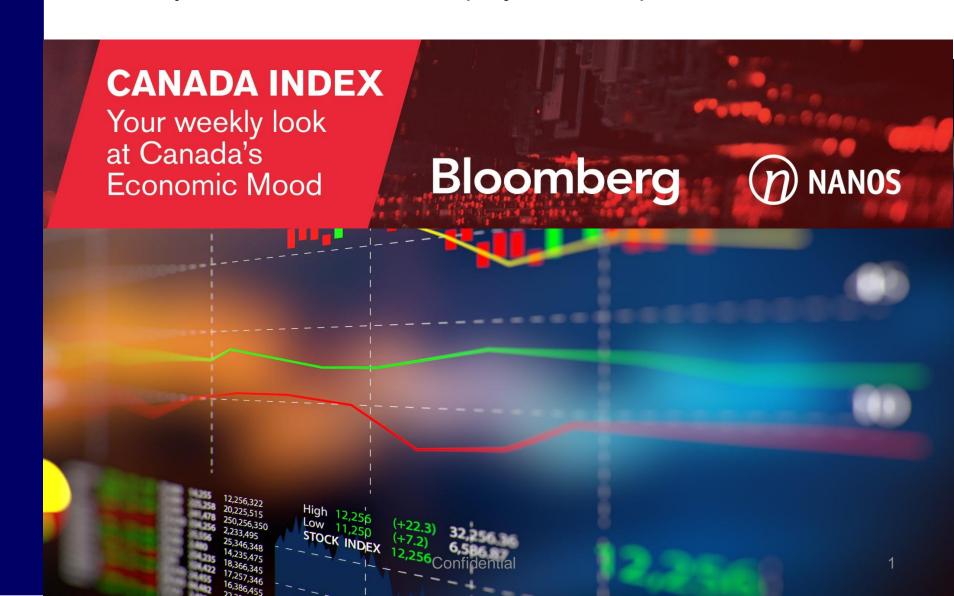
Bloomberg Nanos Canadian Confidence Index (BNCCI)

submitted by Nanos, November 1st, 2013 (Project 2013-284)



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BNCCI Analysis (November 1st, 2013)

For the first time in four weeks, Canadian consumer sentiment has not slid according to the Bloomberg Nanos Canadian Confidence Index.

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 58.49 compared with last week's 57.69. The Bloomberg Nanos Pocketbook Index which is based on survey responses to questions on personal finances and job security. This subindice was at 59.47 this week compared to 58.70 the previous week. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was marginally up to 57.51 this week (compared to 56.67 last week).

Although positive perceptions related to personal finances are below the 2013 average (19.27 positive this week compared to 19.63 as the 2013 average), views on real estate values are noticeably above the 2013 average (38.60 positive this week compared to a 2013 positive average of 34.99).

The average for the BNCCI since 2008 has been 54.71, with a

low of 43.28 in December 2008 and a high of 62.92 in December 2009. The index has averaged 56.90 this year.

"More bullish views on real estate are the most likely to be driving positive movement in Canadian consumer confidence at this time," said Nanos Research Group Chairman Nik Nanos.

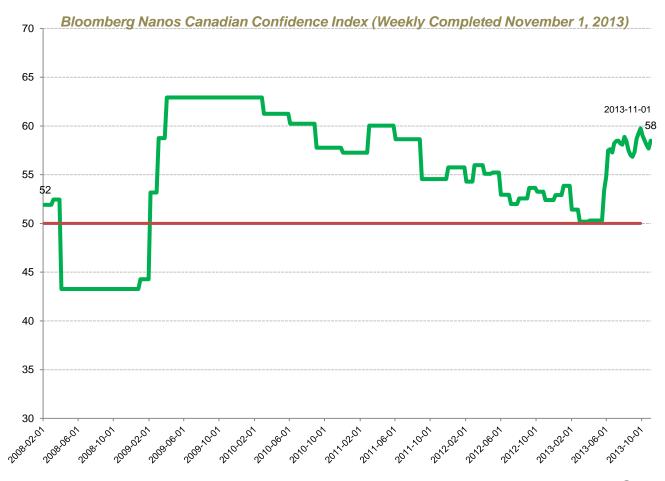
Canadian consumer sentiment stabilized likely due to relief the US fiscal standoff was resolved and rebound in confidence that the Bank of Canada policy will prevent asset deflation in the housing sector," said Joseph Bruseulas, senior economist at Bloomberg LP.

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The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.

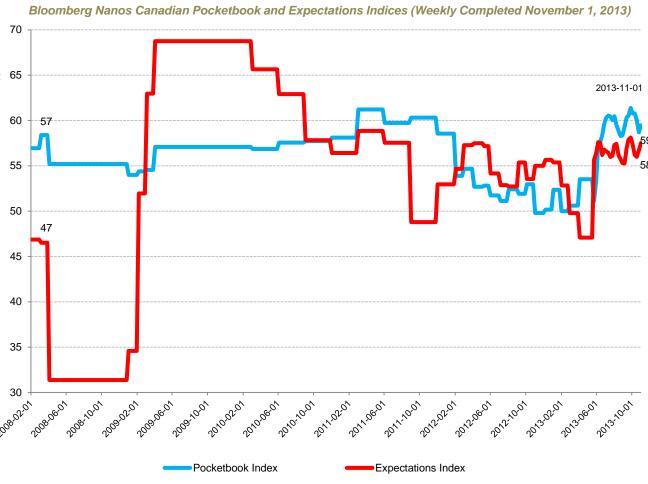


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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.



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Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for Nov-1, 2013

This week	58.49	
Last week	57.69	
2013 high	59.75	Sep-27
2013 low	50.19	Mar-31
2013 average	56.90	
2008 average	49.21	Worst full yea
2010 average	59.13	Best full year
Dec 31, 2008	43.28	Record low
Dec 31, 2009	62.92	Record high
Overall index average	51.67	

BNCCI

Individual Measures:

				Average 2008-	
Positive ratings	This week	Last week	Average 2013	2013	
Personal finances	19.27	19.19	19.63	19.16	
Canadian economy	22.06	20.82	21.12	23.67	
Job security	65.26	64.40	63.47	63.73	
Real estate	38.60	38.04	34.99	34.11	
Full Ratings	Better off	Worse off	No change	Don't know	
Personal finances	19.27	25.02	54.30	1.41	
	Stronger	Weaker	No change	Don't know	
Canadian Economy	22.06	19.18	53.19	5.57	
			Somewhat not		
	Secure	Somewhat secure	secure	Not secure	Don't know
Job security	47.15	18.11	4.67	7.73	22.35
	Increase	Stay the same	Decrease	Don't know	
Real estate	38.60	47.46	11.42	2.52	
	23.00				

Income

Home

\$0 to \$14,999

\$15,000 to \$29,999

\$30,000 to \$44,999

\$45,000 to \$59,999

\$60,000 to \$74,999

\$75,000 or more

Own

Rent

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This Week Last Week

45.85

54.15

55.82

58.27

57.74

62.12

58.40

58.05

44.66

54.54

52.32

57.40

55.91

61.98

57.53

57.70

49.62

55.51

57.31

56.80

58.76

62.53

58.90

59.90

54.03

51.44

54.85

59.03

57.46

62.41

59.04

59.03

49.01

51.10

48.34

53.40

53.00

56.50

52.49

52.42

4 Weeks

Ago

Ago



12 Month

Low

50.19

49.80

47.07

45.65

47.60

48.76

52.74

45.86

51.32

53.18

46.60

47.11

46.81

41.86

40.76

44.78

48.65

51.50

53.49

50.82

46.92

12 Month

Average

56.51

57.26

55.76

52.95

54.65

56.66

61.33

55.24

59.90

59.72

55.62

54.16

53.85

48.12

51.29

54.61

55.42

56.50

60.90

56.97

55.78

3 Months 1 Year Ago 12 Month

(Nov)

High

59.75

61.37

58.13

58.15

57.02

60.45

67.42

59.81

66.04 67.32

59.36

58.34

57.48

54.03

56.15

59.23

60.30

61.68

64.68

59.90

59.90

Bloomberg Nanos	Canada						
U		Economic Mood	58.49	57.69	59.04	58.89	52.40
Canadian Consumer	•	Pocketbook Index	59.47	58.70	60.77	60.48	49.80
Confidence Index		Expectations Index	57.51	56.67	57.32	57.31	55.00
Data Summary for	Economic	Mood by Demographic					
Nov-1, 2013	Region						
1100 1, 2010		Atlantic	55.27	53.69	53.34	54.06	46.74
		Quebec	56.84	56.11	56.63	56.76	51.07
		Ontario	58.53	57.54	58.33	58.63	52.53
		Prairies	64.24	63.15	65.80	63.65	57.95
		British Columbia	55.67	55.99	59.18	59.81	50.73
	Age	18 to 29	59.39	58.61	64.44	62.50	59.25
		30 to 39	62.36	60.31	60.14	63.09	56.04
		40 to 49	56.29	57.61	58.19	57.57	51.81
		50 to 59	57.70	56.67	56.79	56.15	47.15
		60 plus	57.48	55.85	56.04	56.00	48.30

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About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit <u>www.bloomberg.com/news/canada</u> or <u>www.nanosresearch.com</u>

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Joseph Brusuelas



Methodology

Methodology

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random telephone interviews with 1,000 Canadian consumers (land- and cell-lines), using a four week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random telephone survey of 1,000 consumers in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending November 1st, 2013.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

About Bloomberg

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About Nanos

Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.



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