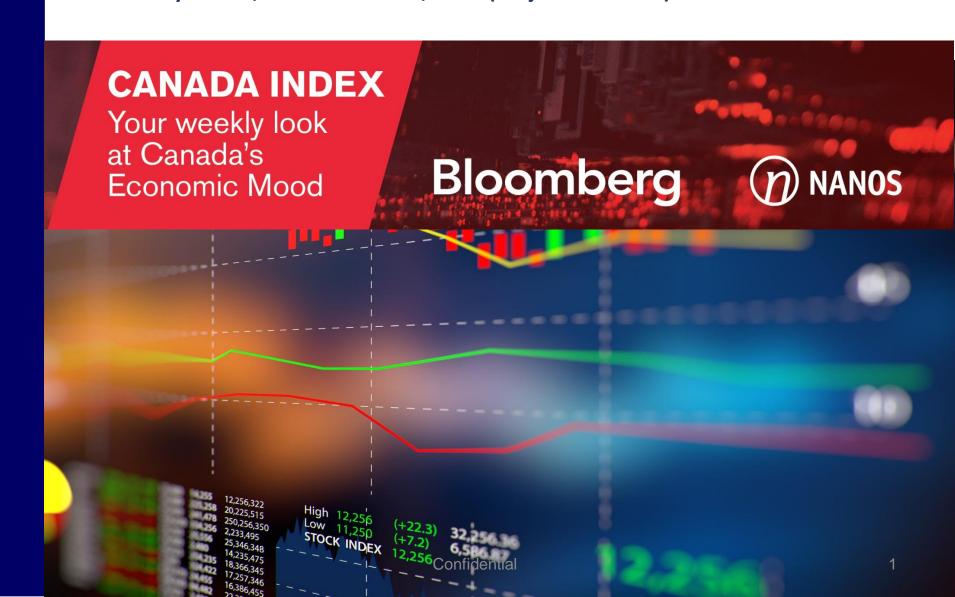
Bloomberg Nanos Canadian Confidence Index (BNCCI)

submitted by Nanos, November 22nd, 2013 (Project 2013-284)



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Consumer Sentiment Up – Ontario Continues to Positively Trend BNCCI Analysis (November 22nd, 2013)

The Bloomberg Nanos Canadian Confidence Index continued an upward climb in the latest wave of weekly tracking. With the exception of the Expectations Sub-indice, there was positive movement on most measures.

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 59.42 compared with last week's 58.98. The Bloomberg Nanos Pocketbook Index which is based on survey responses to questions on personal finances and job security. This subindice was at 61.19 this week compared to 59.81 the previous week. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was down to 57.66 this week (compared to 58.16 last week).

Views on personal finances and job security were numerically up. Likewise, consumer sentiment in Ontario realized positive movement registering another twelve month high for the second week in succession..

low of 43.28 in December 2008 and a high of 62.92 in December 2009. The index has averaged 57.09 this year.

"Although the energy economy in the Prairies is still a major economic driver, the trend of improving consumer sentiment in Ontario, could have a significant positive impact on the forward look of the Canadian economy," said Nanos Research Group Chairman Nik Nanos.

"Canadian consumer expectations have been lagging overall sentiment since the spring. Now, with economists anticipating a jump in Q3 Canadian annualized GDP growth to 2.5% and moderate growth in 2014-15, and considering the noteworthy jump in U.S. consumer expectations (both according to the most recent Bloomberg surveys), one could expect Canadian expectations to follow suit," said Joseph Brusuelas, Sr. Economist Bloomberg, LP.

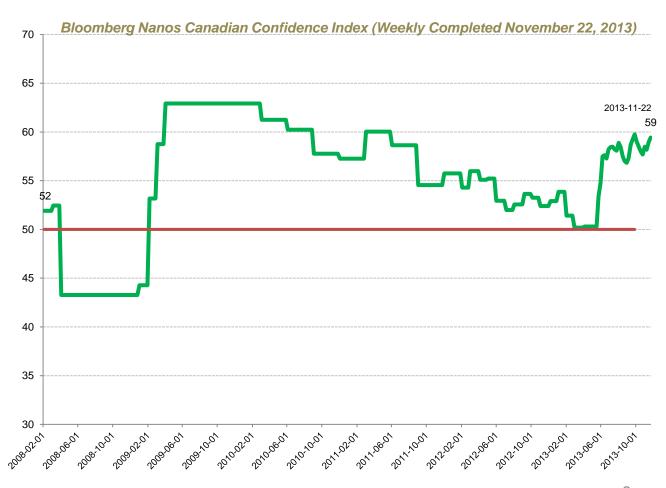
The average for the BNCCI since 2008 has been 55.95, with a

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The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

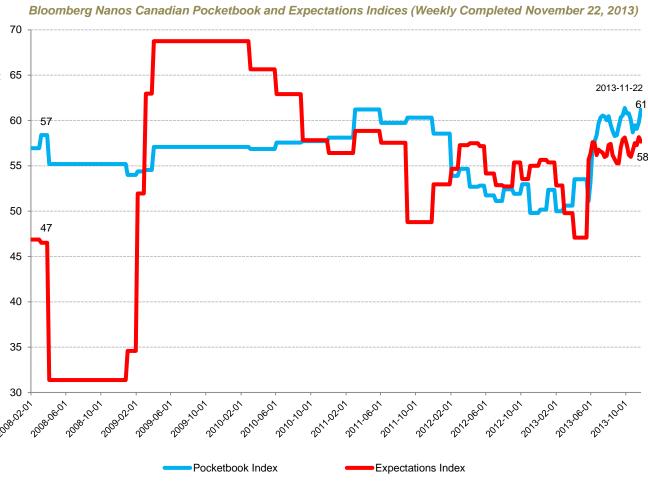


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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.



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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Nov-22, 2013

	Divoci	
This week	59.42	
Last week	58.98	
2013 high	59.75	Sep-27
2013 low	50.19	Mar-31
2013 average	57.09	
		Worst full
2008 average	49.21	year
2010 average	59.13	Best full year
Dec 31, 2008	43.28	Record low
Dec 31, 2009	62.92	Record high
Overall index		
average	56.01	

BNCCI

Individual Measures:

	This		Average	Average	
Positive ratings	week	Last week	2013	2008-2013	
Personal finances	22.37	20.09	19.71	19.23	
Canadian economy	23.12	23.26	21.25	23.61	
Job security	67.43	64.92	63.69	63.83	
Real estate	39.91	39.38	35.36	34.37	
				Don't	
Full Ratings	Better off	Worse off	No change	know	
Personal finances	22.37	23.11	53.22	1.29	
				Don't	
	Stronger	Weaker	No change	know	
Canadian Economy	23.12	20.39	52.71	3.78	
		Somewhat	Somewhat		
	Secure	secure		Not secure	Don't know
Job security	49.74	17.68	5.96	7.89	18.73
		Stay the		Don't	
	Increase	same	Decrease	know	
Real estate	39.91	45.45	12.00	2.64	

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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Nov-22, 2013

		This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago (Nov)		12 Month Low	12 Month Average
Canada									
	Economic Mood	59.42	58.98	57.69	57.01	52.40	59.75	50.19	56.82
	Pocketbook Index	61.19	59.81	58.70	58.29	49.80	61.37	49.80	57.64
	Expectations Index	57.66	58.16	56.67	55.73	55.00	58.16	47.07	56.00
Economi Demogra	c Mood by phic								
Region									
	Atlantic	55.82	55.21	53.69	56.44	46.74	58.15	45.65	53.21
	Quebec	56.74	57.24	56.11	53.94	51.07	57.24	47.60	54.96
	Ontario	61.14	60.67	57.54	56.60	52.53	61.14	48.76	57.05
	Prairies	63.13	63.69	63.15	63.20	57.95	67.42	52.74	61.65
	British Columbia	57.99	54.97	55.99	55.08	50.73	59.81	45.86	55.43
Age	18 to 29	63.15	62.82	58.61	61.17	59.25	66.04	51.32	60.18
	30 to 39	61.87	61.93	60.31	58.83	56.04	67.32	53.18	60.00
	40 to 49	58.86	57.39	57.61	56.08	51.81	59.36	46.60	55.89
	50 to 59	56.70	56.76	56.67	55.66	47.15	58.34	47.11	54.54
	60 plus	57.01	56.64	55.85	53.97	48.30	57.48	46.81	54.20
Income									
	\$0 to \$14,999	49.06	41.71	44.66	43.82	49.01	54.03	40.92	47.51
	\$15,000 to \$29,999	53.07	53.69	54.54	49.71	51.10	56.15	40.76	51.57
	\$30,000 to \$44,999	57.51	56.84	52.32	56.06	48.34	59.23	44.78	54.88
	\$45,000 to \$59,999	56.79	56.39	57.40	57.09	53.40	60.30	48.65	55.67
	\$60,000 to \$74,999	62.77	60.75	55.91	59.00	53.00	62.77	51.50	56.97
	\$75,000 or more	63.43	63.38	61.98	60.96	56.50	64.68	53.49	61.12
Home									
	Own	59.95	59.21	57.53	56.93	52.49	59.95	50.82	57.25
	Rent	57.76	58.26	57.70	58.10	52.42	59.90	46.92	56.08

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About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanosresearch.com</u>

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Methodology

Methodology

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random telephone interviews with 1,000 Canadian consumers (land- and cell-lines), using a four week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random telephone survey of 1,000 consumers in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending November 22nd, 2013.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

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About Nanos

Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.



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