

# Consumer confidence remains steady but below pre-pandemic levels

Weekly Bloomberg Nanos Canadian Confidence Index, Released September 14, 2020  
Project 2013-284

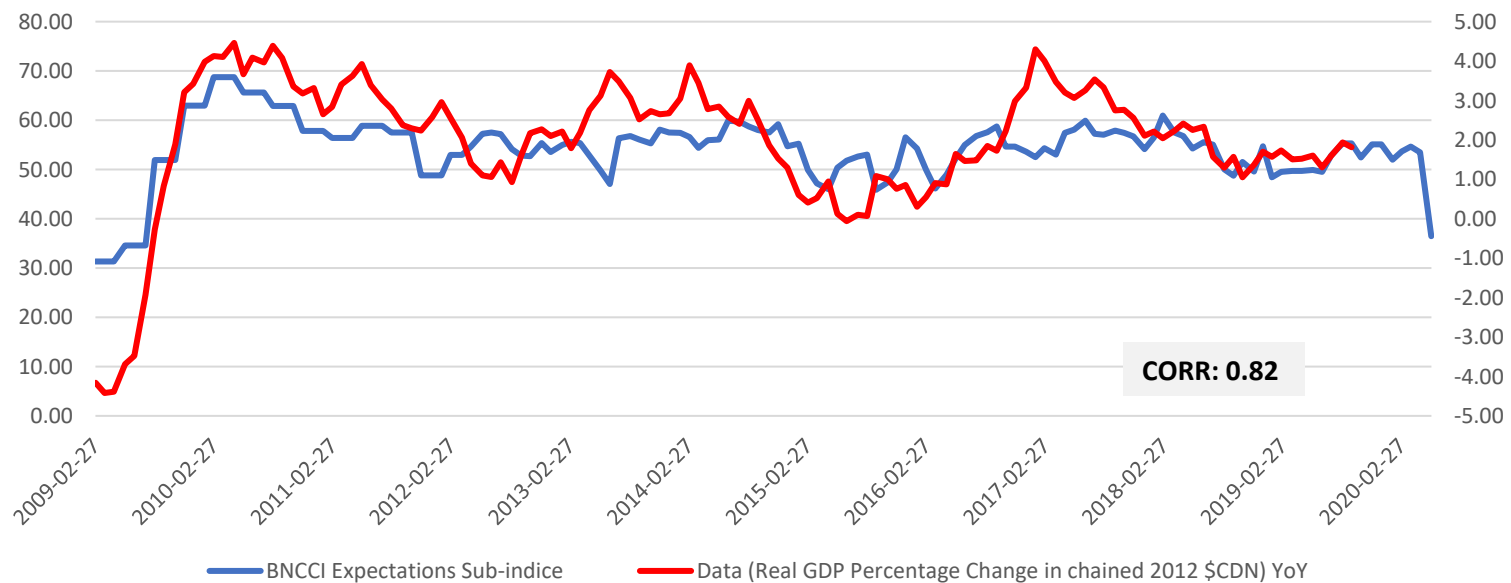


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*Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the Bloomberg-Nanos Expectations Sub-index has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.*

**Monthly Bloomberg/Nanos Canada Expectations Index and  
Canada's rGDP Growth YoY - Six month lag - Full period  
ending 30/01/2020**



## SUMMARY

*Week over week Canadian consumer confidence remained steady in the Bloomberg Nanos tracking. Overall confidence remains net positive with a score above 50 points on the 100 point diffusion index but is still below pre-pandemic levels.*

**Nik Nanos**  
**Chief Data Scientist**

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 52.89 compared with 51.66 four weeks ago. The twelve month high stands at 59.06.

The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-index was at 56.97 this week compared to 54.83 four weeks ago. The Bloomberg Nanos

Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 48.82 this week compared to 48.49 four weeks ago.

The average for the BNCCI since 2008 has been 56.08 with a low of 37.08 in April 2020 and a high of 62.92 in December 2009. The index has averaged 48.43 this year.

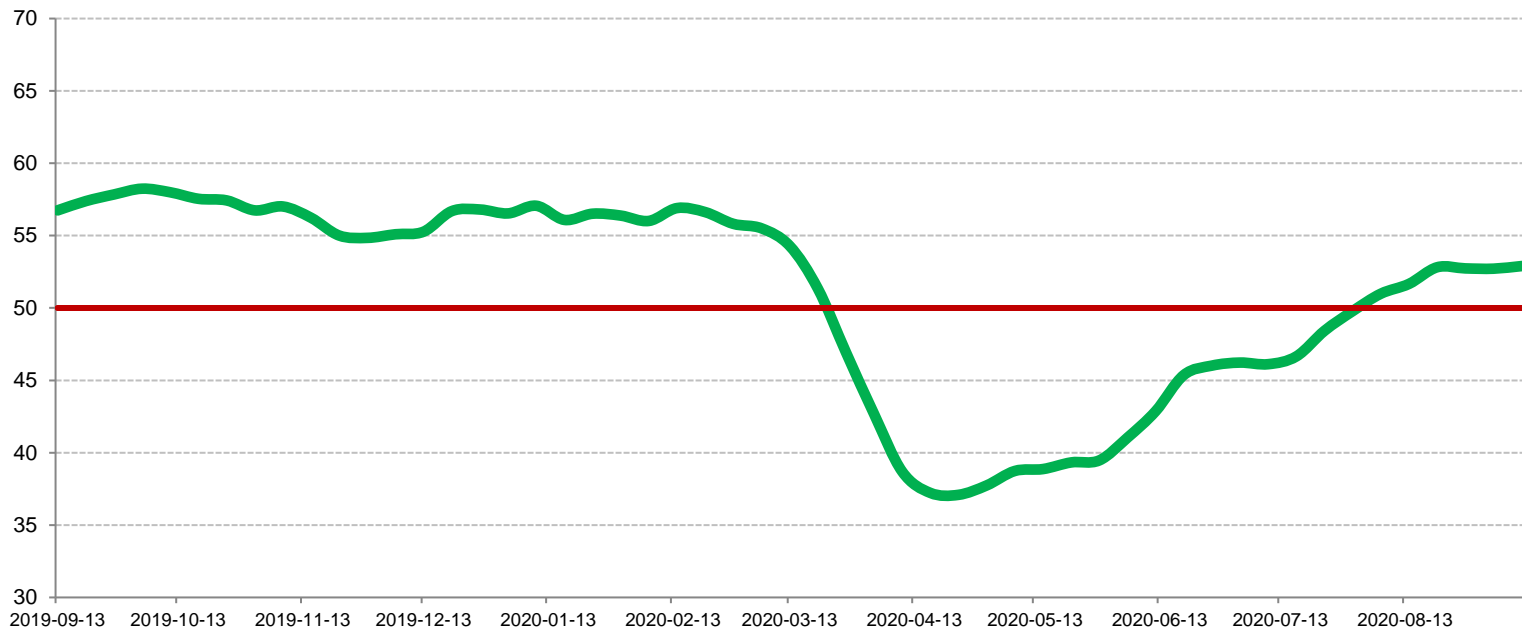
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## ONE YEAR TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed September 11, 2020)



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

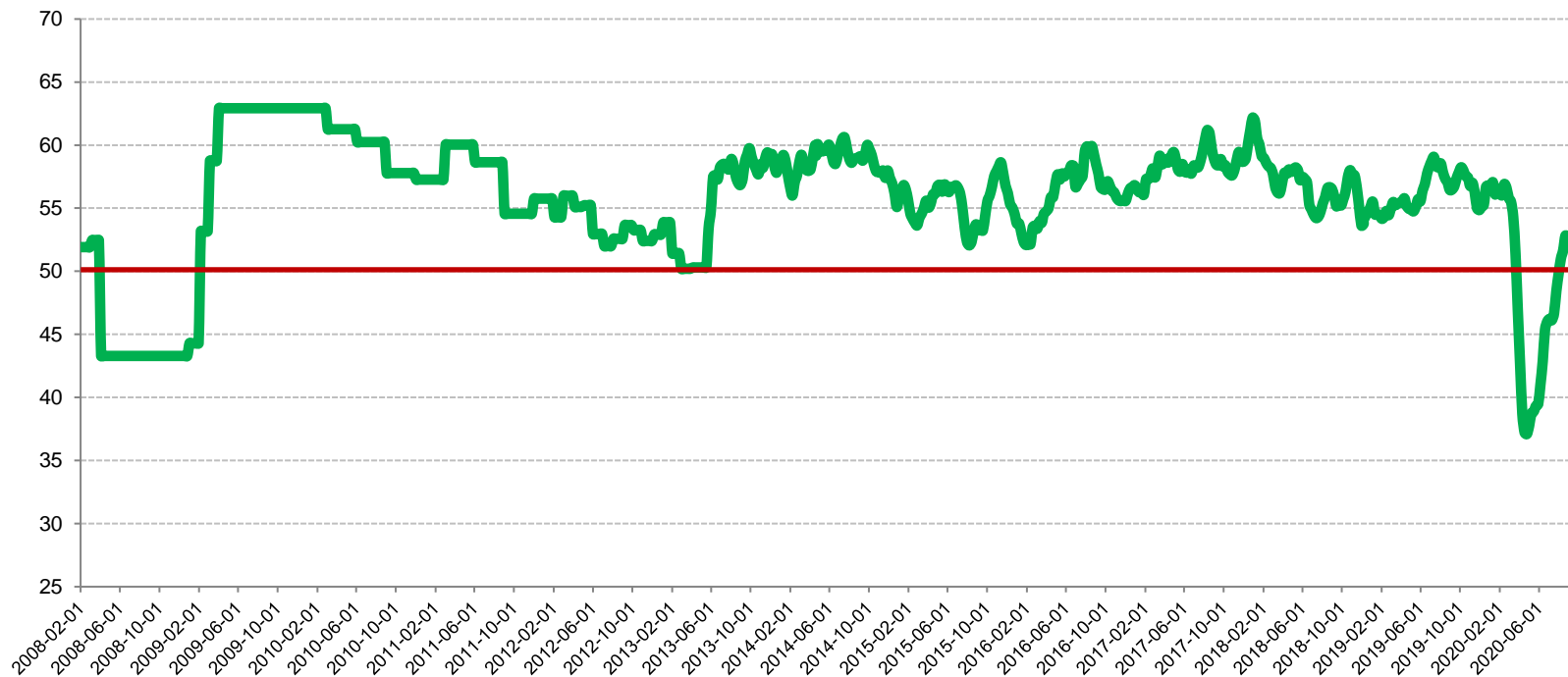
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## LONGER TERM TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed September 11, 2020)



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

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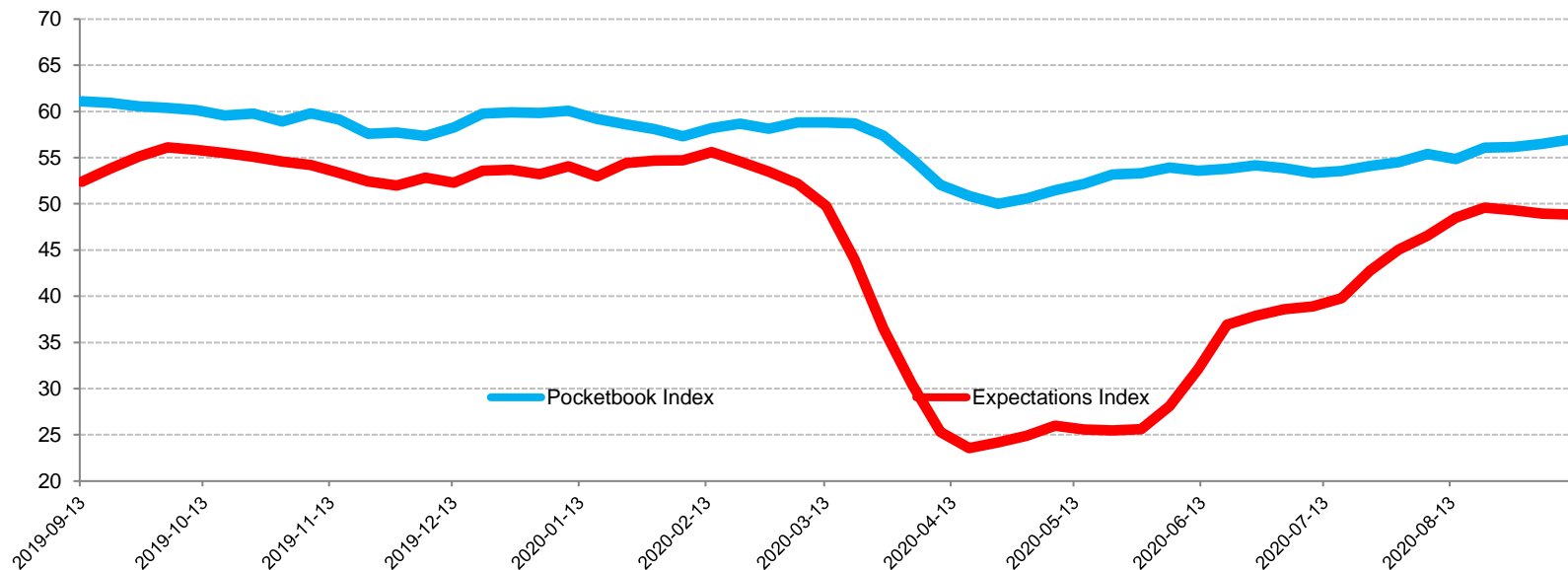
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## ONE YEAR TREND

*Bloomberg Nanos Canadian Pocketbook and Expectations Indices*  
(Weekly Completed September 11, 2020)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

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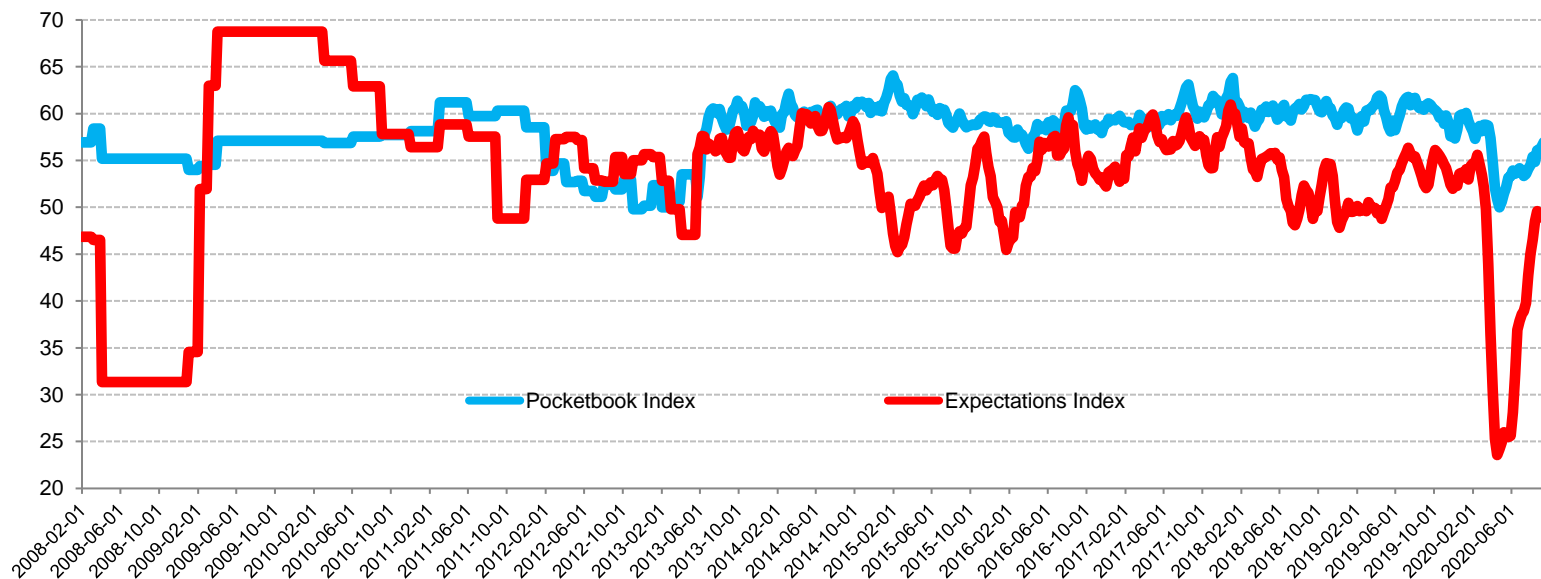
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## LONGER TERM TREND

### Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed September 11, 2020)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

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## Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for September 11, 2020

|                       | <b>BNCCI</b> |                 |
|-----------------------|--------------|-----------------|
| This week             | 52.89        |                 |
| Last week             | 52.71        |                 |
| 2020 high             | 57.06        | Jan 10          |
| 2020 low              | 37.08        | April 24        |
| 2020 average          | 48.43        |                 |
| 2008 average          | 49.21        | Worst full year |
| 2010 average          | 59.13        | Best full year  |
| April 24, 2020        | 37.08        | Record low      |
| Dec 31, 2009          | 62.92        | Record high     |
| Overall index average | 56.08        |                 |

### Individual Measures:

|                   | <b>Positive ratings</b> | <b>This week</b>  | <b>Last week</b>           | <b>4 weeks ago</b>             | <b>Average<br/>2020</b> | <b>Average<br/>2008-2020</b> |
|-------------------|-------------------------|-------------------|----------------------------|--------------------------------|-------------------------|------------------------------|
| Personal finances |                         | 14.87             | 14.81                      | 14.17                          | 15.76                   | 18.40                        |
| Canadian economy  |                         | 19.96             | 20.93                      | 24.82                          | 16.48                   | 20.10                        |
| Job security      |                         | 63.11             | 61.73                      | 59.92                          | 62.88                   | 67.62                        |
| Real estate       |                         | 41.53             | 41.26                      | 36.03                          | 26.47                   | 37.43                        |
|                   | <b>Full Ratings</b>     | <b>Better off</b> | <b>Worse off</b>           | <b>No change</b>               | <b>Don't know</b>       |                              |
| Personal finances |                         | 14.87             | 27.24                      | 56.66                          | 1.22                    |                              |
|                   |                         | <b>Stronger</b>   | <b>Weaker</b>              | <b>No change</b>               | <b>Don't know</b>       |                              |
| Canadian Economy  |                         | 19.96             | 47.97                      | 25.11                          | 6.96                    |                              |
|                   |                         | <b>Secure</b>     | <b>Somewhat<br/>secure</b> | <b>Somewhat<br/>not secure</b> | <b>Not secure</b>       | <b>Don't know</b>            |
| Job security      |                         | 44.89             | 18.21                      | 6.24                           | 8.36                    | 22.29                        |
|                   |                         | <b>Increase</b>   | <b>Stay the same</b>       | <b>Decrease</b>                | <b>Don't know</b>       |                              |
| Real estate       |                         | 41.53             | 36.33                      | 18.24                          | 3.90                    |                              |



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## Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for September 11, 2020

|                                     |                      | This Week | Last Week | 4 Weeks<br>Ago | 3 Months<br>Ago | 1 Year<br>Ago | 12 Month<br>High | 12 Month<br>Low | 12 Month<br>Average |
|-------------------------------------|----------------------|-----------|-----------|----------------|-----------------|---------------|------------------|-----------------|---------------------|
| <b>Canada</b>                       |                      |           |           |                |                 |               |                  |                 |                     |
|                                     | Economic Mood        | 52.89     | 52.71     | 51.66          | 42.86           | 56.74         | 58.24            | 37.08           | 50.92               |
|                                     | Pocketbook Index     | 56.97     | 56.48     | 54.83          | 53.60           | 61.09         | 61.09            | 50.00           | 56.64               |
|                                     | Expectations Index   | 48.82     | 48.93     | 48.49          | 32.13           | 52.39         | 56.10            | 23.57           | 45.20               |
| <b>Economic Mood by Demographic</b> |                      |           |           |                |                 |               |                  |                 |                     |
| <b>Region</b>                       |                      |           |           |                |                 |               |                  |                 |                     |
|                                     | Atlantic             | 50.84     | 50.22     | 50.34          | 47.31           | 54.34         | 57.94            | 36.80           | 50.92               |
|                                     | Quebec               | 58.17     | 56.14     | 54.16          | 44.61           | 62.98         | 64.96            | 41.64           | 56.11               |
|                                     | Ontario              | 54.91     | 55.79     | 55.71          | 44.14           | 58.28         | 60.44            | 38.37           | 53.27               |
|                                     | Prairies             | 45.42     | 46.26     | 44.53          | 34.55           | 49.36         | 51.66            | 27.94           | 42.03               |
|                                     | British Columbia     | 51.48     | 51.11     | 49.82          | 45.49           | 54.80         | 57.15            | 34.41           | 49.52               |
| <b>Age</b>                          |                      |           |           |                |                 |               |                  |                 |                     |
|                                     | 18 to 29             | 52.97     | 51.78     | 52.15          | 38.56           | 60.55         | 63.09            | 34.39           | 52.70               |
|                                     | 30 to 39             | 52.96     | 52.58     | 48.36          | 39.81           | 62.86         | 62.86            | 36.65           | 52.18               |
|                                     | 40 to 49             | 53.12     | 53.90     | 52.11          | 43.05           | 57.69         | 60.74            | 35.35           | 50.51               |
|                                     | 50 to 59             | 51.80     | 51.50     | 51.58          | 46.79           | 52.99         | 57.42            | 35.94           | 49.96               |
|                                     | 60 plus              | 53.41     | 53.48     | 53.04          | 44.99           | 52.16         | 54.88            | 37.47           | 49.80               |
| <b>Income</b>                       |                      |           |           |                |                 |               |                  |                 |                     |
|                                     | \$0 to \$14,999      | 45.13     | 41.36     | 47.79          | 41.65           | 56.23         | 60.35            | 36.54           | 48.23               |
|                                     | \$15,000 to \$29,999 | 45.84     | 48.66     | 51.20          | 40.99           | 54.30         | 56.46            | 33.19           | 48.80               |
|                                     | \$30,000 to \$44,999 | 49.49     | 46.04     | 49.05          | 40.38           | 54.30         | 59.01            | 34.44           | 49.55               |
|                                     | \$45,000 to \$59,999 | 48.71     | 47.69     | 48.94          | 40.50           | 62.55         | 62.55            | 36.42           | 50.59               |
|                                     | \$60,000 to \$74,999 | 53.37     | 52.54     | 49.94          | 45.78           | 57.94         | 61.68            | 38.33           | 51.94               |
|                                     | \$75,000 or more     | 56.31     | 56.73     | 53.62          | 44.04           | 57.70         | 59.94            | 36.15           | 52.35               |
| <b>Home</b>                         |                      |           |           |                |                 |               |                  |                 |                     |
|                                     | Own                  | 54.03     | 54.39     | 52.18          | 43.32           | 55.30         | 57.59            | 37.02           | 50.41               |
|                                     | Rent                 | 49.79     | 48.49     | 49.61          | 41.92           | 59.00         | 60.82            | 36.74           | 52.18               |



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## About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit [www.bloomberg.com/news/canada](http://www.bloomberg.com/news/canada) or [www.nanos.co](http://www.nanos.co)

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|                                                                                     | Subscribers | Non-subscribers       |
|-------------------------------------------------------------------------------------|-------------|-----------------------|
| Weekly Issue Tracking Canada (2015 to present)                                      | ✓           |                       |
| Weekly Canadian Consumer Confidence Tracking (2008 to present)                      | ✓           |                       |
| Weekly National Ballot Tracking Canada (2014 to present)                            | ✓           |                       |
| Weekly Undecided Tracking (new) (2014 to present)                                   | ✓           |                       |
| Weekly Preferred PM Tracking Canada (2014 to present)                               | ✓           | ✓ (topline data only) |
| Weekly Party Power Index Tracking Canada (2014 to present)                          | ✓           | ✓ (topline data only) |
| Weekly Consider Voting for Liberal Party of Canada (new) (2014 to present)          | ✓           |                       |
| Weekly Consider Voting for the Conservative Party of Canada (new) (2014 to present) | ✓           |                       |
| Weekly Consider Voting for the NDP of Canada (new) (2014 to present)                | ✓           |                       |
| Weekly Consider Voting for the Green Party of Canada (new) (2014 to present)        | ✓           |                       |
| Weekly Consider Voting for the Bloc Québécois (new) (2014 to present)               | ✓           |                       |
| Weekly Consider Voting for the People's Party of Canada (new) (2014 to present)     | ✓           |                       |
| 2015 Canadian Nightly Federal Election Tracking (detailed data)                     | ✓           | ✓ (topline data only) |
| CTV-Globe-Nanos 2019 Canadian Nightly Federal Election Tracking (detailed data)     | ✓           | ✓ (topline data only) |
| Canada-US Relations Annual Tracking (2005 to present)                               | ✓           |                       |
| The Nanos Annual Public Policy Map (2015 to present)                                | ✓           |                       |
| The Mood of Canada Annual Tracking Survey (2007 to present)                         | ✓           |                       |



The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four-week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,000 respondents in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending September 11, 2020. Readers should note that due to the Covid-19 outbreak and ESOMAR standards between April 3 and July 24, 2020 Nanos used its probability online panel. Data collection returned to telephone as of the week ending July 31, 2020.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

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Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.

# TECHNICAL NOTE

| Element                          | Description                                                                                                                                            |
|----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| Research sponsor                 | Nanos Research                                                                                                                                         |
| Population and Final Sample Size | 1,000 Randomly selected individuals, four week rolling average of 250 interviews a week.                                                               |
| Margin of Error                  | ±3.1 percentage points, 19 times out of 20.                                                                                                            |
| Mode of Survey                   | Recruited by RDD dual frame (land- and cell-lines) telephone survey.                                                                                   |
| Sampling Method Base             | The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada.                                                                 |
| Demographics (Captured)          | Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six-digit postal code was used to validate geography. |
| Demographics (Other)             | Age, gender, education, income                                                                                                                         |
| Fieldwork/Validation             | Live interviews with live supervision to validate work. Online probability effective September 11, 2020.                                               |
| Number of Calls                  | Maximum of five call backs.                                                                                                                            |
| Time of Calls                    | Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm                                                                                                    |
| Field Dates                      | Four-week period September 11, 2020                                                                                                                    |
| Language of Survey               | The survey was conducted in both English and French.                                                                                                   |

Standards

Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. <https://canadianresearchinsightscouncil.ca/standards/>

| Element                           | Description                                                                                                                                                                                                                                                 |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Weighting of Data                 | The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure.                         |
| Screening                         | Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data.                                 |
| Excluded Demographics             | Individuals younger than 18 years old; individuals without land or cell line or internet could not participate.                                                                                                                                             |
| Stratification                    | By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.          |
| Estimated Response Rate           | Nine percent, consistent with industry norms.                                                                                                                                                                                                               |
| Question Order                    | Question order in the preceding report reflects the order in which they appeared in the original questionnaire (party options were randomized in their introduction)                                                                                        |
| Question Content                  | This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the Canadian economy, their perception of their job security and six-month views of real estate in their neighbourhood.           |
| Question Wording                  | The questions in the appended tabulations are written exactly as they were asked to individuals.                                                                                                                                                            |
| Research/Data Collection Supplier | Nanos Research                                                                                                                                                                                                                                              |
| Contact                           | Contact Nanos Research for more information or with any concerns or questions.<br><a href="http://www.nanos.co">http://www.nanos.co</a><br>Telephone:(613) 234-4666 ext. 237<br>Email: <a href="mailto:info@nanosresearch.com">info@nanosresearch.com</a> . |

## Bloomberg – Tracking, ending September 11<sup>th</sup>, 2020 - STAT SHEET

|                                                                                                                                                    |                             |            | Region                   |          |        |         |          |                     | Gender |        | Age            |                |                |                |            |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|------------|--------------------------|----------|--------|---------|----------|---------------------|--------|--------|----------------|----------------|----------------|----------------|------------|
|                                                                                                                                                    |                             |            | Canada<br>2020-09-<br>11 | Atlantic | Quebec | Ontario | Prairies | British<br>Columbia | Male   | Female | 18<br>to<br>29 | 30<br>to<br>39 | 40<br>to<br>49 | 50<br>to<br>59 | 60<br>plus |
| Question 1 -<br>Thinking of your<br>personal finances,<br>are you better<br>off, worse off or<br>has there been no<br>change over the<br>past year | Total                       | Unwgt<br>N | 1168                     | 118      | 243    | 370     | 253      | 184                 | 601    | 567    | 218            | 209            | 191            | 232            | 318        |
|                                                                                                                                                    |                             | Wgt N      | 1000                     | 100      | 248    | 300     | 200      | 152                 | 485    | 515    | 197            | 163            | 187            | 189            | 265        |
|                                                                                                                                                    | Better off                  | %          | 14.9                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | Worse off                   | %          | 27.2                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | There has been<br>no change | %          | 56.7                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | Unsure                      | %          | 1.2                      |          |        |         |          |                     |        |        |                |                |                |                |            |

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|                                                                                                                                                                 |                            |            | Region                   |          |        |         |          |                     | Gender |        | Age            |                |                |                |            |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|------------|--------------------------|----------|--------|---------|----------|---------------------|--------|--------|----------------|----------------|----------------|----------------|------------|
|                                                                                                                                                                 |                            |            | Canada<br>2020-09-<br>11 | Atlantic | Quebec | Ontario | Prairies | British<br>Columbia | Male   | Female | 18<br>to<br>29 | 30<br>to<br>39 | 40<br>to<br>49 | 50<br>to<br>59 | 60<br>plus |
| Question 2 -<br>Thinking of the<br>upcoming year do<br>you think the<br>Canadian<br>economy will<br>become stronger,<br>weaker or will<br>there be no<br>change | Total                      | Unwgt<br>N | 1168                     | 118      | 243    | 370     | 253      | 184                 | 601    | 567    | 218            | 209            | 191            | 232            | 318        |
|                                                                                                                                                                 |                            | Wgt N      | 1000                     | 100      | 248    | 300     | 200      | 152                 | 485    | 515    | 197            | 163            | 187            | 189            | 265        |
|                                                                                                                                                                 | Stronger                   | %          | 20.0                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                                 | Weaker                     | %          | 48.0                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                                 | There will be no<br>change | %          | 25.1                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                                 | Don't know                 | %          | 7.0                      |          |        |         |          |                     |        |        |                |                |                |                |            |

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|                                                                                                                                                    |                        |            | Region                   |          |        |         |          |                     | Gender |        | Age            |                |                |                |            |
|----------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------|--------------------------|----------|--------|---------|----------|---------------------|--------|--------|----------------|----------------|----------------|----------------|------------|
|                                                                                                                                                    |                        |            | Canada<br>2020-09-<br>11 | Atlantic | Quebec | Ontario | Prairies | British<br>Columbia | Male   | Female | 18<br>to<br>29 | 30<br>to<br>39 | 40<br>to<br>49 | 50<br>to<br>59 | 60<br>plus |
| Question 3 -<br>Would you<br>describe your job,<br>at this time, as<br>secure, somewhat<br>secure, somewhat<br>not secure or not<br>at all secure? | Total                  | Unwgt<br>N | 1168                     | 118      | 243    | 370     | 253      | 184                 | 601    | 567    | 218            | 209            | 191            | 232            | 318        |
|                                                                                                                                                    |                        | Wgt N      | 1000                     | 100      | 248    | 300     | 200      | 152                 | 485    | 515    | 197            | 163            | 187            | 189            | 265        |
|                                                                                                                                                    | Secure                 | %          | 44.9                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | Somewhat secure        | %          | 18.2                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | Somewhat not<br>secure | %          | 6.2                      |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | Not at all secure      | %          | 8.4                      |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                    | Unsure                 | %          | 22.3                     |          |        |         |          |                     |        |        |                |                |                |                |            |

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Nanos conducted an RDD dual frame (land- and cell- lines) random telephone survey of 1,168 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending September 11<sup>th</sup>, 2020. The margin of error this survey is  $\pm 2.9$  percentage points, 19 times out of 20.

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## Bloomberg – Tracking, ending September 11<sup>th</sup>, 2020 - STAT SHEET

|                                                                                                                                                  |               |         | Region                   |          |        |         |          |                     | Gender |        | Age            |                |                |                |            |
|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------|--------------------------|----------|--------|---------|----------|---------------------|--------|--------|----------------|----------------|----------------|----------------|------------|
|                                                                                                                                                  |               |         | Canada<br>2020-09-<br>11 | Atlantic | Quebec | Ontario | Prairies | British<br>Columbia | Male   | Female | 18<br>to<br>29 | 30<br>to<br>39 | 40<br>to<br>49 | 50<br>to<br>59 | 60<br>plus |
| Question 4 - In the next six months, do you believe that the value of real estate in your neighborhood will increase, stay the same or decrease? | Total         | Unwgt N | 1168                     | 118      | 243    | 370     | 253      | 184                 | 601    | 567    | 218            | 209            | 191            | 232            | 318        |
|                                                                                                                                                  |               | Wgt N   | 1000                     | 100      | 248    | 300     | 200      | 152                 | 485    | 515    | 197            | 163            | 187            | 189            | 265        |
|                                                                                                                                                  | Increase      | %       | 41.5                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                  | Stay the same | %       | 36.3                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                  | Decrease      | %       | 18.2                     |          |        |         |          |                     |        |        |                |                |                |                |            |
|                                                                                                                                                  | Unsure        | %       | 3.9                      |          |        |         |          |                     |        |        |                |                |                |                |            |

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