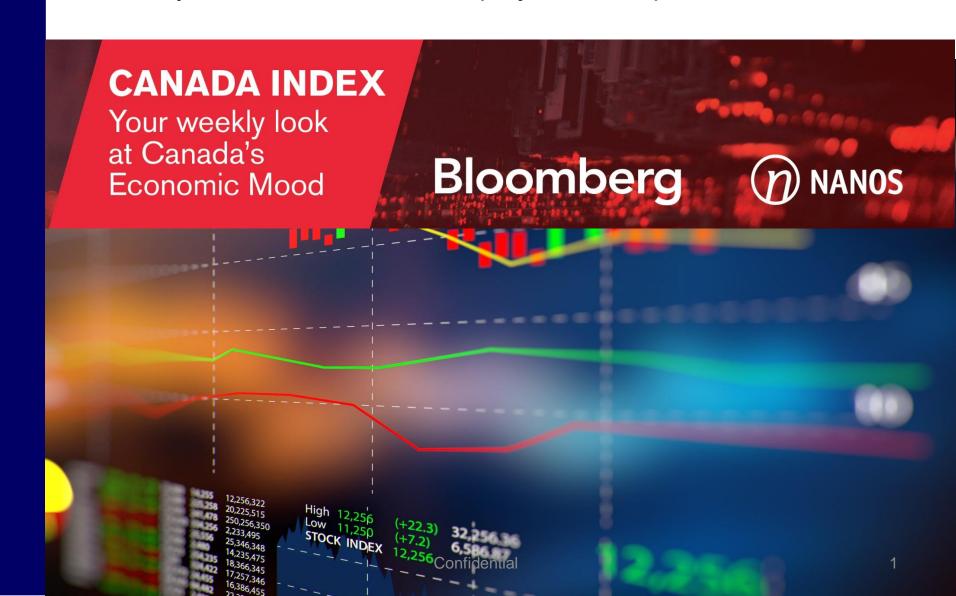
## **Bloomberg Nanos Canadian Confidence Index (BNCCI)**

submitted by Nanos, December 20th, 2013 (Project 2013-284)



Your weekly look at Canada's Economic Mood

## Bloomberg



# Consumer Sentiment Remains Near a 12 Month High BNCCI Analysis (December 20<sup>th</sup>, 2013)

The Bloomberg Nanos Canadian Confidence Index remains dropped almost a full point in one week in the most recent wave of tracking.

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 57.80 compared with last week's 58.32. The Bloomberg Nanos Pocketbook Index which is based on survey responses to questions on personal finances and job security. This subindice was at 59.66 this week compared to 60.40 the previous week. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 55.94 this week (compared to 56.23 last week).

In this week's tracking perceptions related to the value of real estate and the future strength of the Canadian economy registered negative pressure.

The average for the BNCCI since 2008 has been 55.95, with a low of 43.28 in December 2008 and a high of 62.92 in

December 2009. The index has averaged 57.26 this year.

"Although still positive noticeable declines in both the value of real estate and also the forward strength of the Canadian economy should be very closely monitored," said Nanos Research Group Chairman Nik Nanos. "Real estate remains a key pillar of consumer confidence, shifts on that measure could be indicative of the future direction of the Canadian economy," said Nanos Research Group Chairman Nik Nanos.

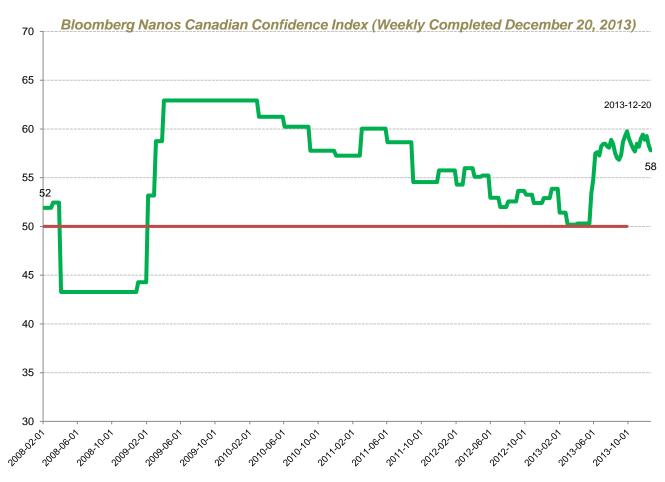
"Household imbalances and anxieties over the sustainability of urban property prices are likely at the forefront of Canadian consumer concerns heading into 2014. Despite modest overall growth in the economy Canadian sentiment remains a modest downward trend as wage growth remains tepid which likely reinforces the recent increase in consumer discontent," said Joseph Brusuelas, Sr. Economist Bloomberg, LP.

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The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

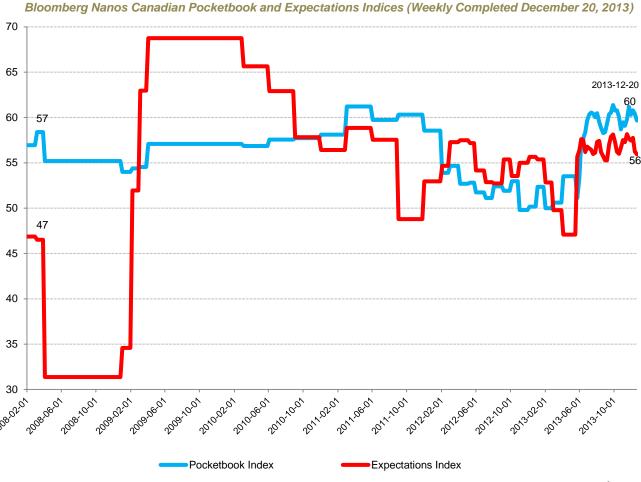


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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.



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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Dec-20, 2013

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This week	57.80	
Last week	58.32	
2013 high	59.75	Sep-27
2013 low	50.19	Mar-31
2013 average	57.26	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
Dec 31, 2008	43.28	Record low
Dec 31, 2009	62.92	Record high
Overall index average	56.17	

BNCCI

#### **Individual Measures:**

				Average 2008-	
Positive ratings	This week	Last week	Average 2013	2013	
Personal finances	18.76	19.40	19.77	19.29	
Canadian economy	20.33	21.52	21.39	23.54	
Job security	66.41	67.00	64.04	64.03	
Real estate	34.77	36.95	35.67	34.60	
Full Ratings	Better off	Worse off	No change	Don't know	
Personal finances	18.76	24.70	55.66	0.88	
	Stronger	Weaker	No change	Don't know	
Canadian Economy	20.33	19.78	54.00	5.89	
		Somewhat	Somewhat not		
	Secure	secure	secure	Not secure	Don't know
Job security	46.55	19.85	5.09	6.60	21.90
	Increase	Stay the same	Decrease	Don't know	
Dool cototo		Stay the same			
Real estate	34.77	50.38	11.57	3.28	

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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Dec-20, 2013

		This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago (Dec)	12 Month High	12 Month Low	12 Month Average
Can	nada			J	•	` ,	•		
	Economic Mood	57.80	58.32	59.42	59.23	52.91	59.75	50.19	57.14
	Pocketbook Index	59.66	60.40	61.19	60.55	50.16	61.37	49.99	58.15
	Expectations Index	55.94	56.23	57.66	57.91	55.65	58.16	47.07	56.12
Eco	onomic Mood by Demographic								
Rec	gion								
	Atlantic	52.63	53.86	55.82	54.86	50.70	58.15	45.65	53.52
	Quebec	55.60	55.25	56.74	57.02	53.19	57.24	47.60	55.16
	Ontario	58.20	58.74	61.14	57.80	52.88	61.14	48.76	57.42
	Prairies	61.59	62.48	63.13	66.55	56.36	67.42	52.74	61.84
	British Columbia	58.99	59.93	57.99	58.83	49.37	60.78	45.86	56.03
Age	e 18 to 29	59.79	60.28	63.15	64.88	59.30	66.04	51.32	60.33
	30 to 39	59.70	60.23	61.87	60.55	56.05	67.32	53.18	60.15
	40 to 49	58.31	59.40	58.86	57.93	53.13	60.04	46.60	56.39
	50 to 59	55.33	56.38	56.70	56.28	47.11	58.34	47.11	54.89
	60 plus	56.13	55.77	57.01	56.76	49.26	57.48	46.81	54.59
Inco	ome								
	\$0 to \$14,999	48.12	50.77	44.90	45.66	45.48	54.03	40.92	47.52
	\$15,000 to \$29,999	54.03	52.34	53.07	53.38	47.15	56.15	40.76	51.75
	\$30,000 to \$44,999	55.37	56.15	57.51	57.92	50.94	59.23	44.78	55.22
	\$45,000 to \$59,999	57.13	58.36	56.79	55.57	54.42	60.30	48.65	55.96
	\$60,000 to \$74,999	58.28	60.01	62.77	61.01	52.73	62.77	51.50	57.46
	\$75,000 or more	61.09	61.73	63.43	63.18	60.05	64.68	53.49	61.38
Hor	me								
	Own	57.61	58.22	59.95	59.33	55.46	59.95	50.82	57.54
	Rent	59.30	58.84	57.76	59.17	49.43	59.90	46.92	56.46
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## **Bloomberg**



### About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanosresearch.com</u>

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Joseph Brusuelas



Methodology

## Methodology

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random telephone interviews with 1,000 Canadian consumers (land- and cell-lines), using a four week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random telephone survey of 1,000 consumers in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending December 20<sup>th</sup>, 2013.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

## About Bloomberg

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength – delivering data, news and analytics through innovative technology, quickly and accurately – is at the core of the Bloomberg Professional service, which provides real time financial information to more than 310,000 subscribers globally. Bloomberg's enterprise solutions build on the company's core strength, leveraging technology to allow customers to access, integrate, distribute and manage data and information across organizations more efficiently and effectively. Through Bloomberg Law, Bloomberg Government, Bloomberg New Energy Finance and Bloomberg BNA, the company provides data, news and analytics to decision makers in industries beyond finance. And Bloomberg News, delivered through the Bloomberg Professional service, television, radio, mobile, the Internet and two magazines, Bloomberg Businessweek and Bloomberg Markets, covers the world with more than 2,300 news and multimedia professionals at 146 bureaus in 72 countries. Headquartered in New York, Bloomberg employs more than 15,000 people in 192 locations around the world.

## **About Nanos**

Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.



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