

# Overall consumer confidence steady but forward looking expectations trending up over four week period

submitted by Nanos, February 14, 2020 (Project 2013-284)

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High 12,256 (+22.3) 32,256.36  
Low 11,250 (+7.2) 6,586.87  
STOCK INDEX 12,256 Confidential

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## Summary

Canadian consumer confidence as measured by the Bloomberg Nanos Canadian Confidence Index was generally steady but the trending on the forward looking Expectations Sub-indice showed some positive movement in the four week trend.

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 56.90 compared with 56.08 four weeks ago. The twelve month high stands at 59.06.

The Bloomberg Nanos Pocketbook Index is based on survey responses to questions on personal finances and job security. This sub-indice was at 58.19 this week compared to 59.18 four weeks

ago. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 55.61 this week compared to 52.98 four weeks ago.

The average for the BNCCI since 2008 has been 56.83 with a low of 43.28 in December 2008 and a high of 62.92 in December 2009. The index has averaged 56.50 this year.

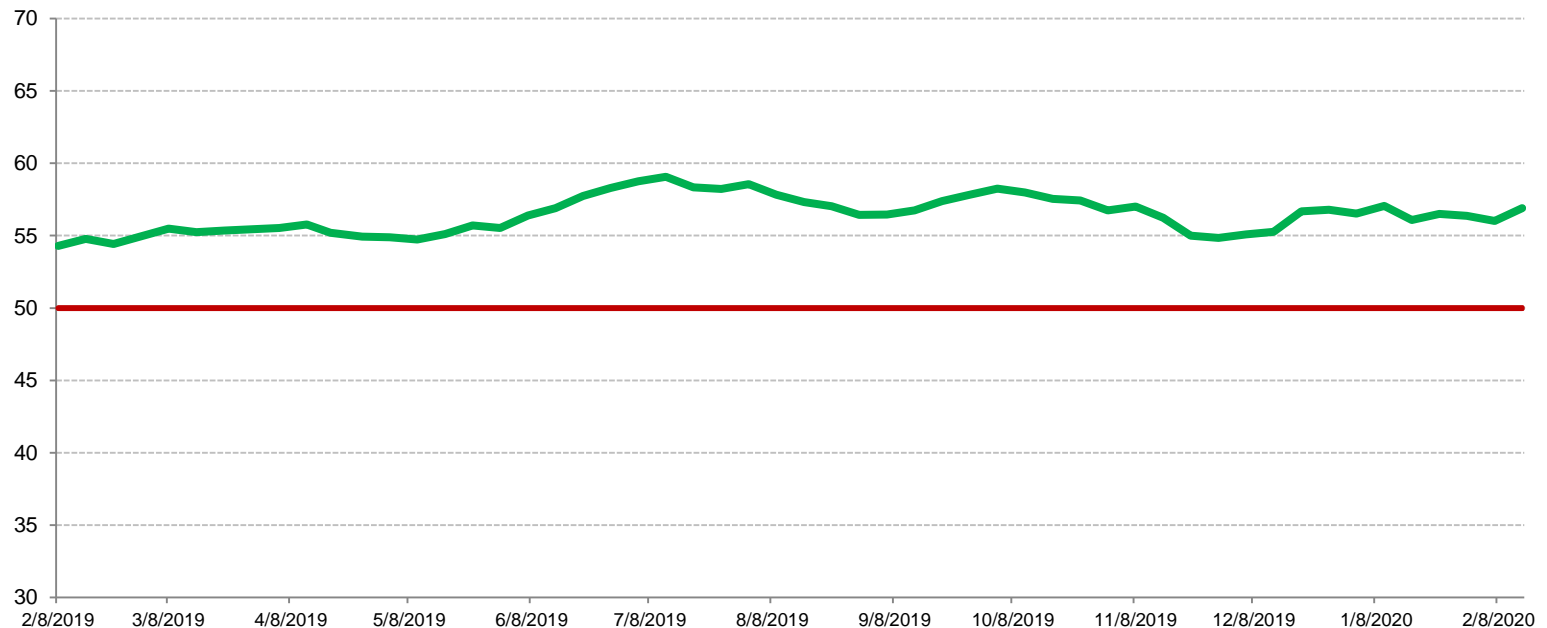
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## ONE YEAR TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed February 14, 2020)



The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

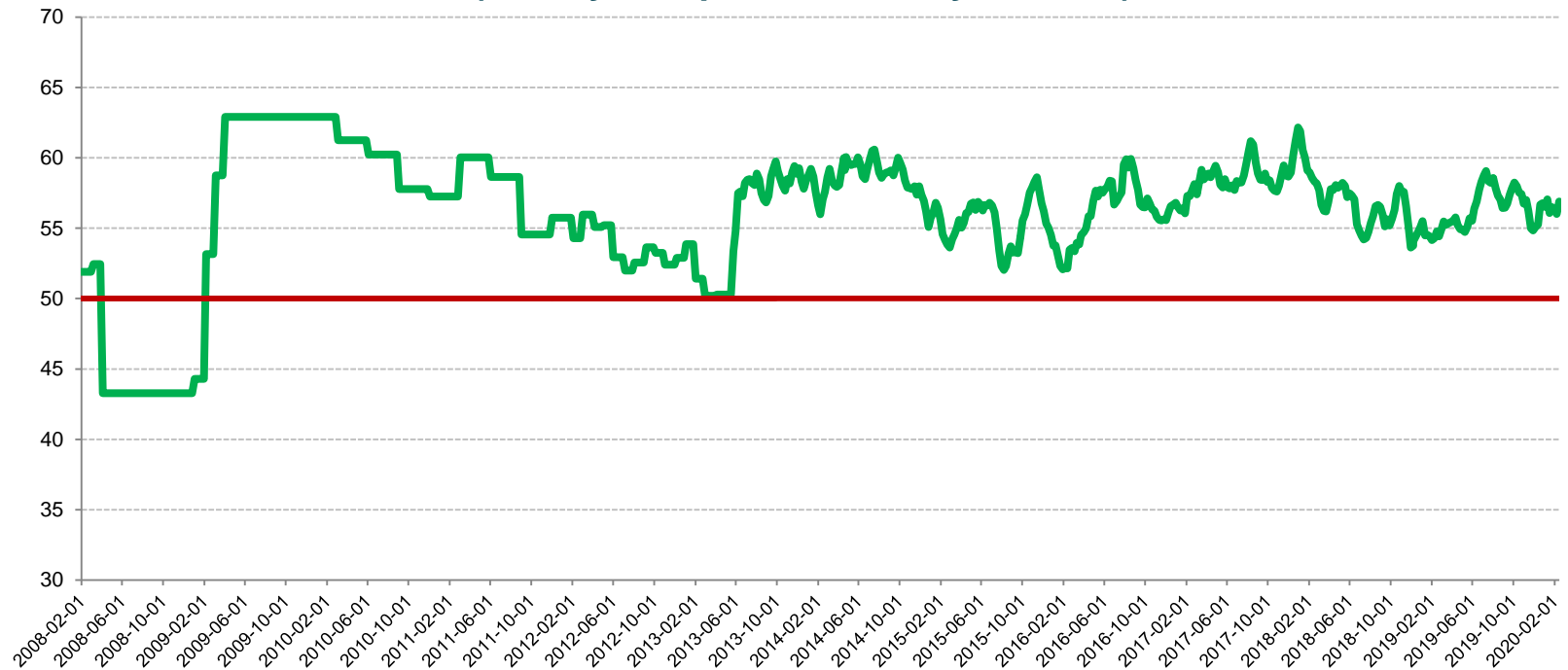
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## LONGER TERM TREND LINE Bloomberg Nanos Canadian Confidence Index (Weekly Completed February 14, 2020)



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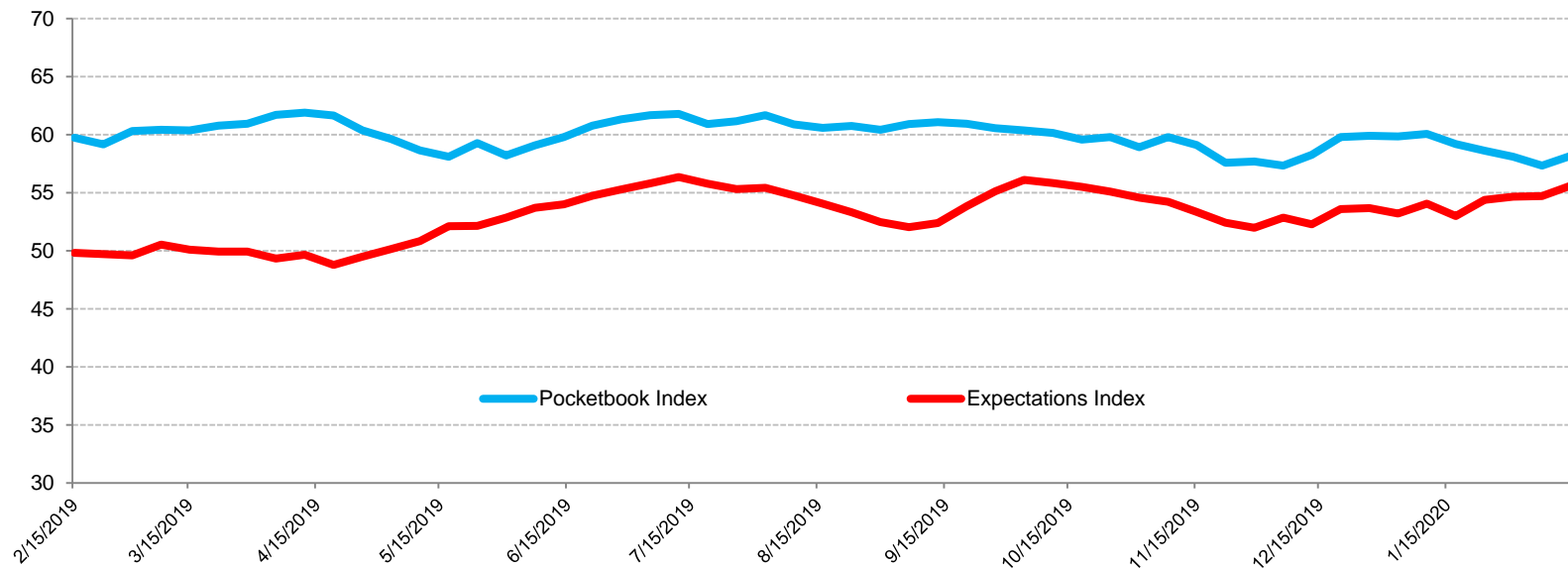
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## ONE YEAR TREND *Bloomberg Nanos Canadian Pocketbook and Expectations Indices* (Weekly Completed February 14, 2020)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

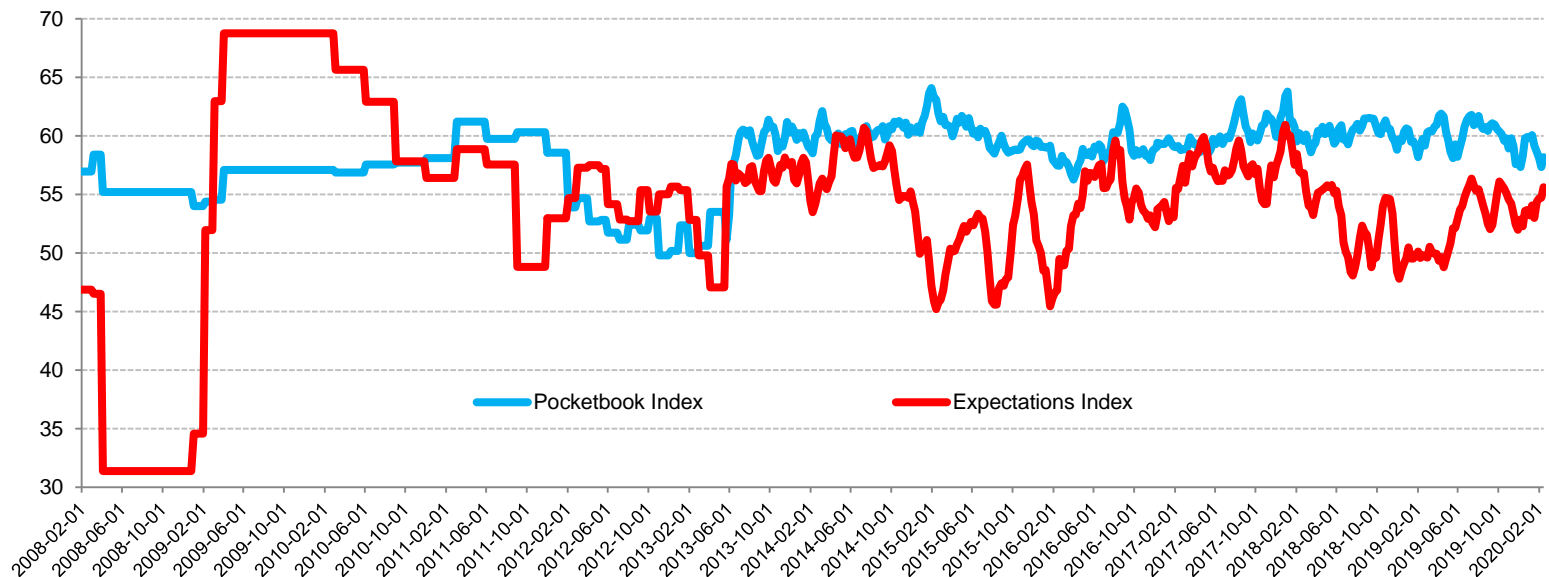
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## LONGER TERM TREND Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed February 14, 2020)



The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

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## *Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for February 14, 2020*

	BNCCI	
This week	56.90	
Last week	56.01	
2020 high	57.06	Jan 10
2020 low	56.01	February 7
2020 average	56.50	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
Dec 31, 2008	43.28	Record low
Dec 31, 2009	62.92	Record high
Overall index average	56.83	

### Individual Measures:

	This week	Last week	4 weeks ago	Average 2020	Average 2008-2020
<b>Positive ratings</b>					
Personal finances	17.76	16.39	17.93	17.84	18.61
Canadian economy	14.98	15.03	13.45	14.50	20.38
Job security	62.22	59.00	62.77	63.01	66.92
Real estate	47.63	44.62	43.12	44.87	38.34
<b>Full Ratings</b>	<b>Better off</b>	<b>Worse off</b>	<b>No change</b>	<b>Don't know</b>	
Personal finances	17.76	25.90	54.95	1.38	
	<b>Stronger</b>	<b>Weaker</b>	<b>No change</b>	<b>Don't know</b>	
Canadian Economy	14.98	28.30	49.68	7.04	
	<b>Secure</b>	<b>Somewhat secure</b>	<b>Somewhat not secure</b>	<b>Not secure</b>	<b>Don't know</b>
Job security	42.86	19.36	3.63	6.94	27.22
	<b>Increase</b>	<b>Stay the same</b>	<b>Decrease</b>	<b>Don't know</b>	
Real estate	47.63	37.53	11.85	2.99	

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*Bloomberg Nanos  
Canadian Consumer  
Confidence Index  
Data Summary for  
February 14, 2020*

		This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago	12 Month High	12 Month Low	12 Month Average
<b>Canada</b>									
	Economic Mood	56.90	56.01	56.08	56.23	54.78	59.06	54.43	56.47
	Pocketbook Index	58.19	57.32	59.18	59.10	59.73	61.91	57.32	59.91
	Expectations Index	55.61	54.70	52.98	53.35	49.83	56.34	48.77	53.03
<b>Economic Mood by Demographic</b>									
<b>Region</b>									
	Atlantic	54.83	52.82	52.36	55.27	51.58	61.87	50.39	55.32
	Quebec	64.79	62.25	62.31	62.33	60.71	66.90	59.77	62.83
	Ontario	59.01	59.09	59.35	59.95	56.57	60.98	55.17	58.26
	Prairies	45.25	45.74	45.94	44.04	45.49	51.66	42.61	48.10
	British Columbia	56.55	55.36	55.22	55.57	55.91	58.34	50.53	54.33
<b>Age</b>									
	18 to 29	59.70	59.94	58.16	60.76	58.47	64.30	57.31	61.38
	30 to 39	59.54	58.45	58.58	60.18	57.53	64.38	54.74	59.87
	40 to 49	56.47	54.72	54.28	54.51	54.18	60.74	51.91	55.54
	50 to 59	54.97	54.00	56.75	53.88	53.61	57.42	51.26	54.23
	60 plus	54.88	53.94	53.79	53.32	51.63	57.43	48.75	52.99
<b>Income</b>									
	\$0 to \$14,999	53.57	48.04	43.72	55.80	48.24	62.20	43.72	53.56
	\$15,000 to \$29,999	49.50	49.61	54.77	52.60	47.68	60.07	47.68	53.71
	\$30,000 to \$44,999	53.08	52.52	55.34	55.10	55.69	60.12	50.31	55.50
	\$45,000 to \$59,999	55.28	56.38	54.80	56.17	52.92	62.55	51.44	56.75
	\$60,000 to \$74,999	61.11	60.55	56.72	53.70	57.55	61.68	51.70	58.16
	\$75,000 or more	59.48	58.48	58.30	58.46	56.18	61.10	55.11	57.83
<b>Home</b>									
	Own	56.27	55.02	55.68	54.91	54.22	58.17	52.83	55.14
	Rent	58.37	58.49	57.81	60.04	55.20	62.19	54.98	59.59



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## *About the Bloomberg Nanos Canadian Confidence Index*

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit [www.bloomberg.com/news/canada](http://www.bloomberg.com/news/canada) or [www.nanosresearch.com](http://www.nanosresearch.com)

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## *Methodology*

# Methodology

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random telephone interviews with 1,000 Canadian consumers (land- and cell-lines), using a four week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random telephone survey of 1,000 consumers in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending February 14, 2020.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

# *About Bloomberg*

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength – delivering data, news and analytics through innovative technology, quickly and accurately – is at the core of the Bloomberg Professional service, which provides real time financial information to more than 310,000 subscribers globally. Bloomberg's enterprise solutions build on the company's core strength, leveraging technology to allow customers to access, integrate, distribute and manage data and information across organizations more efficiently and effectively. Through Bloomberg Law, Bloomberg Government, Bloomberg New Energy Finance and Bloomberg BNA, the company provides data, news and analytics to decision makers in industries beyond finance. And Bloomberg News, delivered through the Bloomberg Professional service, television, radio, mobile, the Internet and two magazines, Bloomberg Businessweek and Bloomberg Markets, covers the world with more than 2,300 news and multimedia professionals at 146 bureaus in 72 countries. Headquartered in New York, Bloomberg employs more than 15,000 people in 192 locations around the world.

# *About Nanos*

Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.



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# Technical Note

Element	Description	Element	Description
Organization who commissioned the research	Nanos Research	Weighting of Data	The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure
Final Sample Size	1,000 Randomly selected individuals, four week rolling average of 250 interviews a week.	Screening	Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data.
Margin of Error	±3.1 percentage points, 19 times out of 20.	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell line could not participate.
Mode of Survey	RDD dual frame (land- and cell-lines) telephone survey	Stratification	By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.
Sampling Method Base	The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada.	Estimated Response Rate	Nine percent, consistent with industry norms.
Demographics (Captured)	Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six digit postal code was used to validate geography.	Question Order	Question order in the preceding report reflects the order in which they appeared in the original questionnaire (party options were randomized in their introduction)
Demographics (Other)	Age, gender, education, income	Question Content	This was module two of an omnibus survey. Respondents were asked for their opinions the state of their personal finances, the Canadian economy, their perception of their job security and 6 month views of real estate in their neighbourhood.
Fieldwork/Validation	Live interviews with live supervision to validate work	Question Wording	The questions in the appended tabulations are written exactly as they were asked to individuals.
Number of Calls/	Maximum of five call backs.	Survey Company	Nanos Research
Time of Calls	Local time 5:00-9:00 pm, on weekends 12:00- 6:00 pm	Contact	Contact Nanos Research for more information or with any concerns or questions. <a href="http://www.nanosresearch.com">http://www.nanosresearch.com</a> Telephone:(613) 234-4666 ext. 237 – Toll Free: (888) 737-5505 ext. 223. Email: info@nanosresearch.com.
Field Dates	Four week period February 14, 2020		
Language of Survey	The survey was conducted in both English and French.		
Standards	This report meets the standards set forth by ESOMAR and AAPOR.		

## Bloomberg – Tracking, ending February 14<sup>th</sup>, 2020 - STAT SHEET

			Region						Gender		Age				
			Canada 2020-02- 14	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 1 - Thinking of your personal finances, are you better off, worse off or has there been no change over the past year	Total	Unwgt N	1041	102	250	311	211	167	522	519	149	122	160	194	416
		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
	Better off	%	17.8												
	Worse off	%	25.9												
	There has been no change	%	54.9												
	Unsure	%	1.4												

Subscribers Only

			Region						Gender		Age				
			Canada 2020-02- 14	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 2 - Thinking of the upcoming year do you think the Canadian economy will become stronger, weaker or will there be no change	Total	Unwgt N	1041	102	250	311	211	167	522	519	149	122	160	194	416
		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
	Stronger	%	15.0												
	Weaker	%	28.3												
	There will be no change	%	49.7												
	Dont' know	%	7.0												

Subscribers Only

			Region						Gender		Age				
			Canada 2020-02- 14	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 3 - Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure or not at all secure?	Total	Unwgt N	1041	102	250	311	211	167	522	519	149	122	160	194	416
		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
	Secure	%	42.9												
	Somewhat secure	%	19.4												
	Somewhat not secure	%	3.6												
	Not at all secure	%	6.9												
	Unsure	%	27.2												

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Nanos conducted an RDD dual frame (land- and cell- lines) random telephone survey of 1,041 Canadians, 18 years of age or older. Four week rolling average (250 per week) ending February 14<sup>th</sup>, 2020. The margin of error this survey is  $\pm 3.1$  percentage points, 19 times out of 20.

## Bloomberg – Tracking, ending February 14<sup>th</sup>, 2020 - STAT SHEET

			Region						Gender		Age				
			Canada 2020-02- 14	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 29	30 to 39	40 to 49	50 to 59	60 plus
Question 4 - In the next six months, do you believe that the value of real estate in your neighborhood will increase, stay the same or decrease?	Total	Unwgt N	1041	102	250	311	211	167	522	519	149	122	160	194	416
		Wgt N	1000	100	248	300	200	152	485	515	197	163	187	189	265
	Increase	%	47.6												
	Stay the same	%	37.5												
	Decrease	%	11.9												
	Unsure	%	3.0												

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