#### Forward expectations on the economy stalled in neutral

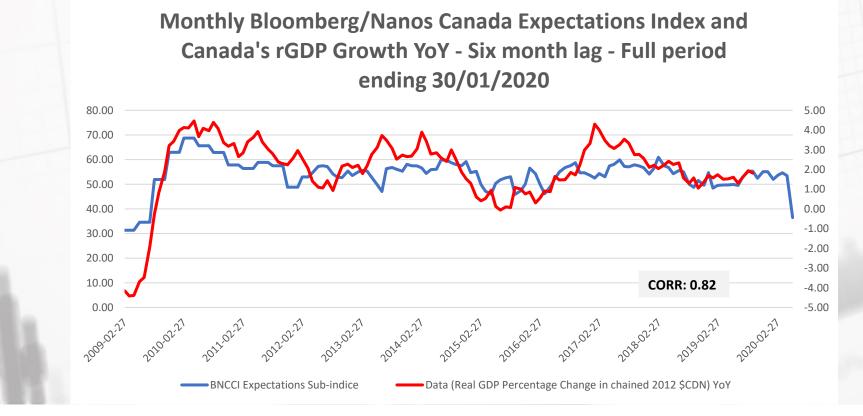
Weekly Bloomberg Nanos Canadian Confidence Index, Released September 28, 2020 Project 2013-284



**Bloomberg** 



Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the Bloomberg-Nanos Expectations Sub-indice has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.





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#### **SUMMARY**

After a partial recovery following a collapse of consumer confidence at the start of the pandemic, the trend line remains flat. Of note the forward looking Expectations Sub-indice is at a neutral point of 49.14 points on the 100 point diffusion index which measure consumer confidence in Canada.

Nik Nanos Chief Data Scientist The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 53.18 compared with 52.73 four weeks ago. The twelve month high stands at 59.06.

The Bloomberg Nanos
Pocketbook Index is
based on survey
responses to questions
on personal finances
and job security. This
sub-indice was at 57.21
this week compared to
56.14 four weeks ago.
The Bloomberg Nanos

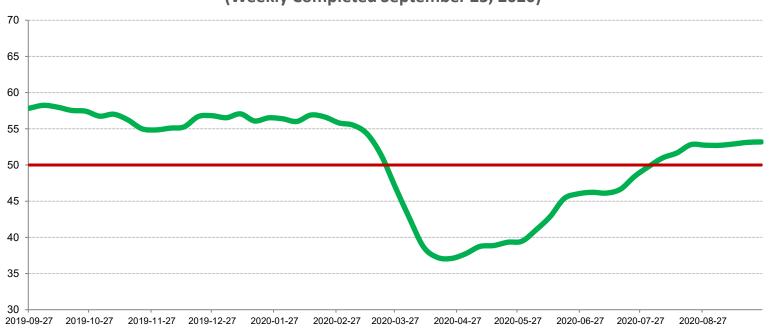
Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 49.14 this week compared to 49.33 four weeks ago.

The average for the BNCCI since 2008 has been 56.06 with a low of 37.08 in April 2020 and a high of 62.92 in December 2009. The index has averaged 48.67 this year.

## **Bloomberg**



# ONE YEAR TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed September 25, 2020)



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

## **Bloomberg**



#### LONGER TERM TREND LINE

Bloomberg Nanos Canadian Confidence Index (Weekly Completed September 25, 2020)



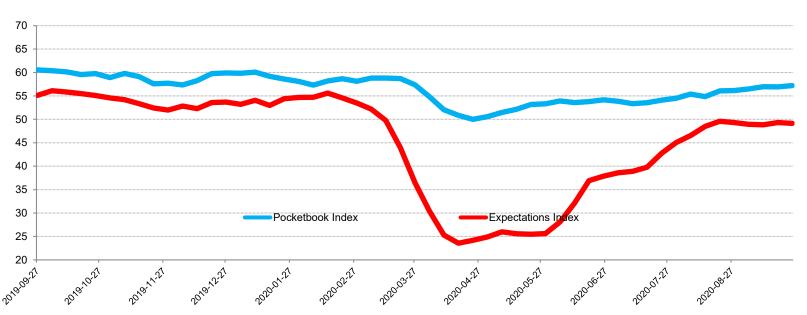
The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.





ONE YEAR TREND

Bloomberg Nanos Canadian Pocketbook and Expectations Indices
(Weekly Completed September 25, 2020)

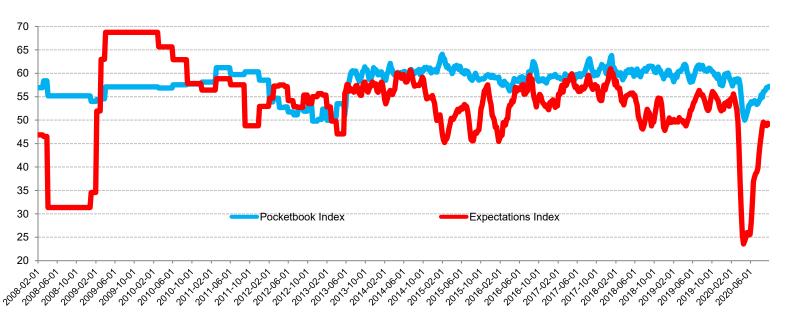


The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

### Bloomberg



# LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed September 25, 2020)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

## Bloomberg



Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for September 25, 2020

	DINCCI	
This week	53.18	
Last week	53.12	
2020 high	57.06	Jan 10
2020 low	37.08	April 24
2020 average	48.67	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
April 24, 2020	37.08	Record low
Dec 31, 2009	62.92	Record high
Overall index average	56.06	

BNCCI

#### **Individual Measures:**

Positive ratings	This week	Last week	4 weeks ago	2020	2008-2020
Personal finances	15.61	14.95	15.50	16.00	18.39
Canadian economy	18.73	19.62	23.00	16.38	20.09
Job security	64.54	63.84	60.90	74.68	67.77
Real estate	44.27	42.84	39.96	29.71	37.46
Full Ratings	Better off	Worse off	No change	Don't know	
Personal finances	15.61	26.94	56.38	1.07	
	Stronger	Weaker	No change	Don't know	
Canadian Economy	18.73	49.52	24.01	7.74	
		Somewhat	Somewhat		
	Secure	secure	not secure	Not secure	Don't know
Job security	44.59	19.94	4.92	9.12	21.43
	Increase	Stay the same	Decrease	Don't know	
Real estate	44.27	33.54	16.92	5.28	

Average

Average

## **Bloomberg**



Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for September 25, 2020

	This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago	12 Month High	12 Month Low	12 Month Average
Economic Mood						58.24	37.08	50.77
Pocketbook Index						60.56	50.00	56.49
Expectations Index	49.14	49.31	49.33	37.86	55.12	56.10	23.57	45.05
Mood by Demographic								
Atlantic	51.97	49.78	49.53	53.21	56.69	57.94	36.80	50.77
Quebec	56.37	56.91	55.18	48.40	62.76	64.96	41.64	55.87
Ontario	54.15	54.79	57.44	47.03	59.70	60.44	38.37	53.11
Prairies	48.57	48.32	45.52	38.40	51.66	51.66	27.94	41.96
British Columbia	52.92	52.13	51.04	45.39	55.03	57.15	34.41	49.43
18 to 29	55.90	56.06	51.68	44.96	62.96	63.09	34.39	52.49
30 to 39	51.49	51.67	52.86	43.19	61.76	62.21	36.65	51.77
40 to 49	51.78	52.24	53.77	45.46	59.66	60.74	35.35	50.28
50 to 59	53.19	52.04	51.64	47.46	53.63	57.42	35.94	49.94
60 plus	53.17	53.20	53.48	47.89	53.35	54.88	37.47	49.82
\$0 to \$14,999	51.43	50.58	44.85	49.15	52.11	60.35	36.54	48.08
\$15,000 to \$29,999	46.27	45.02	52.31	49.65	54.58	56.46	33.19	48.50
\$30,000 to \$44,999	51.17	51.50	45.68	42.12	55.54	59.01	34.44	49.39
\$45,000 to \$59,999	52.64	50.08	49.54	45.04	60.75	60.75	36.42	50.21
\$60,000 to \$74,999	54.22	52.68	51.16	47.15	60.66	61.68	38.33	51.75
\$75,000 or more	54.62	55.61	56.08	46.05	59.43	59.94	36.15	52.23
Own	53.11	53.25	53.63	45.84	57.06	57.59	37.02	50.31
Rent	52.70	52.06	50.52	46.51	59.03	60.82	36.74	51.93
	Pocketbook Index Expectations Index  E Mood by Demographic  Atlantic Quebec Ontario Prairies British Columbia  18 to 29 30 to 39 40 to 49 50 to 59 60 plus  \$0 to \$14,999 \$15,000 to \$29,999 \$30,000 to \$44,999 \$45,000 to \$59,999 \$45,000 to \$74,999 \$75,000 or more  Own	Economic Mood 53.18 Pocketbook Index 57.21 Expectations Index 49.14  E Mood by Demographic  Atlantic 51.97 Quebec 56.37 Ontario 54.15 Prairies 48.57 British Columbia 52.92  18 to 29 55.90 30 to 39 51.49 40 to 49 51.78 50 to 59 53.19 60 plus 53.17  \$0 to \$14,999 \$1.43 \$15,000 to \$29,999 \$46.27 \$30,000 to \$44,999 \$51.17 \$45,000 to \$59,999 \$2.64 \$60,000 to \$74,999 \$4.22 \$75,000 or more 54.62	Pocketbook Index Expectations Index 49.14 49.31  EMood by Demographic  Atlantic 51.97 49.78 Quebec 56.37 56.91 Ontario 54.15 54.79 Prairies 48.57 48.32 British Columbia 52.92 52.13  18 to 29 55.90 56.06 30 to 39 51.49 51.67 40 to 49 51.78 52.24 50 to 59 53.19 52.04 60 plus 53.17 53.20  \$0 to \$14,999 \$1.43 50.58 \$15,000 to \$29,999 46.27 45.02 \$30,000 to \$44,999 51.17 51.50 \$45,000 to \$59,999 52.64 50.08 \$60,000 to \$74,999 54.22 52.68 \$75,000 or more 54.62 55.61	Economic Mood 53.18 53.12 52.73 Pocketbook Index 57.21 56.93 56.14 Expectations Index 49.14 49.31 49.33 EMood by Demographic 51.97 49.78 49.53 Quebec 56.37 56.91 55.18 Ontario 54.15 54.79 57.44 Prairies 48.57 48.32 45.52 British Columbia 52.92 52.13 51.04 18 to 29 55.90 56.06 51.68 30 to 39 51.49 51.67 52.86 40 to 49 51.78 52.24 53.77 50 to 59 53.19 52.04 51.64 60 plus 53.17 53.20 53.48 515,000 to \$29,999 46.27 45.02 52.31 \$30,000 to \$44,999 51.17 51.50 45.68 \$45,000 to \$59,999 52.64 50.08 49.54 \$60,000 to \$74,999 54.22 52.68 51.16 \$75,000 or more 54.62 55.61 56.08	Economic Mood 53.18 53.12 52.73 46.01 Pocketbook Index 57.21 56.93 56.14 54.17 Expectations Index 49.14 49.31 49.33 37.86   Mood by Demographic 51.97 49.78 49.53 53.21 Quebec 56.37 56.91 55.18 48.40 Ontario 54.15 54.79 57.44 47.03 Prairies 48.57 48.32 45.52 38.40 British Columbia 52.92 52.13 51.04 45.39   18 to 29 55.90 56.06 51.68 44.96 30 to 39 51.49 51.78 52.24 53.77 45.46 50 to 59 53.19 52.04 51.64 47.46 60 plus 53.17 53.20 53.48 47.89   \$\begin{array}{c} \text{This Week Last Week} \text{ Ago}	Economic Mood 53.18 53.12 52.73 46.01 57.84 Pocketbook Index 57.21 56.93 56.14 54.17 60.56 Expectations Index 49.14 49.31 49.33 37.86 55.12 Mood by Demographic  Atlantic 51.97 49.78 49.53 53.21 56.69 Quebec 56.37 56.91 55.18 48.40 62.76 Ontario 54.15 54.79 57.44 47.03 59.70 Prairies 48.57 48.32 45.52 38.40 51.66 British Columbia 52.92 52.13 51.04 45.39 55.03 18 to 29 55.90 56.06 51.68 44.96 62.96 30 to 39 51.49 51.67 52.86 43.19 61.76 40 to 49 51.78 52.24 53.77 45.46 59.66 50 to 59 53.19 52.04 51.64 47.46 53.63 60 plus 53.17 53.20 53.48 47.89 53.35 \$0.000 to \$44,999 51.43 50.58 44.85 49.15 52.11 \$15,000 to \$29,999 46.27 45.02 52.31 49.65 54.58 \$30,000 to \$44,999 51.17 51.50 45.68 42.12 55.54 \$45,000 to \$59,999 52.64 50.08 49.54 45.04 60.75 \$60,000 to \$74,999 54.22 52.68 51.16 47.15 60.66 \$75,000 or more 54.62 55.61 56.08 46.05 59.43	This Week Last Week   Ago   Ago   Ago   High	Economic Mood 53.18 53.12 52.73 46.01 57.84 58.24 37.08 Pocketbook Index 57.21 56.93 56.14 54.17 60.56 60.56 50.00 Expectations Index 49.14 49.31 49.33 37.86 55.12 56.10 23.57 Mood by Demographic  Atlantic 51.97 49.78 49.53 53.21 56.69 57.94 36.80 Quebec 56.37 56.91 55.18 48.40 62.76 64.96 41.64 Ontario 54.15 54.79 57.44 47.03 59.70 60.44 38.37 Prairies 48.57 48.32 45.52 38.40 51.66 51.66 27.94 British Columbia 52.92 52.13 51.04 45.39 55.03 57.15 34.41 18 to 29 55.90 56.06 51.68 44.96 62.96 63.09 34.39 30 to 39 51.49 51.67 52.86 43.19 61.76 62.21 36.65 40 to 49 51.78 52.24 53.77 45.46 59.66 60.74 35.35 50 to 59 53.19 52.04 51.64 47.46 53.63 57.42 35.94 60 plus 53.17 53.20 53.48 47.89 53.35 54.88 37.47 \$\$  S0 to \$14,999 51.43 50.58 44.85 49.15 52.11 60.35 36.54 \$15,000 to \$29,999 46.27 45.02 52.31 49.65 54.58 56.46 33.19 \$30,000 to \$44,999 51.17 51.50 45.88 42.12 55.54 59.01 34.44 \$45,000 to \$59,999 52.64 50.08 49.54 45.04 60.75 60.75 36.42 \$60,000 to \$74,999 51.25 52.68 51.16 47.15 60.66 61.68 38.33 \$75,000 or more 54.62 55.61 56.08 46.05 59.43 59.94 36.15





#### **About the Bloomberg Nanos Canadian Confidence Index**

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit www.bloomberg.com/news/canada or www.nanos.co

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#### **NANOS DATA PORTALS**



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	Subscribers	Non-subscribers
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Weekly Canadian Consumer Confidence Tracking (2008 to present)	✓	
Weekly National Ballot Tracking Canada (2014 to present)	$\checkmark$	
Weekly Undecided Tracking (new) (2014 to present)	✓	
Weekly Preferred PM Tracking Canada (2014 to present)	$\checkmark$	√ (topline data only)
Weekly Party Power Index Tracking Canada (2014 to present)	✓	✓ (topline data only)
Weekly Consider Voting for Liberal Party of Canada (new) (2014 to present)	$\checkmark$	
Weekly Consider Voting for the Conservative Party of Canada (new) (2014 to present)	✓	
Weekly Consider Voting for the NDP of Canada (new) (2014 to present)	✓	
Weekly Consider Voting for the Green Party of Canada (new) (2014 to present)	✓	
Weekly Consider Voting for the Bloc Québécois (new) (2014 to present)	$\checkmark$	
Weekly Consider Voting for the People's Party of Canada (new) (2014 to present)	✓	
2015 Canadian Nightly Federal Election Tracking (detailed data)	✓	√ (topline data only)
CTV-Globe-Nanos 2019 Canadian Nightly Federal Election Tracking (detailed data)	✓	✓ (topline data only)
Canada-US Relations Annual Tracking (2005 to present)	$\checkmark$	
The Nanos Annual Public Policy Map (2015 to present)	✓	
The Mood of Canada Annual Tracking Survey (2007 to present)	$\checkmark$	

#### **METHODOLOGY**





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#### **METHODOLOGY**



The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four-week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,000 respondents in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending September 25, 2020. Readers should note that due to the Covid-19 outbreak and ESOMAR standards between April 3 and July 24, 2020 Nanos used its probability online panel. Data collection returned to telephone as of the week ending July 31, 2020.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

#### **ABOUT THE PARTNERS**



### **Bloomberg**

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength — delivering data, news and analytics through innovative technology, quickly and accurately — is at the core of the Bloomberg Professional service, which provides real time financial information to more than 310,000 subscribers globally. Bloomberg News is delivered through the Bloomberg Professional service, television, radio, mobile, the Internet and two magazines, Bloomberg Businessweek and Bloomberg Markets, covers the world with more than 2,300 news and multimedia professionals at 146 bureaus in 72 countries. Headquartered in New York, Bloomberg employs more than 15,000 people in 192 locations around the world.



Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.

#### **TECHNICAL NOTE**



Element	Description	Element	Description
Research sponsor	Nanos Research		The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically
Population and Final Sample Size	1,000 Randomly selected individuals, four week rolling average of 250 interviews a week.	Weighting of Data	stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure.
Margin of Error	±3.1 percentage points, 19 times out of 20.	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to
Mode of Survey	Recruited by RDD dual frame (land- and cell-lines) telephone survey.		ensure the integrity of the data.
	The sample included both land- and cell-lines RDD	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell line or internet could not participate.
Sampling Method Base	(Random Digit Dialed) across Canada.	Stratification	By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of
Demographics (Captured)	Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older.	Stratification	Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.
	Six-digit postal code was used to validate geography.	Estimated Response Rate	Nine percent, consistent with industry norms.
Demographics (Other)	Age, gender, education, income	·	Question order in the preceding report reflects the order in
Fieldwork/Validation	Live interviews with live supervision to validate work.	Question Order	which they appeared in the original questionnaire (party options were randomized in their introduction)
Number of Calls	Maximum of five call backs.		This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the
Time of Calls	Local time 5:00-9:00 pm, on weekends 12:00-6:00 pm	Question Content	Canadian economy, their perception of their job security and sixmonth views of real estate in their neighbourhood.
Field Dates	Four-week period September 25, 2020	Question Wording	The questions in the appended tabulations are written exactly as they were asked to individuals.
Language of Survey	The survey was conducted in both English and French.	Research/Data Collection Supplier	Nanos Research
Standards	Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. https://canadianresearchinsightscouncil.ca/standards/	Contact	Contact Nanos Research for more information or with any concerns or questions. <a href="http://www.nanos.co">http://www.nanos.co</a> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.

#### Bloomberg - Tracking, ending September 25<sup>th</sup>, 2020 - STAT SHEET

				Region Gender											
			Canada 2020-09- 25	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 1 - Thinking of your personal finances, are you better	Total	Unwgt N	1032	101	249	314	210	158	513	519	176	163	156	206	331
		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
off, worse off or has there been no	Better off	%	15.6												
change over the past year	Worse off	%	26.9												
	There has been no change	%	56.4		Sub	scribers onl	y - visit the	Nanos Data	Portal at	https://ww	/w.nano	s.co/data	aportal/		
	Unsure	%	1.1												

				Region Gender						ender	Age					
			Canada 2020-09- 25	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus	
Question 2 - Thinking of the	Total	Unwgt N	1032	101	249	314	210	158	513	519	176	163	156	206	331	
upcoming year do you think the		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265	
Canadian economy will	Stronger	%	18.7													
become stronger, weaker or will	Weaker	%	49.5													
there be no change	There will be no change	%	24.0		Subs	scribers onl	y - visit the	Nanos Data I	Portal at	https://ww	/w.nano	s.co/data	aportal/			
	Don't' know	%	7.7													

					Region Gender										
			Canada 2020-09- 25	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 3 - Would you	Total	Unwgt N	1032	101	249	314	210	158	513	519	176	163	156	206	331
describe your job, at this time, as		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
secure, somewhat secure, somewhat	Secure	%	44.6												
not secure or not at all secure?	Somewhat secure	%	19.9												
	Somewhat not secure	%	4.9		Sub	scribers onl	y - visit the	Nanos Data I	Portal at	https://ww	w.nano	s.co/data	aportal/		
	Not at all secure	%	9.1												
	Unsure	%	21.4												

#### Bloomberg - Tracking, ending September 25<sup>th</sup>, 2020 - STAT SHEET

					Region Gender						Age				
			Canada 2020-09- 25	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 4 - In the next six months, do you believe that the	Total	Unwgt N	1032	101	249	314	210	158	513	519	176	163	156	206	331
		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
value of real estate in your	Increase	%	44.3												
neighborhood will increase, stay the	Stay the same	%	33.5							//					
same or decrease?	Decrease	%	16.9	Subscribers only - visit the Nanos Data Portal at https://www.nanos.co/dataportal/											
	Unsure	%	5.3												