Nearly eight in ten Canadians consider themselves to be part of Canada's middle class; majority say families with kids need the most action from the government to deal with rising cost of living National survey released December, 2019 Project 2019-1530



THE GLOBE AND MAIL*

SUMMARY

Just under eight in ten Canadians consider themselves part of Canada's middle class Almost eight in ten Canadians consider themselves part of Canada's middle class, with older Canadians more likely to consider themselves middle class than younger Canadians. A majority of Canadians feel that families with children are the most in need of government action to deal with the rising cost of living, and most often say everyone needs government action on this, rather than a particular generation. Canadians are split over which federal political party would be the best at helping the middle class, and are also divided on what level of household income they think would put a family out of the middle class.

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- Nearly eight in ten Canadians consider themselves part of Canada's middle class Seventy-eight per cent of Canadians consider themselves to be part of Canada's middle class, while 22 per cent do not. Atlantic Canadians are the least likely to consider themselves middle class (71%), while residents of the Prairies (82%) and British Columbia (80%) are the most likely. As well, younger Canadians (18-34) are less likely to consider themselves middle class (72%) than Canadians 55 plus (82%).
- Canadians are divided over what level of household income would put a family outside the middle class Asked what level of household income they believe would make a family no longer part of the middle class, Canadians most often say \$150,000 (22%), followed by \$100,000 (18%), \$75,000 (15%), \$125,000 (12%), \$50,000 (12%), and \$40,000 (eight per cent). Thirteen per cent are unsure.
- Canadians most often say everyone is in need of government action to deal with the rising cost of living, not one particular generation Asked which generation of Canadians is most in need of government action to deal with the rising cost of living, Canadians most often say everyone (43%), followed by Millennials (20%), Boomers (17%), Generation Z (eight per cent), and Generations X'ers (five per cent). Five per cent say no one, and two per cent are unsure. Atlantic Canadians were more likely to say Millennials (29%) than Prairie residents (13%). Older Canadians (55 plus) more often say Boomers (24%) than younger Canadians (18-34)(seven per cent), while younger Canadians more often say Millennials need the most assistance (32%; 19% of Canadians 55 plus and 11% of Canadians 35 to 54).

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SUMMARY

A majority of Canadians say families with children are most in need of government action to deal with the rising cost of living • Nearly seven in ten Canadians say families with children are most in need of government action to deal with the rising cost of living – Asked which type of family is most in need of government action to deal with the rising cost of living, a majority of Canadians say families with children (69%), followed by single Canadians (12%), and families without children (four per cent). Fifteen per cent are unsure. Quebec residents are more likely to say families with children are most in need (79%) than Ontarians (65%) and British Columbians (62%).

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Canadians are split over which federal political party would be best at helping the middle class – Just under three in Canadians say the Liberal Party would be the best at helping the middle class (27%), followed by the Conservative Party (24%), the NDP (22%), the Green Party (two per cent) and the Bloc Quebecois (one per cent). Fifteen per cent say none of the parties and 10 per cent are unsure.

Nanos conducted an RDD dual frame (land- and cell-lines) hybrid telephone and online random survey of 1,010 Canadians, 18 years of age or older, between November 29th to December 2nd, 2019 as part of an omnibus survey. Participants were randomly recruited by telephone using live agents and administered a survey online. The sample included both land- and cell-lines across Canada. The margin of error for this survey is ±3.1 percentage points, 19 times out of 20.

This study was commissioned by the Globe and Mail and the research was conducted by Nanos Research.

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Canada's middle class

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| | | Consider |
|---|------------------------------|----------|
| | Atlantic (n=100) | 70.9% |
| 22% | Quebec (n=251) | 76.4% |
| | Ontario (n=309) | 78.8% |
| | Prairies (n=197) | 81.7% |
| Net score | British Columbia (n=153) | 80.3% |
| +56.9 | Male (n=531) | 78.8% |
| | Female (n=479) | 78.1% |
| 78% | 18 to 34 (n=283) | 72.3% |
| | 35 to 54 (n=340) | 79.2% |
| | 55 plus (n=387) | 82.1% |
| I consider myself part of Canada's middle class | **** * * * * * * * * * * * * | |

I do not consider myself part of Canada's middle class

*Weighted to the true population proportion. *Charts may not add up to 100 due to rounding.

QUESTION – Do you consider or not consider yourself part of Canada's middle class?

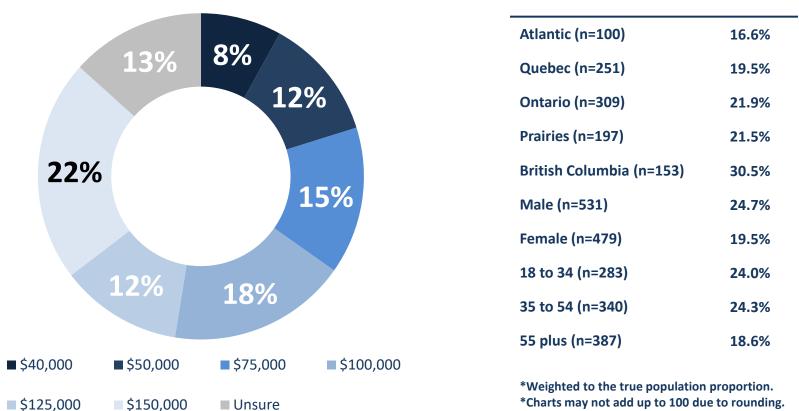
Source: Nanos Research, RDD dual frame hybrid telephone and online random survey, November 29th to December 2nd, 2019, n=1010, accurate 3.1 percentage points plus or minus, 19 times out of 20.

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Level of household income

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\$150,000



QUESTION – The term 'middle class' sometimes means different things to different people. For you personally, at what level of household income would a family NO LONGER be middle class?

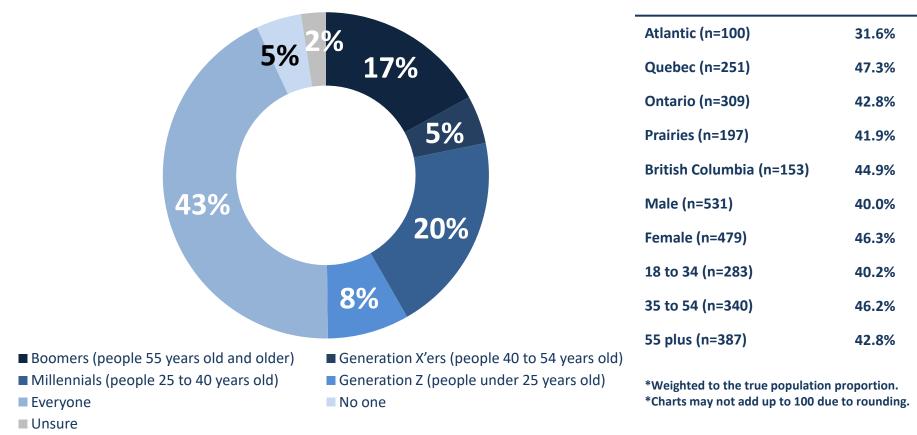
Source: Nanos Research, RDD dual frame hybrid telephone and online random survey, November 29th to December 2nd, 2019, n=1010, accurate 3.1 percentage points plus or minus, 19 times out of 20.

5

Generation type in need of government action



Everyone



QUESTION - Which generation of Canadians is most in need of government action to deal with the rising cost of living?

Source: Nanos Research, RDD dual frame hybrid telephone and online random survey, November 29th to December 2nd, 2019, n=1010, accurate 3.1 percentage points plus or minus, 19 times out of 20.

6

Family types in need of government action



| | | | Families with children |
|--|---|--|---------------------------|
| | | Atlantic (n=100) | 70.6% |
| 15% | | Quebec (n=251) | 79.0% |
| 4% | | Ontario (n=309) | 64.9% |
| 470 | | Prairies (n=197) | 69.5% |
| 12% | | British Columbia (n=153) | 62.3% |
| | | Male (n=531) | 68.6% |
| | 69% | Female (n=479) | 69.5% |
| | 0970 | 18 to 34 (n=283) | 69.1% |
| | | 35 to 54 (n=340) | 65.6% |
| | | 55 plus (n=387) | 72.0% |
| Families with childrenFamilies without children | Single CanadiansUnsure | *Weighted to the true populatio *Charts may not add up to 100 c | |

QUESTION – Which one of the following family types is most in need of government action to deal with the rising cost of living?

Source: Nanos Research, RDD dual frame hybrid telephone and online random survey, November 29th to December 2nd, 2019, n=1010, accurate 3.1 percentage points plus or minus, 19 times out of 20.

Federal political party helping the middle class

| 10% 15% 2% 22% | 24% |
|---|--|
| Conservative Party New Democratic Party Green Party Unsure | Liberal Party Bloc Quebecois None of the parties |

| Libera Party | | NDP |
|-----------------|----------|-------|
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| | Party | Party | NDP |
|--------------------------|-------|-------|-------|
| Atlantic (n=100) | 33.7% | 17.0% | 17.6% |
| Quebec (n=251) | 34.3% | 12.2% | 21.4% |
| Ontario (n=309) | 28.0% | 24.3% | 21.6% |
| Prairies (n=197) | 14.4% | 39.5% | 23.1% |
| British Columbia (n=153) | 23.1% | 22.2% | 25.8% |
| Male (n=531) | 23.7% | 31.0% | 19.0% |
| Female (n=479) | 29.6% | 16.3% | 25.2% |
| 18 to 34 (n=283) | 20.5% | 20.1% | 35.1% |
| 35 to 54 (n=340) | 25.4% | 25.5% | 18.5% |
| 55 plus (n=387) | 32.2% | 24.1% | 16.2% |

*Weighted to the true population proportion. *Charts may not add up to 100 due to rounding.

QUESTION – Which of the following federal political party would be best at helping the middle class? [RANDOMIZE]

Source: Nanos Research, RDD dual frame hybrid telephone and online random survey, November 29th to December 2nd, 2019, n=1010, accurate 3.1 percentage points plus or minus, 19 times out of 20.

8

METHODOLOGY



6 MINNING PATH FURWARD! VALIDATE TEST IDEAS REVIEW RESEARCH) DIACNOSE

METHODOLOGY

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Nanos conducted an RDD dual frame (land- and cell-lines) hybrid telephone and online random survey of 1,010 Canadians, 18 years of age or older, between November 29th to December 2nd, 2019 as part of an omnibus survey. Participants were randomly recruited by telephone using live agents and administered a survey online. The sample included both land- and cell-lines across Canada. The results were statistically checked and weighted by age and gender using the latest Census information and the sample is geographically stratified to be representative of Canada.

Individuals randomly called using random digit dialling with a maximum of five call backs.

The margin of error for this survey is ±3.1 percentage points, 19 times out of 20.

This study was commissioned by the Globe and Mail and the research was conducted by Nanos Research.

Note: Charts may not add up to 100 due to rounding.

TECHNICAL NOTE

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| Element | Description | Element | Description |
|----------------------------------|---|--------------------------------------|---|
| Research sponsor | The Globe and Mail | Weighting of Data | The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically |
| Population and Final Sample Size | 1010 Randomly selected individuals. | Weighting of Data | stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure. |
| Source of Sample | Nanos Panel | Screening | Screening ensured potential respondents did not work in the market research industry, in the advertising industry, in the media |
| Type of Sample | Probability | | or a political party prior to administering the survey to ensure the integrity of the data. |
| Margin of Error | ±3.1 percentage points, 19 times out of 20. | Excluded | Individuals younger than 18 years old; individuals without land or cell lines, and individuals without internet access could not |
| Mode of Survey | RDD dual frame (land- and cell-lines) hybrid telephone and online omnibus survey | Demographics | participate. |
| Sampling Method Base | The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada. | Stratification | By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample. |
| Demographics (Captured) | Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six digit postal code was used to validate geography. | Estimated Response Rate | Ten percent, consistent with industry norms. |
| Fieldwork/Validation | Individuals were recruited using live interviews with live supervision to validate work, the research questions were administered online | Question Order | Question order in the preceding report reflects the order in which they appeared in the original questionnaire. |
| Number of Calls | Maximum of five call backs. | | This was module two of an omnibus survey. Previous content |
| Time of Calls | Individuals were called between 12-5:30 pm and 6:30- 9:30pm local time for the respondent. | Question Content | included unprompted national issues of concern, national ballot preferences, pipelines, and provincial separatism. |
| Field Dates | November 29 th to December 2 nd , 2019. | Question Wording | The questions in the preceding report are written exactly as they were asked to individuals. |
| Language of Survey | The survey was conducted in both English and French. | Research/Data Collection Supplier | Nanos Research |
| Standards | Nanos Research is a member of the Canadian Research Insights Council (CRIC) and confirms that this research fully complies with all CRIC Standards including the CRIC Public Opinion Research Standards and Disclosure Requirements. https://canadianresearchinsightscouncil.ca/standards/ | Contact | Contact Nanos Research for more information or with any concerns or questions. <u>http://www.nanos.co</u> Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com. |

ABOUT NANOS



As one of North America's premier market and public opinion research firms, we put strategic intelligence into the hands of decision makers. The majority of our work is for private sector and public facing organizations and ranges from market studies, managing reputation through to leveraging data intelligence. Nanos Research offers a vertically integrated full service quantitative and qualitative research practice to attain the highest standards and the greatest control over the research process. www.nanos.co

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TABULATIONS







2019-1530 - Globe and Mail/Nanos Survey - Cost of Living - STAT SHEET

| | | | | | Re | gion | | Ge | ender | Age | | | |
|--|---|------------------|----------------|-----------|------------|------------|------------|------------------|------------|------------|------------|------------|------------|
| | | | Canada 2019-11 | Atlantic | Quebec | Ontario | Prairies | British Columbia | Male | Female | 18 to 34 | 35 to 54 | 55 plus |
| Question - Do you consider or not consider yourself part of Canada's middle class? | Total | Unwgt N Wgt N | 1010 1000 | 100 67 | 251 233 | 309 384 | 197 183 | 153 133 | 531 490 | 479 510 | 283 273 | 340 341 | 387 386 |
| | l consider myself part of Canada's middle class | % | 78.4 | 70.9 | 76.4 | 78.8 | 81.7 | 80.3 | 78.8 | 78.1 | 72.3 | 79.2 | 82.1 |
| | I do not consider myself part of Canada's middle class | % | 21.5 | 28.2 | 23.6 | 21.2 | 18.3 | 19.7 | 21.1 | 21.9 | 27.7 | 20.8 | 17.7 |
| | Refuse/no answer | % | 0.1 | 0.9 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.2 |

| | | | | | Reg | gion | | | Ge | nder | | Age | |
|--|-----------|---------|----------------|----------|--------|---------|----------|------------------|------|--------|----------|----------|---------|
| | | | Canada 2019-11 | Atlantic | Quebec | Ontario | Prairies | British Columbia | Male | Female | 18 to 34 | 35 to 54 | 55 plus |
| Question - The term 'middle class' sometimes means different things to different people. For you personally, at what level of household income would a family NO LONGER be middle class? | Total | Unwgt N | 1010 | 100 | 251 | 309 | 197 | 153 | 531 | 479 | 283 | 340 | 387 |
| | | Wgt N | 1000 | 67 | 233 | 384 | 183 | 133 | 490 | 510 | 273 | 341 | 386 |
| | \$40,000 | % | 8.0 | 10.4 | 9.4 | 7.8 | 7.0 | 6.5 | 5.0 | 11.0 | 6.7 | 5.6 | 11.2 |
| | \$50,000 | % | 12.1 | 7.9 | 17.5 | 9.4 | 14.1 | 10.2 | 13.0 | 11.3 | 7.3 | 10.3 | 17.1 |
| | \$75,000 | % | 14.6 | 19.0 | 16.7 | 13.5 | 10.2 | 18.1 | 14.0 | 15.2 | 14.4 | 12.9 | 16.3 |
| | \$100,000 | % | 17.7 | 17.8 | 17.0 | 18.3 | 19.2 | 15.3 | 16.1 | 19.3 | 20.7 | 17.2 | 16.2 |
| | \$125,000 | % | 12.1 | 13.5 | 13.8 | 12.3 | 12.7 | 6.9 | 12.4 | 11.8 | 15.6 | 13.0 | 8.9 |
| | \$150,000 | % | 22.0 | 16.6 | 19.5 | 21.9 | 21.5 | 30.5 | 24.7 | 19.5 | 24.0 | 24.3 | 18.6 |
| | Unsure | % | 13.3 | 14.8 | 6.1 | 16.8 | 15.3 | 12.4 | 14.8 | 11.9 | 11.4 | 16.7 | 11.7 |

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2019-1530 - Globe and Mail/Nanos Survey - Cost of Living - STAT SHEET

| | | | | | Re | gion | | | Ge | nder | | Age | |
|--|--|---------|--------------------|----------|--------|---------|----------|---------------------|------|--------|----------|----------|---------|
| | | | Canada 2019- 11 | Atlantic | Quebec | Ontario | Prairies | British Columbia | Male | Female | 18 to 34 | 35 to 54 | 55 plus |
| Question - Which | Total | Unwgt N | 1010 | 100 | 251 | 309 | 197 | 153 | 531 | 479 | 283 | 340 | 387 |
| generation of Canadians is most in need of government | | Wgt N | 1000 | 67 | 233 | 384 | 183 | 133 | 490 | 510 | 273 | 341 | 386 |
| action to deal with the rising cost of living? [RANDOMIZE] | Boomers (people 55 years old and older) | % | 17.0 | 23.4 | 19.1 | 13.5 | 23.3 | 12.0 | 15.3 | 18.7 | 6.5 | 17.4 | 24.2 |
| | Generation X'ers (people 40 to 54 years old) | % | 4.8 | 4.2 | 8.7 | 2.9 | 4.8 | 3.7 | 4.5 | 5.0 | 3.1 | 10.0 | 1.3 |
| | Millennials (people 25 to 40 years old) | % | 19.9 | 28.7 | 13.0 | 25.1 | 12.7 | 22.2 | 21.6 | 18.3 | 32.4 | 11.1 | 18.8 |
| | Generation Z (people under 25 years old) | % | 8.1 | 7.2 | 3.9 | 10.5 | 7.2 | 10.2 | 9.4 | 6.8 | 9.4 | 8.4 | 6.9 |
| | Everyone | % | 43.2 | 31.6 | 47.3 | 42.8 | 41.9 | 44.9 | 40.0 | 46.3 | 40.2 | 46.2 | 42.8 |
| | No one | % | 4.5 | 2.8 | 5.0 | 3.3 | 7.5 | 3.8 | 6.9 | 2.2 | 6.5 | 3.9 | 3.6 |
| | Unsure | % | 2.4 | 2.2 | 3.0 | 1.9 | 2.5 | 3.1 | 2.2 | 2.7 | 1.9 | 3.1 | 2.2 |

| | | | | Region | | | | | Gender | | | Age | |
|---|---------------------------|---------|--------------------|----------|--------|---------|----------|---------------------|--------|--------|----------|----------|---------|
| | | | Canada 2019- 11 | Atlantic | Quebec | Ontario | Prairies | British Columbia | Male | Female | 18 to 34 | 35 to 54 | 55 plus |
| Question - Which one of the following family types is most in need of government action to deal with the rising cost of living? [ROTATE] | Total | Unwgt N | 1010 | 100 | 251 | 309 | 197 | 153 | 531 | 479 | 283 | 340 | 387 |
| | | Wgt N | 1000 | 67 | 233 | 384 | 183 | 133 | 490 | 510 | 273 | 341 | 386 |
| | Families with children | % | 69.0 | 70.6 | 79.0 | 64.9 | 69.5 | 62.3 | 68.6 | 69.5 | 69.1 | 65.6 | 72.0 |
| | Single Canadians | % | 12.2 | 12.1 | 9.7 | 13.6 | 10.9 | 14.6 | 11.4 | 13.0 | 15.7 | 11.7 | 10.3 |
| | Families without children | % | 3.5 | 4.8 | 2.7 | 3.9 | 4.0 | 2.6 | 3.4 | 3.6 | 3.2 | 5.9 | 1.6 |
| | Unsure | % | 15.2 | 12.6 | 8.7 | 17.6 | 15.6 | 20.5 | 16.5 | 13.9 | 12.0 | 16.8 | 16.1 |

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2019-1530 - Globe and Mail/Nanos Survey - Cost of Living - STAT SHEET

| | | | | | Reg | gion | | | Ge | ender | Age | | |
|--|----------------------|---------|----------------|----------|--------|---------|----------|------------------|------|--------|----------|----------|---------|
| | | | Canada 2019-11 | Atlantic | Quebec | Ontario | Prairies | British Columbia | Male | Female | 18 to 34 | 35 to 54 | 55 plus |
| Question - Which of the following federal political party would be best at helping the middle class? [RANDOMIZE] | Total | Unwgt N | 1010 | 100 | 251 | 309 | 197 | 153 | 531 | 479 | 283 | 340 | 387 |
| | | Wgt N | 1000 | 67 | 233 | 384 | 183 | 133 | 490 | 510 | 273 | 341 | 386 |
| | Conservative Party | % | 23.5 | 17.0 | 12.2 | 24.3 | 39.5 | 22.2 | 31.0 | 16.3 | 20.1 | 25.5 | 24.1 |
| | Liberal Party | % | 26.7 | 33.7 | 34.3 | 28.0 | 14.4 | 23.1 | 23.7 | 29.6 | 20.5 | 25.4 | 32.2 |
| | New Democratic Party | % | 22.2 | 17.6 | 21.4 | 21.6 | 23.1 | 25.8 | 19.0 | 25.2 | 35.1 | 18.5 | 16.2 |
| | Bloc Quebecois | % | 1.4 | 0.0 | 5.6 | 0.2 | 0.0 | 0.0 | 2.0 | 0.7 | 1.5 | 0.9 | 1.7 |
| | Green Party | % | 1.9 | 6.3 | 0.7 | 1.8 | 0.2 | 4.2 | 2.3 | 1.4 | 1.5 | 2.4 | 1.6 |
| | None of the parties | % | 14.7 | 11.3 | 13.5 | 15.7 | 14.9 | 15.5 | 17.0 | 12.6 | 13.4 | 16.1 | 14.5 |
| | Unsure | % | 9.7 | 14.0 | 12.3 | 8.4 | 7.8 | 9.2 | 5.0 | 14.1 | 7.8 | 11.0 | 9.8 |

Nanos conducted an RDD dual frame (land- and cell- lines) hybrid telephone and online random survey of 1,010 Canadians, 18 years of age or older, between November 29th and December 2nd, 2019. The margin of error for this survey is ±3.1 percentage points, 19 times out of 20.