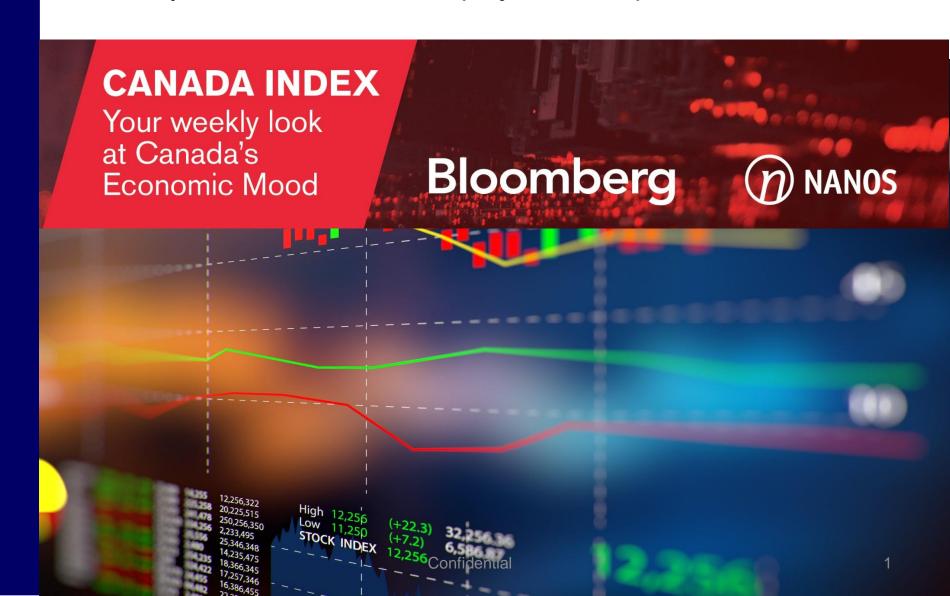
Bloomberg Nanos Canadian Confidence Index (BNCCI)

submitted by Nanos, December 6th, 2013 (Project 2013-284)



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Consumer Sentiment Remains Near a 12 Month High BNCCI Analysis (December 6th, 2013)

The Bloomberg Nanos Canadian Confidence Index remains near a twelve month high nationally.

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 59.28 compared with last week's 58.88. The Bloomberg Nanos Pocketbook Index which is based on survey responses to questions on personal finances and job security. This subindice was at 60.80 this week compared to 60.30 the previous week. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 57.76 this week (compared to 57.46 last week).

In this week's tracking all of the four measures (real estate, job security, personal finances and strength of the economy) were above the 12 month average.

The average for the BNCCI since 2008 has been 55.95, with a low of 43.28 in December 2008 and a high of 62.92 in December 2009. The index has averaged XX this year.

"I would seem that Canadians are poised to likely finish 2013 with more buoyant consumer confidence which is more likely to be fueled by increasingly positive views on the value of real estate," said Nanos Research Group Chairman Nik Nanos.

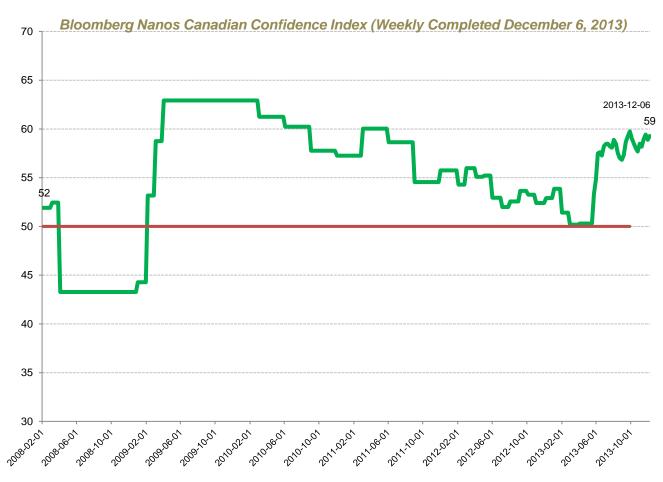
"Gains in hourly wages and a modest acceleration in hiring likely bolstered Canadian consumer sentiment. While the tone to Canadian macroeconomic data has turned somewhat positive, household imbalances and mild disinflation will continue to weigh heavily on policymakers at the Bank of Canada and consumers alike," said Joseph Brusuelas, Sr. Economist Bloomberg, LP.

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The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

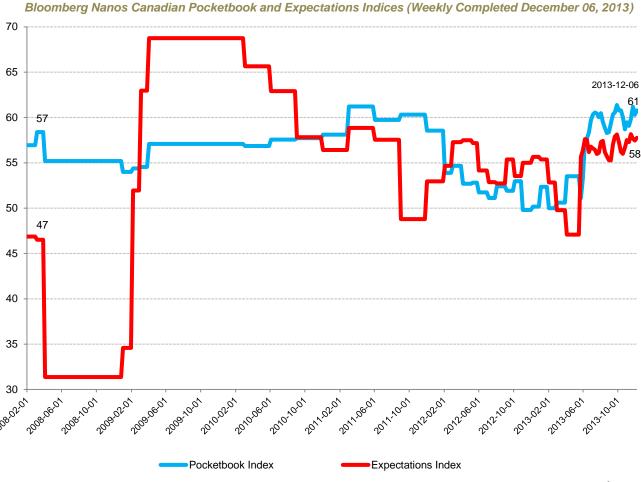


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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.



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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Dec-06, 2013

This week	59.28	
Last week	58.88	
2013 high	59.75	Sep-27
2013 low	50.19	Mar-31
2013 average	57.21	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
Dec 31, 2008	43.28	Record low
Dec 31, 2009	62.92	Record high
Overall index average	56.11	

BNCCI

Individual Measures:

				Average	
Positive ratings	This week	Last week	Average 2013	2008-2013	
Personal finances	21.24	21.51	19.81	19.30	
Canadian economy	24.43	23.53	21.42	23.62	
Job security	67.20	66.57	63.88	63.94	
Real estate	40.32	40.02	35.65	34.56	
Full Ratings	Better off	Worse off	No change	Don't know	
Personal finances	21.24	23.13	54.93	0.70	
	Stronger	Weaker	No change	Don't know	
Canadian Economy	24.43	21.15	50.94	3.47	
		Somewhat	Somewhat		
	Secure	secure	not secure	Not secure	Don't know
Job security	48.91	18.29	6.06	7.63	19.12
			_		
	Increase	Stay the same		Don't know	
Real estate	40.32	44.95	12.56	2.18	

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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Dec-06, 2013

						1 Year			
		This	Last	4 Weeks 3 Months		Ago	12 Month 12 Month 12 Mon		
		Week	Week	Ago	Ago	(Dec)	High	Low	Average
Canada		=====	=0.00	50.40	0.4	50.04			
•	Economic Mood	59.28	58.88	58.19	57.31	52.91	59.75	50.19	57.09
	Pocketbook Index	60.80	60.30	59.09	59.34	50.16	61.37	49.99	58.04
	Expectations Index	57.76	57.46	57.28	55.27	55.65	58.16	47.07	56.13
Economi Demogra	ic Mood by aphic								
Region									
·	Atlantic	56.04	55.02	54.69	56.81	50.70	58.15	45.65	53.54
	Quebec	56.15	55.95	56.40	55.40	53.19	57.24	47.60	55.14
	Ontario	59.97	60.06	58.46	56.66	52.88	61.14	48.76	57.36
	Prairies	62.63	62.92	64.69	63.46	56.36	67.42	52.74	61.83
	British Columbia	60.78	58.62	54.30	53.90	49.37	60.78	45.86	55.82
Age	18 to 29	62.96	62.05	61.40	62.20	59.30	66.04	51.32	60.34
7.90	30 to 39	61.17	60.53	60.71	57.18	56.05	67.32	53.18	60.17
	40 to 49	59.80	60.04	56.03	56.19	53.13	60.04	46.60	56.25
	50 to 59	56.07	55.60	56.86	56.73	47.11	58.34	47.11	54.83
	60 plus	56.71	56.42	56.51	54.58	49.26	57.48	46.81	54.51
Income									
IIICOIIIE	\$0 to \$14,999	48.59	44.57	40.92	42.67	45.48	54.03	40.92	47.41
	\$15,000 to \$29,999	52.83	52.99	52.26	48.64	47.15	56.15	40.76	51.66
	\$30,000 to \$44,999	57.42	56.49	54.80	57.05	50.94	59.23	44.78	55.19
	\$45,000 to \$59,999	58.45	57.14	55.68	54.40	54.42	60.30	48.65	55.86
	\$60,000 to \$74,999	61.78	61.57	58.75	59.80	52.73	62.77	51.50	57.36
	\$75,000 or more	63.09	63.18	62.73	62.13	60.05	64.68	53.49	61.38
Home	Own	59.60	59.39	58.41	57.20	55.46	59.95	50.82	57.52
	Rent	59.60 58.63	59.39 57.43	56.78	57.20 58.04	55.46 49.43	59.95 59.90	50.82 46.92	57.52 56.30
	IZCIII	50.05	31.43	50.76	JO.U4	45.43	59.90	40.32	30.30

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About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanosresearch.com</u>

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Methodology

Methodology

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random telephone interviews with 1,000 Canadian consumers (land- and cell-lines), using a four week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random telephone survey of 1,000 consumers in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending December 6th, 2013.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

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About Nanos

Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.



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