Consumer confidence net negative but continues to trend positively

Weekly Bloomberg Nanos Canadian Confidence Index, Released July 6, 2020 Project 2013-284

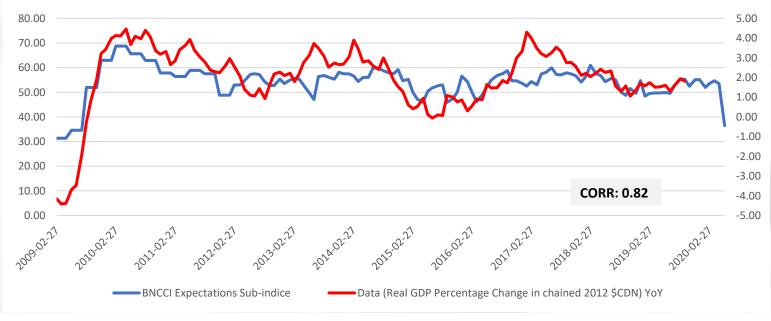


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Bloomberg-Nanos is a must have weekly pulse of consumer confidence in Canada. For over a decade of tracking, the Bloomberg-Nanos Expectations Sub-indice has been a consistent leading indicator of GDP. The data has been cited in the Bank of Canada Monetary Policy Report.

Monthly Bloomberg/Nanos Canada Expectations Index and Canada's rGDP Growth YoY - Six month lag - Full period ending 30/01/2020



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More policy and sentiment tracking at nanos.co/dataportal

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SUMMARY

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Consumer confidence remains net negative – below the 50 point neutral point on the Bloomberg Nanos Canadian Confidence Index but continues to trend positively. The BNCCI is a diffusion index out of 100 points where sentiment above 50 is positive and below 50 is negative. At 46 points we are nearing neutral consumer confidence.

> Nik Nanos Chief Data Scientist

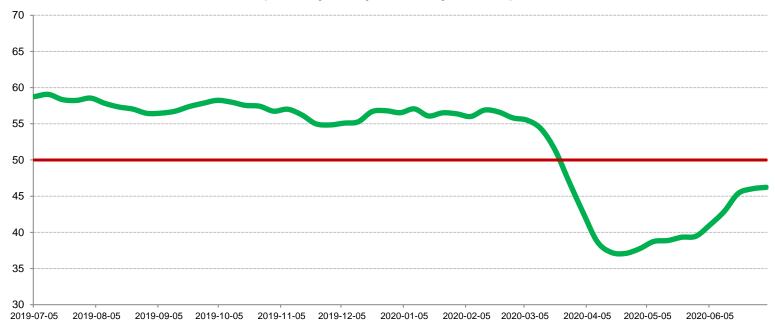
The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 46.22 compared with 41.03 four weeks ago. The twelve month high stands at 59.06.

The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-indice was at 53.86 this week compared to 53.94 four weeks ago. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 38.59 this week compared to 28.12 four weeks ago.

The average for the BNCCI since 2008 has been 56.22 with a low of 37.08 in April 2020 and a high of 62.92 in December 2009. The index has averaged 47.67 this year.



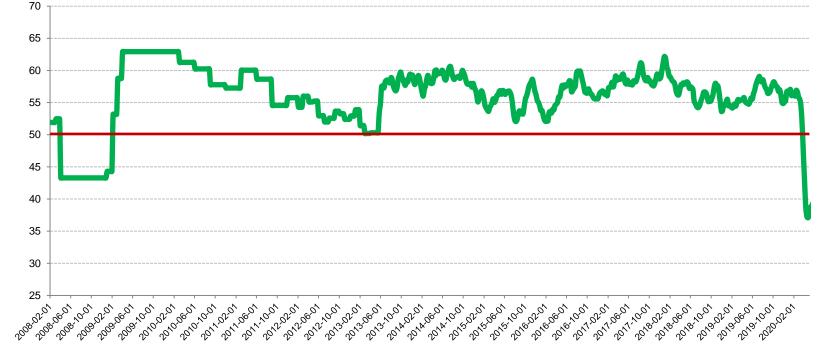




The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.



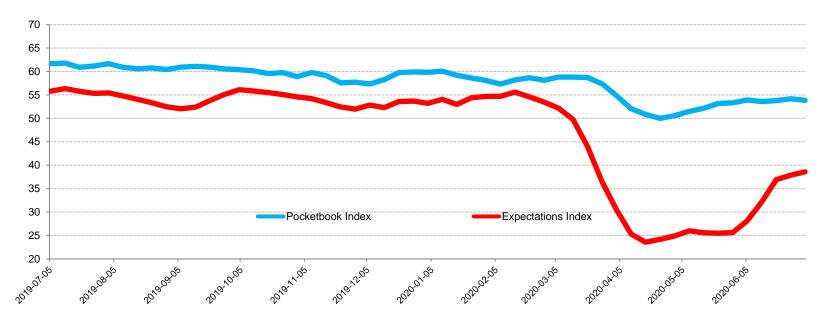




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ONE YEAR TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed July 3, 2020)

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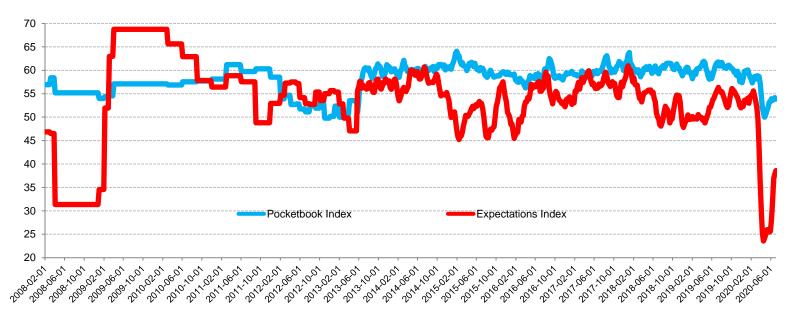
The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

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LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed July 3, 2020)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for July 3, 2020

	BNCCI	
This week	46.22	
Last week	46.01	
2020 high	57.06	Jan 10
2020 low	37.08	April 24
2020 average	47.67	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
April 24, 2020	37.08	Record low
Dec 31, 2009	62.92	Record high
Overall index average	56.22	

Individual Measures:

Personal finances 13.14 13.50 16.18 16.66 18.50 Canadian economy 22.68 23.59 15.22 13.92 20.05 Job security 131.97 66.01 63.80 62.93 66.72 Real estate 18.66 14.84 10.73 27.94 37.53 Full Ratings Better off Worse off No change Don't know Personal finances 13.14 35.60 49.63 1.63 Canadian Economy 22.68 Weaker No change Don't know 22.68 54.77 12.18 10.36 10.36	Positive ratings	This week	Last week	4 weeks ago	Average 2020	Average 2008-2020
Job security Real estate 131.97 18.66 66.01 14.84 63.80 10.73 62.93 27.94 66.72 37.53 Full Ratings Personal finances Better off 13.14 Worse off 35.60 No change 49.63 Don't know 1.63 Canadian Economy 22.68 Weaker 54.77 No change 12.18 Don't know 10.36	Personal finances	13.14	13.50	16.18	16.66	18.50
Real estate18.6614.8410.7327.9437.53Full Ratings Personal financesBetter off 13.14Worse off 35.60No change 49.63Don't know 1.63Canadian EconomyStronger 22.68Weaker 54.77No change 12.18Don't know 10.36	Canadian economy	22.68	23.59	15.22	13.92	20.05
Full Ratings Personal financesBetter off 13.14Worse off 35.60No change 49.63Don't know 1.63Stronger Canadian EconomyWeaker 22.68No change 54.77Don't know 12.18	Job security	131.97	66.01	63.80	62.93	66.72
Personal finances13.1435.6049.631.63StrongerWeakerNo changeDon't knowCanadian Economy22.6854.7712.1810.36	Real estate	18.66	14.84	10.73	27.94	37.53
StrongerWeakerNo changeDon't knowCanadian Economy22.6854.7712.1810.36	Full Ratings	Better off	Worse off	No change	Don't know	
Canadian Economy 22.68 54.77 12.18 10.36	Personal finances	13.14	35.60	49.63	1.63	
		Stronger	Weaker	No change	Don't know	
Somewhat Somewhat	Canadian Economy	22.68	54.77	12.18	10.36	
Secure secure not secure Not secure Don't know		Secure			Not secure	Don't know
Job security 40.76 25.21 6.38 8.76 18.90	Job security	40.76	25.21	6.38	8.76	18.90
Increase Stay the same Decrease Don't know		Increase	Stav the same	Decrease	Don't know	
Real estate 18.66 43.50 32.22 5.62	Real estate		•			

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			This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago	12 Month High	12 Month Low	12 Month Average
Bloomberg Nanos	Canada					10.00				
•		Economic Mood	46.22	46.01	41.03	42.66	58.75	59.06	37.08	52.30
Canadian Consumer		Pocketbook Index	53.86	54.17	53.94	54.85	61.69	61.79	50.00	57.76
Confidence Index		Expectations Index	38.59	37.86	28.12	30.47	55.81	56.34	23.57	46.85
Data Summary for	Economi	c Mood by Demographic								
July 3, 2020	Region									
, .,	U	Atlantic	51.08	53.21	44.14	40.67	59.33	59.33	36.80	51.97
		Quebec	49.92	48.40	43.84	46.81	65.09	66.90	41.64	58.09
		Ontario	46.62	47.03	42.68	46.38	60.03	60.98	38.37	54.37
		Prairies	38.91	38.40	32.62	33.63	51.34	51.66	27.94	43.33
		British Columbia	45.85	45.39	42.20	41.75	55.28	58.34	34.41	50.80
	Age	18 to 29	44.31	44.96	40.83	45.32	63.33	64.03	34.39	55.10
	U	30 to 39	44.36	43.19	40.54	44.27	64.38	64.38	36.65	54.51
		40 to 49	45.36	45.46	40.21	43.66	57.07	60.74	35.35	51.85
		50 to 59	47.27	47.46	43.46	39.64	55.01	57.42	35.94	50.97
		60 plus	48.65	47.89	40.33	41.15	55.76	57.43	37.47	50.14
	Income									
		\$0 to \$14,999	46.73	49.15	40.09	49.77	52.61	62.20	36.54	50.25
		\$15,000 to \$29,999	51.66	49.65	35.75	43.93	58.60	60.07	33.19	50.44
		\$30,000 to \$44,999	42.69	42.12	39.84	43.71	58.84	59.01	34.44	50.80
		\$45,000 to \$59,999	47.90	45.04	36.42	43.26	56.92	62.55	36.42	52.75
		\$60,000 to \$74,999	46.51	47.15	46.29	40.00	58.56	61.68	38.33	53.32
		\$75,000 or more	45.98	46.05	42.79	41.91	60.26	61.10	36.15	53.60
	Home									
		Own	46.60	45.84	40.86	41.56	57.06	58.17	37.02	51.38
		Rent	45.75	46.51	41.58	44.46	61.86	62.19	36.74	54.61

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About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit www.bloomberg.com/news/canada or www.nanos.co

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NANOS DATA PORTALS

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	Subscribers	Non-subscribers
Weekly Issue Tracking Canada (2015 to present)	\checkmark	
Weekly Canadian Consumer Confidence Tracking (2008 to present)	\checkmark	
Weekly National Ballot Tracking Canada (2014 to present)	\checkmark	
Weekly Undecided Tracking (new) (2014 to present)	\checkmark	
Weekly Preferred PM Tracking Canada (2014 to present)	\checkmark	✓ (topline data only)
Weekly Party Power Index Tracking Canada (2014 to present)	\checkmark	✓ (topline data only)
Weekly Consider Voting for Liberal Party of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the Conservative Party of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the NDP of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the Green Party of Canada (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the Bloc Québécois (new) (2014 to present)	\checkmark	
Weekly Consider Voting for the People's Party of Canada (new) (2014 to present)	\checkmark	
2015 Canadian Nightly Federal Election Tracking (detailed data)	\checkmark	✓ (topline data only)
CTV-Globe-Nanos 2019 Canadian Nightly Federal Election Tracking (detailed data)	\checkmark	✓ (topline data only)
Canada-US Relations Annual Tracking (2005 to present)	\checkmark	
The Nanos Annual Public Policy Map (2015 to present)	\checkmark	
The Mood of Canada Annual Tracking Survey (2007 to present)	\checkmark	

METHODOLOGY





METHODOLOGY

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The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random interviews with 1,000 Canadian consumers (recruited by RDD land- and cell-line sample), using a four-week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four - week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random survey of 1,000 respondents in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending July 3, 2020. Readers should note that due to the Covid-19 outbreak and ESOMAR standards starting April 3, 2020 Nanos is using its probability online panel. The weeks prior to the transition were administered by telephone.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

ABOUT THE PARTNERS

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Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.

TECHNICAL NOTE

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Element	Description	Element	Description
Research sponsor	Nanos Research		The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically
Population and Final Sample Size	1,000 Randomly selected individuals, four week rolling average of 250 interviews a week. Starting July 3, 2020 online probability panel.	Weighting of Data	stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure.
Margin of Error	±3.1 percentage points, 19 times out of 20.	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to
Mode of Survey	survey starting April 3, 2020.		ensure the integrity of the data.
			Individuals younger than 18 years old; individuals without land or cell line or internet could not participate.
Sampling Method Base	The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada.	Stratification	By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of
Demographics (Captured)			Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.
	Six-digit postal code was used to validate geography.	Estimated Response Rate	Nine percent, consistent with industry norms.
Demographics (Other)	Age, gender, education, income		Question order in the preceding report reflects the order in
Fieldwork/Validation	Live interviews with live supervision to validate work. Online probability effective July 3, 2020.	Question Order	which they appeared in the original questionnaire (party options were randomized in their introduction)
Number of Calls	Maximum of five call backs.	Question Content	This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the
Time of Calls	Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm	Question content	Canadian economy, their perception of their job security and six- month views of real estate in their neighbourhood.
Field Dates	Four-week period July 3, 2020	Question Wording	The questions in the appended tabulations are written exactly as they were asked to individuals.
Language of Survey	The survey was conducted in both English and French.	Research/Data Collection Supplier	Nanos Research
Standards	Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. <u>https://canadianresearchinsightscouncil.ca/standards/</u>	Contact	Contact Nanos Research for more information or with any concerns or questions. <u>http://www.nanos.co</u> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.



Bloomberg – Tracking, ending July 3rd, 2020 - STAT SHEET

					Re	gion			Ge	ender			Age		
			Canada 2020-07- 03	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 1 - Thinking of your	Total	Unwgt N	1100	103	242	355	221	179	571	529	115	143	255	261	326
personal finances, are you better		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
off, worse off or has there been no	Better off	%	13.1												
change over the past year?	Worse off	%	35.6												
	There has been no change	%	49.6		Sub	scribers onl	y - visit the	Nanos Data	Portal at	https://ww	/w.nano	s.co/data	aportal/		
	Unsure	%	1.6												

					Reg	gion			Ge	ender			Age		
			Canada 2020-07- 03	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 2 - Thinking of the	Total	Unwgt N	1100	103	242	355	221	179	571	529	115	143	255	261	326
upcoming year do you think the		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
Canadian economy will	Stronger	%	22.7												
become stronger, weaker or will	Weaker	%	54.8												
there be no change?	There will be no change	%	12.2		Sub	scribers onl	y - visit the	Nanos Data I	Portal at	https://ww	/w.nano	s.co/data	aportal/		
	ange? change Don't' know	%	10.4												

					Re	gion			Ge	ender			Age		
			Canada 2020-07- 03	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 3 - Would you	Total	Unwgt N	1100	103	242	355	221	179	571	529	115	143	255	261	326
describe your job, at this time, as		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
secure, somewhat	Secure	%	40.8												
secure, somewhat not	Somewhat secure	%	25.2												
secure or not at all secure?	Somewhat not secure	%	6.4		Subs	scribers onl	y - visit the	Nanos Data I	Portal at	https://ww	/w.nano	s.co/data	aportal/		
	%	8.8													
	Unsure	%	18.9												

Nanos conducted an RDD dual frame (land- and cell- lines) hybrid random telephone online survey of 1,100 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending July 3rd, 2020. The margin of error this survey is ±3.1 percentage points, 19 times out of 20.



Bloomberg – Tracking, ending July 3rd, 2020 - STAT SHEET

					Re	gion			Ge	ender			Age				
			Canada 2020-07- 03	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus		
Question 4 - In the next six	Total	Unwgt N	1100	103	242	355	221	179	571	529	115	143	255	261	326		
months, do you believe that the		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265		
value of real estate in your	Increase	%	18.7														
neighborhood will increase, stay the	rhood will Stay the same		43.5	43.5 Subscribers only - visit the Nanos Data Portal at https://www.nanos.c									<i></i>				
same or decrease?	Decrease	%	32.2		Sub	scribers oni	y - visit the	Nanos Data	Portal at	nttps://ww	/w.nano	s.co/data	aportal/				
	Unsure	%	5.6														