Markets, covers the world with more than 2,300 news and multimedia professionals at 146 bureaus in 72 countries. Headquartered in New York, Bloomberg employs more than 15,000 people in 192 locations around the world.



Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.

TECHNICAL NOTE

Bloomberg nanos

Element	Description	Element	Description
Research sponsor	Nanos Research		The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically
Population and Final Sample Size	1,000 Randomly selected individuals, four week rolling average of 250 interviews a week.	Weighting of Data	stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure.
Margin of Error	±3.1 percentage points, 19 times out of 20.	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to
Mode of Survey	Recruited by RDD dual frame (land- and cell-lines) telephone survey.		ensure the integrity of the data.
	The sample included both land- and cell-lines RDD	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell line or internet could not participate.
Sampling Method Base	(Random Digit Dialed) across Canada.		By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of
Demographics (Captured)	Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older.	Stratification	Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.
	Six-digit postal code was used to validate geography.	Estimated Response Rate	Six percent, consistent with industry norms.
Demographics (Other)	Age, gender, education, income		Question order in the preceding report reflects the order in
Fieldwork/Validation	Live interviews with live supervision to validate work.	Question Order	which they appeared in the original questionnaire (party options were randomized in their introduction)
Number of Calls	Maximum of five call backs.		This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the
Time of Calls	Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm	Question Content	Canadian economy, their perception of their job security and six- month views of real estate in their neighbourhood.
Field Dates	Four-week period November 20, 2023	Question Wording	The questions in the appended tabulations are written exactly as they were asked to individuals.
Language of Survey	The survey was conducted in both English and French.	Research/Data Collection Supplier	Nanos Research
Standards	Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. https://canadianresearchinsightscouncil.ca/standards/	Contact	Contact Nanos Research for more information or with any concerns or questions. <u>http://www.nanos.co</u> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.



Bloomberg – Tracking ending November 17th, 2023 – STAT SHEET

					Reg	gion			Ge	nder		Age			
			Canada 2023-11- 17	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - Thinking of your	Total	Unwgt N	1102	111	255	323	245	168	668	434	137	186	182	205	392
personal finances,		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
are you better off, worse off or has	Better off	%	12.7												
there been no	Worse off	%	47.9												
change over the past year?	There has been no change	%	38.2		Subs	cribers only	/ - visit the	Nanos Data Portal at https://www.nanos.co/datap					portal/		
	Unsure	%	12												

					Re	gion			Ge	ender			Age		
			Canada 2023-11- 17	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - Thinking of the	Total	Unwgt N	1102	111	255	323	245	168	668	434	137	186	182	205	392
upcoming year do		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
you think the Canadian	Stronger	%	12.2												
economy will	Weaker	%	52.9												
become stronger, weaker or will	There will be no change	%	30.2												
there be no change?	Don't know	%	4.7												

					Re	gion			Ge	ender			Age		
			Canada 2023-11- 17	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - Would you describe your	Total	Unwgt N	1102	111	255	323	245	168	668	434	137	186	182	205	392
job, at this time,		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
as secure, somewhat secure,	Secure	%	51.2												
somewhat not	Somewhat secure	%	16.4												
secure or not at all secure?	Somewhat not secure	%	4.1												
	Not at all secure	%	7.2		Subs	cribers only	y - visit the	Nanos Data P	ortal at l	nttps://ww	w.nanos	.co/data	portal/		
	Unsure	%	21.1												

					Re	gion			Ge	ender			Age		
			Canada 2023-11- 17	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question - In the next six months,	Total	Unwgt N	1102	111	255	323	245	168	668	434	137	186	182	205	392
do you believe		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
that the value of real estate in your	Increase	%	38.6												
neighborhood will	Stay the same	%	37.6												
increase, stay the	Decrease	%	19.7		Subs	cribers only	/ - visit the	Nanos Data P	ortal at l	nttps://ww	w.nanos	.co/data	portal/		
same or decrease?	Unsure	%	4.0												

Nanos conducted an RDD dual frame (land- and cell-lines) random telephone survey of 1,102 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending November 17th, 2023. The margin of error for this survey is ±3.0 percentage points, 19 times out of 20.