# Men are almost twice as likely as women to think negative campaign tactics are effective or somewhat effective at persuading undecided voters

National survey released September 2019 Project 2019-1490







#### **SUMMARY**

Men are nearly twice as likely as women to think that negative campaign tactics are effective or somewhat effective at persuading undecided voters Six in ten Canadians say that negative campaign tactics such as attacking opposing parties and leaders are a somewhat ineffective or ineffective way to persuade undecided voters. Men are nearly twice as likely to think these tactics are effective or somewhat effective than women, while residents of British Columbia are the most likely to say they are effective or somewhat effective.

- A majority of Canadians say negative campaign tactics are an ineffective or somewhat ineffective way persuade undecided voters Six in ten Canadians say negative campaign tactics like attacking opposing parties and leaders, are an ineffective (40%) or somewhat ineffective (20%) way to persuade undecided voters, while nearly four in ten say these tactics are effective (nine per cent) or somewhat effective (28%). Four per cent are unsure.
- Quebec residents are more likely to say negative campaign tactics are ineffective or somewhat ineffective Residents of Quebec are more likely to say negative campaign tactics are an ineffective (44%) or somewhat ineffective (28%) way to persuade undecided voters, while residents of British Columbia are the most likely to say these tactics are effective (13%) or somewhat effective (37%).
- Women are much more likely to say these tactics are ineffective or somewhat ineffective than men More than seven in ten women say these tactics are ineffective (48%) or somewhat ineffective (23%), while just under one in two men say the same (31% ineffective; 18% somewhat ineffective).

Nanos conducted an RDD dual frame (land- and cell-lines) hybrid telephone and online random survey of 1,000 Canadians, 18 years of age or older, between August 29<sup>th</sup> to September 4<sup>th</sup>, 2019 as part of an omnibus survey. Participants were randomly recruited by telephone using live agents and administered a survey online. The sample included both land- and cell-lines across Canada. The margin of error for this survey is ±3.1 percentage points, 19 times out of 20.

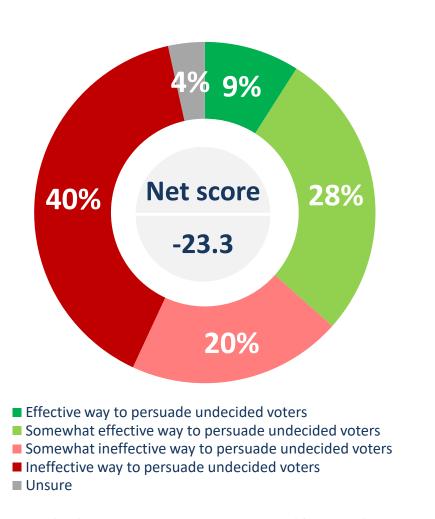
This study was commissioned by CTV News and the research was conducted by Nanos Research.

## Effectiveness of negative campaign tactics





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	Ineffective/ Somewhat ineffective
Atlantic (n=100)	58.9%
Quebec (n=244)	71.8%
Ontario (n=306)	55.5%
Prairies (n=200)	61.6%
British Columbia (n=150)	47.3%
Male (n=511)	48.8%
Female (n=489)	70.7%
18 to 34 (n=287)	56.9%
35 to 54 (n=331)	58.1%
55 plus (n=382)	63.7%

<sup>\*</sup>Weighted to the true population proportion.

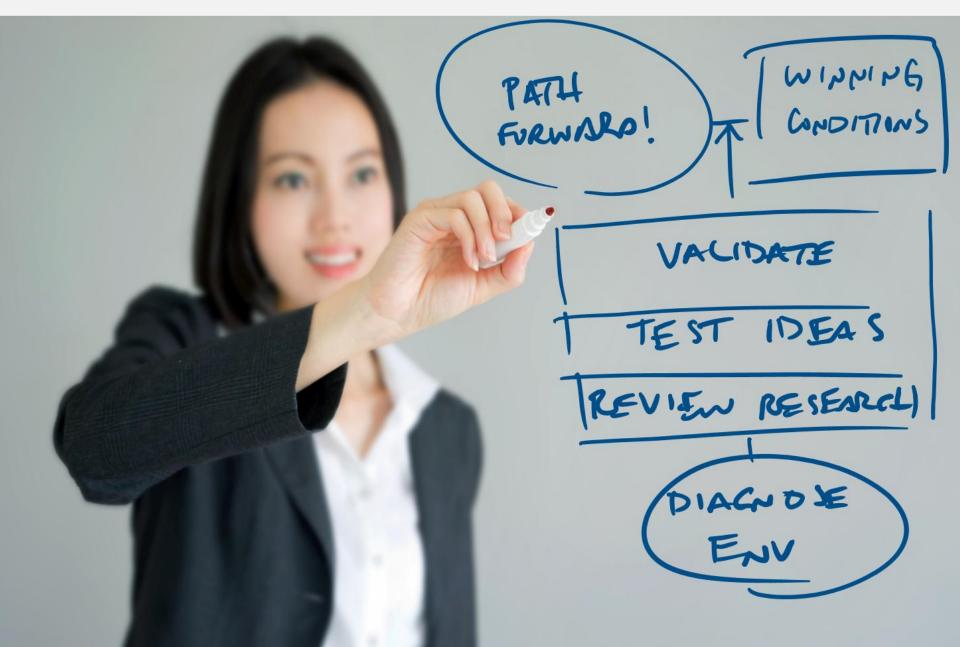
**QUESTION** – Do you think negative campaign tactics, like attacking opposing parties and leaders, are an effective, a somewhat effective, a somewhat ineffective or an ineffective way to persuade undecided voters?

<sup>\*</sup>Charts may not add up to 100 due to rounding.

#### **METHODOLOGY**







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Individuals randomly called using random digit dialling with a maximum of five call backs.

The margin of error for this survey is ±3.1 percentage points, 19 times out of 20.

This study was commissioned by CTV News and the research was conducted by Nanos Research.

Note: Charts may not add up to 100 due to rounding.

#### **TECHNICAL NOTE**





Element	Description	Element	Description					
Organization who commissioned the research	(TV news		The results were weighted by age and gender using the latest Census information (2016) and the sample is geographically stratified to ensure a distribution across all regions of Canada. See tables for full weighting disclosure					
Final Sample Size	1000 Randomly selected individuals.		Screening ensured potential respondents did not work in the					
Margin of Error	±3.1 percentage points, 19 times out of 20.	Screening	market research industry, in the advertising industry, in the media or a political party prior to administering the survey to ensure the integrity of the data.					
Mode of Survey	RDD dual frame (land- and cell-lines) hybrid telephone and online omnibus survey	Excluded Demographics	Individuals younger than 18 years old; individuals without land or cell lines, and individuals without internet access could not participate.					
Sampling Method Base	The sample included both land- and cell-lines RDD (Random Digit Dialed) across Canada.	Stratification	By age and gender using the latest Census information (2016) and the sample is geographically stratified to be representative of Canada. Smaller areas such as Atlantic Canada were marginally oversampled to allow for a minimum regional sample.					
Demographics (Captured)	Atlantic Canada, Quebec, Ontario, Prairies, British Columbia; Men and Women; 18 years and older. Six digit postal code was used to validate geography.	Estimated Response Rate	Eleven percent, consistent with industry norms.					
Fieldwork/Validation	Individuals were recruited using live interviews with live supervision to validate work, the research questions were administered online	Question Order	Question order in the preceding report reflects the order in which they appeared in the original questionnaire.					
Number of Calls	Maximum of five call backs.	Question Content	This was module one of an omnibus survey. This is one report of four, the other reports are about issues in the upcoming election, jobs and terrorism.					
Time of Calls	Individuals were called between 12-5:30 pm and 6:30-9:30pm local time for the respondent.		The questions in the preceding report are written exactly as they					
Field Dates	August 29 <sup>th</sup> to September 4 <sup>th</sup> , 2019.	Question Wording	were asked to individuals.					
		Survey Company	Nanos Research					
Language of Survey	The survey was conducted in both English and French.		Contact Nanos Research for more information or with any concerns or questions.					
Standards	This report exceeds the standards set forth by CRIC, ESOMAR and AAPOR.	Contact	http://www.nanos.co Telephone:(613) 234-4666 ext. 237 Email: info@nanosresearch.com.					

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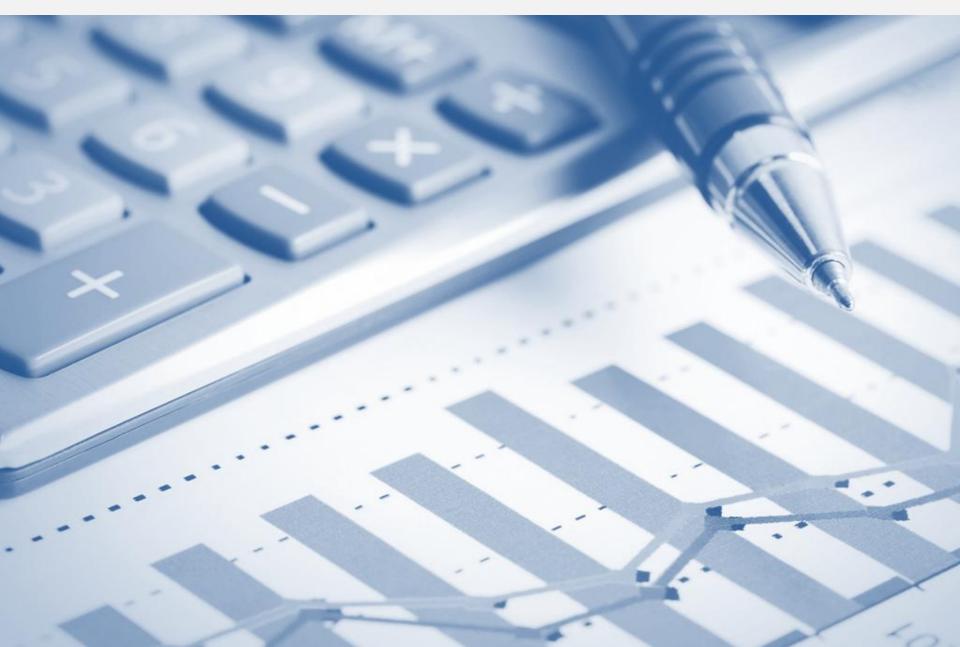
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### **TABULATIONS**







#### 2019-1490 - CTV/Nanos Survey - Campaign Tactics - STAT SHEET

		-	Region						Ge	nder	Age		
			Canada 2019-08	Atlantic	Quebec	Ontario	Prairies	British Columbia	Male	Female	18 to 34	35 to 54	55 plus
Question - Do you think negative	Total	Unwgt N	1000	100	244	306	200	150	511	489	287	331	382
campaign tactics, like attacking opposing		Wgt N	1000	100	250	300	200	150	491	509	271	340	389
parties and leaders, are an effective, a somewhat effective, a somewhat ineffective	Effective way to persuade undecided voters	%	9.0	10.3	7.4	8.1	8.9	12.9	13.8	4.4	11.4	7.9	8.3
or an ineffective way to persuade undecided voters?	Somewhat effective way to persuade undecided voters	%	27.6	28.1	17.9	30.9	27.1	37.4	33.9	21.5	28.1	29.2	25.7
	Somewhat ineffective way to persuade undecided voters	%	20.3	13.0	28.2	18.6	19.4	16.7	17.5	23.1	23.7	19.8	18.5
	Ineffective way to persuade undecided voters	%	39.6	45.9	43.6	36.9	42.2	30.6	31.3	47.6	33.2	38.3	45.2
	Unsure	%	3.5	2.7	2.8	5.5	2.4	2.4	3.5	3.4	3.6	4.8	2.2